



BOARD REPORT

TO: VILLAGE PRESIDENT & BOARD OF TRUSTEES

FROM: PAT ROLLINS, CHIEF OF POLICE

SUBJECT: RESOLUTION: APPROVING THE PURCHASE OF THE INTERVIEW ROOM/DETENTION AREA CAMERA SYSTEM THROUGH AXON ENTERPRISE, INC.

AGENDA: May 19, 2025

DATE: April 28, 2026

ISSUE

Should the Village Board approve the resolution authorizing the purchase of the Interview Room / Detention area security camera system with Axon Enterprise, Inc.

DISCUSSION

Staff presented a discussion item to the Village Board at their April 21 meeting regarding the police department remodel/addition building project, which would integrate the security camera system, so it is fully functional with our existing technology in the squad cars (Fleet 3 in-car mobile camera system) and our Body Worn Camera System. The board heard the department's reasons for operating on one platform for efficiency and integration, and to reduce staff time spent processing requests for criminal court cases, evidence discovery, tendering to all parties involved, subpoenas, and FOIAs.

The Village Board directed staff to bring the item back to the next meeting for approval.

COST

The cost of purchasing the Interview Room / Detention Area camera system from Axon Enterprises Inc. for the first year would be \$34,083.96. Fiscal Year 26-27 has budgeted funds (01-51-6307) for this project. The agreement with Axon is for five years. The total cost of the system, including equipment and licensing, is \$170,419.80. Years 2 through 5 would be invoiced at the same amount as the first year. Entering into a five-year agreement will save the Village \$51,079 over the length of the agreement.

ATTACHMENTS

Axon Enterprise quote # Q-817342-46114NC

RECOMMENDATION

The Village Board approves Resolution 2026-0519PD1 with Axon Enterprise Inc. for the purchase, installation, and licensing of the security camera systems for the Detention Room and Interview Room for the next five years.



**VILLAGE OF SUGAR GROVE
KANE COUNTY, ILLINOIS**

RESOLUTION NO.: 26-0519PD1

**A RESOLUTION APPROVING THE PURCHASE OF INTERVIEW ROOM AND
DETENTION AREA SECURITY SYSTEM, EQUIPMENT, AND LICENSING AT THE NEW
POLICE DEPARTMENT**

WHEREAS, the Village of Sugar Grove is constructing/remodeling a new Police Station; and

WHEREAS, the Police Department seeks to acquire new security camera equipment for the interview rooms and detention area, and

WHEREAS, the Village of Sugar Grove Police Department has obtained a quote from Axon Enterprises Inc. ("Axon") for the purchase of the Interview and Detention Rooms Equipment, along with related software, training, licensing, and maintenance services for a five-year agreement in the amount of \$170,419.80, each of the years being invoiced for \$34,083.96, and

WHEREAS, it is in the best interests of the Village to accept the Quote to acquire the Interview Room /Detention Room Equipment for the Police Station Project from Axon as provided in the Quote, and

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, as follows:

The Chief of Police and/or his designee is hereby authorized to execute a contract or agreement with Axon Enterprise, Inc., on behalf of the Village to purchase the Axon Interview Room System as quoted (Q-817342-46114NC).

PASSED AND APPROVED by the President and the Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, on this **19th** day of **May 2026**.

Sue Stillwell, Village President

Tracey R. Conti, Village Clerk

BOARD VOTE:

| | Aye | Nay | Absent | Abstain | Recuse |
|--------------------------|------------|------------|---------------|----------------|---------------|
| Trustee Heidi Lendi | _____ | _____ | _____ | _____ | _____ |
| Trustee Matthew Bonnie | _____ | _____ | _____ | _____ | _____ |
| Trustee Sean Michels | _____ | _____ | _____ | _____ | _____ |
| Trustee Anthony Speciale | _____ | _____ | _____ | _____ | _____ |
| Trustee Nora London | _____ | _____ | _____ | _____ | _____ |
| Trustee Michael Roskopf | _____ | _____ | _____ | _____ | _____ |

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic:(800) 978-2737
 International: +1.800.978.2737

Q-817342-46114NC

Issued: 04/02/2026

Quote Expiration: 06/01/2026

Estimated Contract Start Date: 09/01/2026

Account Number: 472046

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

| SHIP TO | BILL TO |
|--|---|
| Sugar Grove Police Dept - IL 10 Municipal Dr Sugar Grove, IL 60554-6920 USA | Sugar Grove Police Dept - IL 10 Municipal Dr Sugar Grove IL 60554-6920 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|--|---|
| Nick Cincinelli Phone: Email: ncincinelli@axon.com Fax: | Patrick Rollins Phone: 6303917255 Email: policechief@sugargroveil.gov Fax: |

Quote Summary

| | |
|-------------------------------|---------------------|
| Program Length | 60 Months |
| TOTAL COST | \$170,419.80 |
| ESTIMATED TOTAL W/ TAX | \$170,419.80 |

Discount Summary

| | |
|--------------------------|--------------------|
| Average Savings Per Year | \$10,215.80 |
| TOTAL SAVINGS | \$51,079.00 |

Non-Binding Budgetary Estimate

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|---------------------|---------------|---------------------|
| Aug 2026 | \$34,083.96 | \$0.00 | \$34,083.96 |
| Aug 2027 | \$34,083.96 | \$0.00 | \$34,083.96 |
| Aug 2028 | \$34,083.96 | \$0.00 | \$34,083.96 |
| Aug 2029 | \$34,083.96 | \$0.00 | \$34,083.96 |
| Aug 2030 | \$34,083.96 | \$0.00 | \$34,083.96 |
| Total | \$170,419.80 | \$0.00 | \$170,419.80 |

Non-Binding Budgetary Estimate

Quote Unbundled Price: \$221,498.60
Quote List Price: \$188,961.80
Quote Subtotal: \$170,419.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------------------|---|-----|------|-----------|------------|------------|---------------------|---------------|---------------------|
| Program | | | | | | | | | |
| IR2CB | Interview Room 2 Camera Essential | 3 | 60 | \$456.46 | \$404.06 | \$404.06 | \$72,730.80 | \$0.00 | \$72,730.80 |
| IR2CB | Interview Room 2 Camera Essential | 4 | 60 | \$485.97 | \$389.70 | \$357.55 | \$85,812.00 | \$0.00 | \$85,812.00 |
| A la Carte Hardware | | | | | | | | | |
| 50295 | AXON INTERVIEW - SERVER - PRO | 2 | | | \$5,413.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 50265 | AXON INTERVIEW - IO RED LED | 6 | | | \$35.00 | \$35.00 | \$210.00 | \$0.00 | \$210.00 |
| 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | | | \$78.00 | \$78.00 | \$468.00 | \$0.00 | \$468.00 |
| 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | | | \$445.00 | \$445.00 | \$1,335.00 | \$0.00 | \$1,335.00 |
| 50267 | AXON INTERVIEW - IO MODULE | 3 | | | \$788.00 | \$788.00 | \$2,364.00 | \$0.00 | \$2,364.00 |
| A la Carte Services | | | | | | | | | |
| 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 | | | \$500.00 | \$500.00 | \$1,500.00 | \$0.00 | \$1,500.00 |
| 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 | | | \$1,000.00 | \$1,000.00 | \$3,000.00 | \$0.00 | \$3,000.00 |
| 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 | | | \$500.00 | \$500.00 | \$3,000.00 | \$0.00 | \$3,000.00 |
| Total | | | | | | | \$170,419.80 | \$0.00 | \$170,419.80 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Shipping Location | Estimated Delivery Date |
|-----------------------------------|-------|---|-----|-------------------|-------------------------|
| Interview Room 2 Camera Essential | 50114 | AXON INTERVIEW - CAMERA - COVERT SENSOR | 2 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50118 | AXON INTERVIEW - MIC - WIRED (STANDARD MIC) | 8 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50118 | AXON INTERVIEW - MIC - WIRED (STANDARD MIC) | 4 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50118 | AXON INTERVIEW - MIC - WIRED (STANDARD MIC) | 2 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50218 | AXON INTERVIEW - CAMERA - COVERT MAIN UNIT | 2 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50298 | AXON INTERVIEW - CAMERA - OVERT DOME | 8 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50298 | AXON INTERVIEW - CAMERA - OVERT DOME | 4 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 50322 | AXON INTERVIEW - TOUCH PANEL PRO | 4 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 74056 | AXON INTERVIEW - TOUCH PANEL WALL MOUNT | 4 | 1 | 08/01/2026 |
| Interview Room 2 Camera Essential | 74116 | AXON INTERVIEW - COVERT ENCLOSURE | 2 | 1 | 08/01/2026 |
| A la Carte | 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | 1 | 08/01/2026 |
| A la Carte | 50265 | AXON INTERVIEW - IO RED LED | 6 | 1 | 08/01/2026 |
| A la Carte | 50267 | AXON INTERVIEW - IO MODULE | 3 | 1 | 08/01/2026 |
| A la Carte | 50295 | AXON INTERVIEW - SERVER - PRO | 2 | 1 | 08/01/2026 |
| A la Carte | 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | 1 | 08/01/2026 |

Non-Binding Budgetary Estimate

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|-----------------------------------|-------|--|-----|----------------------|--------------------|
| Interview Room 2 Camera Essential | 50037 | AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC | 3 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50037 | AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC | 4 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50039 | AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL | 3 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50039 | AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL | 4 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50041 | AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER | 2 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50041 | AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER | 2 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50043 | AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER | 2 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50043 | AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER | 2 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50045 | AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED | 6 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 50045 | AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED | 8 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 73840 | AXON EVIDENCE - ECOM LICENSE - BASIC | 1 | 09/01/2026 | 08/31/2031 |
| Interview Room 2 Camera Essential | 73840 | AXON EVIDENCE - ECOM LICENSE - BASIC | 1 | 09/01/2026 | 08/31/2031 |

Services

| Bundle | Item | Description | QTY |
|-----------------------------------|-------|---|-----|
| Interview Room 2 Camera Essential | 85170 | AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM) | 4 |
| Interview Room 2 Camera Essential | 85170 | AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM) | 3 |
| A la Carte | 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 |
| A la Carte | 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 |
| A la Carte | 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|-----------------------------------|--------|---|-----|----------------------|--------------------|
| Interview Room 2 Camera Essential | 101648 | AXON INTERVIEW - EXT WARRANTY - 5 YEARS | 4 | | |
| Interview Room 2 Camera Essential | 101648 | AXON INTERVIEW - EXT WARRANTY - 5 YEARS | 3 | | |

Non-Binding Budgetary Estimate

Shipping Locations

| Location Number | Street | City | State | Zip | Country |
|-----------------|-----------------|-------------|-------|------------|---------|
| 1 | 10 Municipal Dr | Sugar Grove | IL | 60554-6920 | USA |

Payment Details

Aug 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|-------|---|-----|--------------------|---------------|--------------------|
| Annual Payment 1 | 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | \$267.00 | \$0.00 | \$267.00 |
| Annual Payment 1 | 50265 | AXON INTERVIEW - IO RED LED | 6 | \$42.00 | \$0.00 | \$42.00 |
| Annual Payment 1 | 50267 | AXON INTERVIEW - IO MODULE | 3 | \$472.80 | \$0.00 | \$472.80 |
| Annual Payment 1 | 50295 | AXON INTERVIEW - SERVER - PRO | 2 | \$0.00 | \$0.00 | \$0.00 |
| Annual Payment 1 | 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 1 | 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 | \$300.00 | \$0.00 | \$300.00 |
| Annual Payment 1 | 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 1 | 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | \$93.60 | \$0.00 | \$93.60 |
| Annual Payment 1 | IR2CB | Interview Room 2 Camera Essential | 3 | \$14,546.15 | \$0.00 | \$14,546.15 |
| Annual Payment 1 | IR2CB | Interview Room 2 Camera Essential | 4 | \$17,162.41 | \$0.00 | \$17,162.41 |
| Total | | | | \$34,083.96 | \$0.00 | \$34,083.96 |

Aug 2027

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|-------|---|-----|--------------------|---------------|--------------------|
| Annual Payment 2 | 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | \$267.00 | \$0.00 | \$267.00 |
| Annual Payment 2 | 50265 | AXON INTERVIEW - IO RED LED | 6 | \$42.00 | \$0.00 | \$42.00 |
| Annual Payment 2 | 50267 | AXON INTERVIEW - IO MODULE | 3 | \$472.80 | \$0.00 | \$472.80 |
| Annual Payment 2 | 50295 | AXON INTERVIEW - SERVER - PRO | 2 | \$0.00 | \$0.00 | \$0.00 |
| Annual Payment 2 | 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 2 | 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 | \$300.00 | \$0.00 | \$300.00 |
| Annual Payment 2 | 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 2 | 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | \$93.60 | \$0.00 | \$93.60 |
| Annual Payment 2 | IR2CB | Interview Room 2 Camera Essential | 4 | \$17,162.41 | \$0.00 | \$17,162.41 |
| Annual Payment 2 | IR2CB | Interview Room 2 Camera Essential | 3 | \$14,546.15 | \$0.00 | \$14,546.15 |
| Total | | | | \$34,083.96 | \$0.00 | \$34,083.96 |

Aug 2028

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|------------------|-------|---|-----|--------------------|---------------|--------------------|
| Annual Payment 3 | 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | \$267.00 | \$0.00 | \$267.00 |
| Annual Payment 3 | 50265 | AXON INTERVIEW - IO RED LED | 6 | \$42.00 | \$0.00 | \$42.00 |
| Annual Payment 3 | 50267 | AXON INTERVIEW - IO MODULE | 3 | \$472.80 | \$0.00 | \$472.80 |
| Annual Payment 3 | 50295 | AXON INTERVIEW - SERVER - PRO | 2 | \$0.00 | \$0.00 | \$0.00 |
| Annual Payment 3 | 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 3 | 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 | \$300.00 | \$0.00 | \$300.00 |
| Annual Payment 3 | 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 3 | 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | \$93.60 | \$0.00 | \$93.60 |
| Annual Payment 3 | IR2CB | Interview Room 2 Camera Essential | 3 | \$14,546.15 | \$0.00 | \$14,546.15 |
| Annual Payment 3 | IR2CB | Interview Room 2 Camera Essential | 4 | \$17,162.41 | \$0.00 | \$17,162.41 |
| Total | | | | \$34,083.96 | \$0.00 | \$34,083.96 |

Non-Binding Budgetary Estimate

| Aug 2029 | | | | | | |
|---------------------|-------------|---|------------|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Annual Payment 4 | 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | \$267.00 | \$0.00 | \$267.00 |
| Annual Payment 4 | 50265 | AXON INTERVIEW - IO RED LED | 6 | \$42.00 | \$0.00 | \$42.00 |
| Annual Payment 4 | 50267 | AXON INTERVIEW - IO MODULE | 3 | \$472.80 | \$0.00 | \$472.80 |
| Annual Payment 4 | 50295 | AXON INTERVIEW - SERVER - PRO | 2 | \$0.00 | \$0.00 | \$0.00 |
| Annual Payment 4 | 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 4 | 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 | \$300.00 | \$0.00 | \$300.00 |
| Annual Payment 4 | 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 4 | 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | \$93.60 | \$0.00 | \$93.60 |
| Annual Payment 4 | IR2CB | Interview Room 2 Camera Essential | 4 | \$17,162.41 | \$0.00 | \$17,162.41 |
| Annual Payment 4 | IR2CB | Interview Room 2 Camera Essential | 3 | \$14,546.15 | \$0.00 | \$14,546.15 |
| Total | | | | \$34,083.96 | \$0.00 | \$34,083.96 |

| Aug 2030 | | | | | | |
|---------------------|-------------|---|------------|--------------------|---------------|--------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Annual Payment 5 | 50258 | AXON INTERVIEW - IO MODULE CABINET | 3 | \$267.00 | \$0.00 | \$267.00 |
| Annual Payment 5 | 50265 | AXON INTERVIEW - IO RED LED | 6 | \$42.00 | \$0.00 | \$42.00 |
| Annual Payment 5 | 50267 | AXON INTERVIEW - IO MODULE | 3 | \$472.80 | \$0.00 | \$472.80 |
| Annual Payment 5 | 50295 | AXON INTERVIEW - SERVER - PRO | 2 | \$0.00 | \$0.00 | \$0.00 |
| Annual Payment 5 | 50430 | AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED | 3 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 5 | 50431 | AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED | 3 | \$300.00 | \$0.00 | \$300.00 |
| Annual Payment 5 | 50432 | AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON | 6 | \$600.00 | \$0.00 | \$600.00 |
| Annual Payment 5 | 50433 | AXON INTERVIEW - IO PUSH BUTTON | 6 | \$93.60 | \$0.00 | \$93.60 |
| Annual Payment 5 | IR2CB | Interview Room 2 Camera Essential | 3 | \$14,546.15 | \$0.00 | \$14,546.15 |
| Annual Payment 5 | IR2CB | Interview Room 2 Camera Essential | 4 | \$17,162.41 | \$0.00 | \$17,162.41 |
| Total | | | | \$34,083.96 | \$0.00 | \$34,083.96 |

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

