



BOARD REPORT

TO: VILLAGE PRESIDENT & BOARD OF TRUSTEES

FROM: PAT ROLLINS, CHIEF OF POLICE

SUBJECT: DISCUSSION: PURCHASE OF AXON CAMERA SYSTEM FOR DETENTION ROOM, PRISONER CELLS, AND INTERVIEW ROOMS

AGENDA: April 21, 2026

DATE: April 15, 2026

ISSUE

Should the Village Board discuss the purchase of the Axon Camera System to be utilized in the new police department remodeled spaces in the detention area, booking room, interview rooms, and prisoner cells.

DISCUSSION

The police department's remodel plans were deliberately designed to exclude a security camera system in specific prisoner areas, as this was to be handled externally to the contract for the construction of the remodeled facility. As previously mentioned at the Village Board meetings during the concept plans, budget, and construction phases of the new building, the intent was to incorporate our existing Body Camera and Fleet Camera platform, which would integrate seamlessly with our current provider, Axon. Axon provides a complete system that syncs with and integrates into its Evidence.Com modules.

Staff spend an enormous amount of time downloading and uploading video feeds for subpoenas, criminal cases, evidence discovery, and FOIAs. Having a single, dedicated system will save time and improve efficiency by integrating specific cameras and rooms into the same platform. Being on the same system will simplify the process for officers, record clerks, and command staff.

Axon provides a dedicated team to install the equipment and train staff on its system. Having Axon handle the installation and purchase directly will save money compared with running it through the police department remodel process.

Staff will provide a more in-depth overview at the Board Meeting.

COST

The cost of the first year of the system is \$34,083.96. The Fiscal Year 26-27 budget (01-51-6307) allocates \$35,000 to this system. There is a recurring cost of the same amount for a total of five years, for a total of \$170,419.80.

ATTACHMENTS

Quote from Axon

RECOMMENDATION

That the Board directs staff to bring a resolution to their next meeting to approve an agreement with Axon Enterprise, Inc., for the purchase and installation of the Axon Interview Room System.

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-817342-46114NC

Issued: 04/02/2026

Quote Expiration: 06/01/2026

Estimated Contract Start Date: 09/01/2026

Account Number: 472046

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Sugar Grove Police Dept - IL 10 Municipal Dr Sugar Grove, IL 60554-6920 USA	Sugar Grove Police Dept - IL 10 Municipal Dr Sugar Grove IL 60554-6920 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Cincinelli Phone: Email: ncincinelli@axon.com Fax:	Patrick Rollins Phone: 6303917255 Email: policechief@sugargroveil.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$170,419.80
ESTIMATED TOTAL W/ TAX	\$170,419.80

Discount Summary

Average Savings Per Year	\$10,215.80
TOTAL SAVINGS	\$51,079.00

Non-Binding Budgetary Estimate

Payment Summary

Date	Subtotal	Tax	Total
Aug 2026	\$34,083.96	\$0.00	\$34,083.96
Aug 2027	\$34,083.96	\$0.00	\$34,083.96
Aug 2028	\$34,083.96	\$0.00	\$34,083.96
Aug 2029	\$34,083.96	\$0.00	\$34,083.96
Aug 2030	\$34,083.96	\$0.00	\$34,083.96
Total	\$170,419.80	\$0.00	\$170,419.80

Non-Binding Budgetary Estimate

Quote Unbundled Price: **\$221,498.60**
 Quote List Price: **\$188,961.80**
 Quote Subtotal: **\$170,419.80**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
IR2CB	Interview Room 2 Camera Essential	3	60	\$456.46	\$404.06	\$404.06	\$72,730.80	\$0.00	\$72,730.80
IR2CB	Interview Room 2 Camera Essential	4	60	\$485.97	\$389.70	\$357.55	\$85,812.00	\$0.00	\$85,812.00
A la Carte Hardware									
50295	AXON INTERVIEW - SERVER - PRO	2			\$5,413.00	\$0.00	\$0.00	\$0.00	\$0.00
50265	AXON INTERVIEW - IO RED LED	6			\$35.00	\$35.00	\$210.00	\$0.00	\$210.00
50433	AXON INTERVIEW - IO PUSH BUTTON	6			\$78.00	\$78.00	\$468.00	\$0.00	\$468.00
50258	AXON INTERVIEW - IO MODULE CABINET	3			\$445.00	\$445.00	\$1,335.00	\$0.00	\$1,335.00
50267	AXON INTERVIEW - IO MODULE	3			\$788.00	\$788.00	\$2,364.00	\$0.00	\$2,364.00
A la Carte Services									
50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3			\$500.00	\$500.00	\$1,500.00	\$0.00	\$1,500.00
50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3			\$1,000.00	\$1,000.00	\$3,000.00	\$0.00	\$3,000.00
50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6			\$500.00	\$500.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$170,419.80	\$0.00	\$170,419.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Interview Room 2 Camera Essential	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	2	1	08/01/2026
Interview Room 2 Camera Essential	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	8	1	08/01/2026
Interview Room 2 Camera Essential	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	4	1	08/01/2026
Interview Room 2 Camera Essential	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	2	1	08/01/2026
Interview Room 2 Camera Essential	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	2	1	08/01/2026
Interview Room 2 Camera Essential	50298	AXON INTERVIEW - CAMERA - OVERT DOME	8	1	08/01/2026
Interview Room 2 Camera Essential	50298	AXON INTERVIEW - CAMERA - OVERT DOME	4	1	08/01/2026
Interview Room 2 Camera Essential	50322	AXON INTERVIEW - TOUCH PANEL PRO	4	1	08/01/2026
Interview Room 2 Camera Essential	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	4	1	08/01/2026
Interview Room 2 Camera Essential	74116	AXON INTERVIEW - COVERT ENCLOSURE	2	1	08/01/2026
A la Carte	50258	AXON INTERVIEW - IO MODULE CABINET	3	1	08/01/2026
A la Carte	50265	AXON INTERVIEW - IO RED LED	6	1	08/01/2026
A la Carte	50267	AXON INTERVIEW - IO MODULE	3	1	08/01/2026
A la Carte	50295	AXON INTERVIEW - SERVER - PRO	2	1	08/01/2026
A la Carte	50433	AXON INTERVIEW - IO PUSH BUTTON	6	1	08/01/2026

Non-Binding Budgetary Estimate

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 2 Camera Essential	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	4	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	4	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	8	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	09/01/2026	08/31/2031
Interview Room 2 Camera Essential	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	1	09/01/2026	08/31/2031

Services

Bundle	Item	Description	QTY
Interview Room 2 Camera Essential	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	4
Interview Room 2 Camera Essential	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3
A la Carte	50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3
A la Carte	50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3
A la Carte	50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Interview Room 2 Camera Essential	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	4		
Interview Room 2 Camera Essential	101648	AXON INTERVIEW - EXT WARRANTY - 5 YEARS	3		

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	10 Municipal Dr	Sugar Grove	IL	60554-6920	USA

Payment Details

Aug 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	50258	AXON INTERVIEW - IO MODULE CABINET	3	\$267.00	\$0.00	\$267.00
Annual Payment 1	50265	AXON INTERVIEW - IO RED LED	6	\$42.00	\$0.00	\$42.00
Annual Payment 1	50267	AXON INTERVIEW - IO MODULE	3	\$472.80	\$0.00	\$472.80
Annual Payment 1	50295	AXON INTERVIEW - SERVER - PRO	2	\$0.00	\$0.00	\$0.00
Annual Payment 1	50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3	\$600.00	\$0.00	\$600.00
Annual Payment 1	50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3	\$300.00	\$0.00	\$300.00
Annual Payment 1	50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6	\$600.00	\$0.00	\$600.00
Annual Payment 1	50433	AXON INTERVIEW - IO PUSH BUTTON	6	\$93.60	\$0.00	\$93.60
Annual Payment 1	IR2CB	Interview Room 2 Camera Essential	3	\$14,546.15	\$0.00	\$14,546.15
Annual Payment 1	IR2CB	Interview Room 2 Camera Essential	4	\$17,162.41	\$0.00	\$17,162.41
Total				\$34,083.96	\$0.00	\$34,083.96

Aug 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	50258	AXON INTERVIEW - IO MODULE CABINET	3	\$267.00	\$0.00	\$267.00
Annual Payment 2	50265	AXON INTERVIEW - IO RED LED	6	\$42.00	\$0.00	\$42.00
Annual Payment 2	50267	AXON INTERVIEW - IO MODULE	3	\$472.80	\$0.00	\$472.80
Annual Payment 2	50295	AXON INTERVIEW - SERVER - PRO	2	\$0.00	\$0.00	\$0.00
Annual Payment 2	50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3	\$600.00	\$0.00	\$600.00
Annual Payment 2	50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3	\$300.00	\$0.00	\$300.00
Annual Payment 2	50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6	\$600.00	\$0.00	\$600.00
Annual Payment 2	50433	AXON INTERVIEW - IO PUSH BUTTON	6	\$93.60	\$0.00	\$93.60
Annual Payment 2	IR2CB	Interview Room 2 Camera Essential	4	\$17,162.41	\$0.00	\$17,162.41
Annual Payment 2	IR2CB	Interview Room 2 Camera Essential	3	\$14,546.15	\$0.00	\$14,546.15
Total				\$34,083.96	\$0.00	\$34,083.96

Aug 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	50258	AXON INTERVIEW - IO MODULE CABINET	3	\$267.00	\$0.00	\$267.00
Annual Payment 3	50265	AXON INTERVIEW - IO RED LED	6	\$42.00	\$0.00	\$42.00
Annual Payment 3	50267	AXON INTERVIEW - IO MODULE	3	\$472.80	\$0.00	\$472.80
Annual Payment 3	50295	AXON INTERVIEW - SERVER - PRO	2	\$0.00	\$0.00	\$0.00
Annual Payment 3	50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3	\$600.00	\$0.00	\$600.00
Annual Payment 3	50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3	\$300.00	\$0.00	\$300.00
Annual Payment 3	50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6	\$600.00	\$0.00	\$600.00
Annual Payment 3	50433	AXON INTERVIEW - IO PUSH BUTTON	6	\$93.60	\$0.00	\$93.60
Annual Payment 3	IR2CB	Interview Room 2 Camera Essential	3	\$14,546.15	\$0.00	\$14,546.15
Annual Payment 3	IR2CB	Interview Room 2 Camera Essential	4	\$17,162.41	\$0.00	\$17,162.41
Total				\$34,083.96	\$0.00	\$34,083.96

Non-Binding Budgetary Estimate

Aug 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	50258	AXON INTERVIEW - IO MODULE CABINET	3	\$267.00	\$0.00	\$267.00
Annual Payment 4	50265	AXON INTERVIEW - IO RED LED	6	\$42.00	\$0.00	\$42.00
Annual Payment 4	50267	AXON INTERVIEW - IO MODULE	3	\$472.80	\$0.00	\$472.80
Annual Payment 4	50295	AXON INTERVIEW - SERVER - PRO	2	\$0.00	\$0.00	\$0.00
Annual Payment 4	50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3	\$600.00	\$0.00	\$600.00
Annual Payment 4	50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3	\$300.00	\$0.00	\$300.00
Annual Payment 4	50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6	\$600.00	\$0.00	\$600.00
Annual Payment 4	50433	AXON INTERVIEW - IO PUSH BUTTON	6	\$93.60	\$0.00	\$93.60
Annual Payment 4	IR2CB	Interview Room 2 Camera Essential	4	\$17,162.41	\$0.00	\$17,162.41
Annual Payment 4	IR2CB	Interview Room 2 Camera Essential	3	\$14,546.15	\$0.00	\$14,546.15
Total				\$34,083.96	\$0.00	\$34,083.96

Aug 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	50258	AXON INTERVIEW - IO MODULE CABINET	3	\$267.00	\$0.00	\$267.00
Annual Payment 5	50265	AXON INTERVIEW - IO RED LED	6	\$42.00	\$0.00	\$42.00
Annual Payment 5	50267	AXON INTERVIEW - IO MODULE	3	\$472.80	\$0.00	\$472.80
Annual Payment 5	50295	AXON INTERVIEW - SERVER - PRO	2	\$0.00	\$0.00	\$0.00
Annual Payment 5	50430	AXON INTERVIEW - INSTALLATION - IO MODULE CABINET 1 LED	3	\$600.00	\$0.00	\$600.00
Annual Payment 5	50431	AXON INTERVIEW - INSTALLATION - IO ADDITIONAL LED	3	\$300.00	\$0.00	\$300.00
Annual Payment 5	50432	AXON INTERVIEW - INSTALLATION - IO PUSH BUTTON	6	\$600.00	\$0.00	\$600.00
Annual Payment 5	50433	AXON INTERVIEW - IO PUSH BUTTON	6	\$93.60	\$0.00	\$93.60
Annual Payment 5	IR2CB	Interview Room 2 Camera Essential	3	\$14,546.15	\$0.00	\$14,546.15
Annual Payment 5	IR2CB	Interview Room 2 Camera Essential	4	\$17,162.41	\$0.00	\$17,162.41
Total				\$34,083.96	\$0.00	\$34,083.96

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

