
VILLAGE OF SUGAR GROVE BOARD REPORT

TO: VILLAGE PRESIDENT & BOARD OF TRUSTEES
FROM: PATRICK J. ROLLINS, CHIEF OF POLICE,
SUBJECT: DISCUSSION: RESOLUTION APPROVING AN AGREEMENT WITH
FLOCK SAFETY GROUP FOR KEEPING FOUR TEMPORARY
AUTOMATIC LICENSE PLATE READERS
AGENDA: January 7, 2025 - REGULAR BOARD MEETING
DATE: December 18, 2024

ISSUE

Should the Village Board discuss the opportunity to keep four temporary Flock ALPR cameras installed throughout the community and spend anticipated surplus funds to cover the costs.

DISCUSSION

Background: The Village Board approved at their March 21, 2023 meeting a services agreement with Flock for the installation of four automatic license plate readers in the village. Three of the four cameras were designated to be installed along State Routes with the remaining one to be installed on a Kane County Roadway. Permitting the locations along State Routes in our area have been an on-going process that continues today with one of the cameras still awaiting approval from IDOT. Due to the delays in the State permitting process, staff worked with Flock Safety to temporarily place four cameras on Village roadways until the original four were installed in our requested designated locations.

The police department has taken advantage of using the four temporary locations over the past six months. In addition, three of the four original cameras have since cleared permitting and have been installed. One remaining camera is still awaiting the IDOT permitting process. In essence, the police department has been able to utilize seven camera locations (while only paying for four of them) and has seen great results. When the remaining original last camera location gets approved and installed, the four temporary cameras are planned to be removed by Flock.

The police department has benefitted greatly with having the four temporary ALPR cameras. This has allowed us to follow up on investigative leads that we would most likely never have before, as well as the police department was able to make some arrests from the information gathered from this technology.

At the December 6th Board meeting during the 6-month budget review process, staff was asked about the need and possibility to keep the four temporary cameras, thus increasing our total Flock camera count to eight in the community. Staff is in support of keeping the additional cameras.

The four temporary cameras Flock installed for us, if we were to convert over are not budgeted. Surplus funds could be utilized to offset the additional costs. The desire is to keep three of the fixed post cameras in their current locations and the fourth camera would be mounted to the speed trailer, that we could move around the village. There is a one-time fee for installation and professional services to keep the cameras of \$1,950. In addition to the annual costs per camera.

COST

The original four cameras annual costs for this and next budget year are \$2,500 per camera. The Village Board approved in this year's fiscal budget \$10,000 for the four ALPR cameras, being in year two of the program. Executing the agreement back in March of 2023, the village took advantage of a known price increase per camera and saved \$7,400 at that time. Flock Cameras if purchased today are now billed at \$3,000 per camera, and for a mobile camera installation, it is \$3,500 per year, plus one-time associated installation costs per location.

Staff has been communicating with Flock for the opportunity to keep the four temporary cameras and was provided with the costs to do so. Three of the ALPR cameras will remain stationary in their current locations and will be billed at their new rate of \$3,000 per year. The fourth camera would be removed and attached to the speed trailer, billed at \$3,500 per year, with the cost being billed higher as a mobile device.

In total, the Village would be billed for the original four ALPR cameras \$10,000 (4 x \$2,500) and the four additional cameras (3 x \$3,000 and 1 x \$3,500) \$12,500 for a total annual cost of \$22,500. (Excluding first time installation costs of \$1,950 for the conversion of the four temporary cameras over.)

The additional \$12,500 plus one-time \$1,950 for a total of \$14,450, is unbudgeted this year, with an opportunity to allocate anticipated surplus funds could be utilized if the Board so desires.

RECOMMENDATION

That the Board direct staff to enter into a services agreement with Flock Safety Group Inc. to add the four temporary ALPR cameras to our account and approve Resolution 2025-0107PD.



RESOLUTION NO. 2025-0107 PD

**AUTHORIZING AN AGREEMENT BETWEEN THE VILLAGE OF SUGAR GROVE
AND FLOCK GROUP, INC., FOR INSTALLATION AND ACCESS TO LICENSE
PLATE READER TECHNOLOGY AND SOFTWARE**

WHEREAS, the Village of Sugar Grove has each expressed a desire to utilize a certain license plate reader system (Flock Group / Flock Safety); and,

WHEREAS, the Village of Sugar Grove finds that the Flock Safety system will allow for the Village to quickly access software with evidentiary purposes in solving crime; and,

NOW, THEREFORE, BE IT RESOLVED by the Village of Sugar Grove President and Board of Trustees as follows:

The Chief of Police and/or his designee are hereby authorized to execute a contract/agreement on behalf of the Village.

PASSED AND APPROVED by the President and Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, at a regular meeting thereof held on the 7th day of January 2025.

Jennifer Konen, President of the Board of Trustees of the
Village of Sugar Grove, Kane County, Illinois

| | Aye | Nay | Absent |
|-----------------|-------|-------|--------|
| Trustee Michels | _____ | _____ | _____ |
| Trustee White | _____ | _____ | _____ |
| Trustee Schomas | _____ | _____ | _____ |
| Trustee Bonnie | _____ | _____ | _____ |
| Trustee Herron | _____ | _____ | _____ |
| Trustee Lendi | _____ | _____ | _____ |

ATTEST: _____
Tracey Conti, Village Clerk

**Flock Safety + IL - Village of Sugar
Grove PD**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Philip Nanni
phil.nanni@flocksafety.com
8159156316

Created Date: 12/19/2024
Expiration Date: 11/23/2024
Quote Number: Q-109246
PO Number:



Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 10 S Municipal Dr Sugar Grove, Illinois 60554

Ship To: 10 S Municipal Dr Sugar Grove, Illinois 60554

Billing Company Name: IL - Village of Sugar Grove PD

Billing Contact Name:

Billing Email Address:

Billing Phone:

Subscription Term: 24 Months

Payment Terms: Net 30

Retention Period: 30 Days

Billing Frequency: Annual Plan - First Year Invoiced at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

| Item | Cost | Quantity | Total |
|----------------------------------|----------|----------|-------------------|
| Flock Safety Platform | | | \$9,000.00 |
| Flock Safety LPR Products | | | |
| Flock Safety Falcon ® | Included | 3 | Included |

Professional Services and One Time Purchases

| Item | Cost | Quantity | Total |
|---|----------|----------|------------|
| One Time Fees | | | |
| Flock Safety Professional Services | | | |
| Professional Services - Standard Implementation Fee | \$650.00 | 3 | \$1,950.00 |

Subtotal Year 1: \$10,950.00

Annual Recurring Subtotal: \$9,000.00

Estimated Tax: \$0.00

Contract Total: \$19,950.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

| Billing Schedule | Amount (USD) |
|-------------------------------|--------------|
| Year 1 | |
| At Contract Signing | \$10,950.00 |
| Annual Recurring after Year 1 | \$9,000.00 |
| Contract Total | \$19,950.00 |

*Tax not included

Product and Services Description

| FlockOS Features | Description |
|---|--|
| Flock Safety Falcon ® | Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint ™ technology (proprietary machine learning software) and real-time alerts for unlimited users. |
| Professional Services - Standard Implementation Fee | One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief. |

**Flock Safety + IL - Village of Sugar
Grove PD**

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Philip Nanni
phil.nanni@flocksafety.com
8159156316

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Quote Number: Q-109250
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Budgetary Quote

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Billing Contact Name:

Billing Email Address:

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Payment Terms: Net 30

Retention Period: 30 Days

Billing Frequency: Annual Plan - First Year Invoiced at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

| Item | Cost | Quantity | Total |
|----------------------------------|----------|----------|-------------------|
| Flock Safety Platform | | | \$3,500.00 |
| Flock Safety LPR Products | | | |
| Flock Safety Falcon ® Flex | Included | 1 | Included |

Professional Services and One Time Purchases

| Item | Cost | Quantity | Total |
|----------------------|------|----------|-------|
| One Time Fees | | | |

Subtotal Year 1: \$3,500.00

Annual Recurring Subtotal: \$3,500.00

Estimated Tax: \$0.00

Contract Total: \$7,000.00

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| Billing Schedule | Amount (USD) |
|-------------------------------|--------------|
| Year 1 | |
| At Contract Signing | \$3,500.00 |
| Annual Recurring after Year 1 | \$3,500.00 |
| Contract Total | \$7,000.00 |

*Tax not included

Product and Services Description

| FlockOS Features | Description |
|----------------------------|---|
| Flock Safety Falcon ® Flex | Law enforcement grade tactical deployment (portable + LTE) license plate recognition camera with Vehicle Fingerprint ™ technology (proprietary machine learning software) and real-time alerts for unlimited users. |