VILLAGE OF SUGAR GROVE BOARD REPORT

TO: VILLAGE PRESIDENT & BOARD OF TRUSTEES

FROM: PATRICK J. ROLLINS, CHIEF OF POLICE

SUBJECT: RESOLUTION: AUTHORIZING THE POLICE DEPARTMENT TO ENTER

INTO AN AGREEMENT WITH PROPERTYROOM.COM FOR UTILIZING

THEIR AUCTION SERVICES

AGENDA: JUNE 6, 2023 BOARD MEETING

DATE: MAY 29, 2023

ISSUE

Should the Village authorize the police department to enter into an agreement with PropertyRoom.com, Inc. for auction services to lawfully dispose of surplus, found, unclaimed property along with seized evidence.

DISCUSSION

The Police Department is desiring to utilize PropertyRoom.com, Inc. to lawfully dispose of found property, village surplus equipment, unclaimed property, and evidence seized during a criminal or local case where the case has been adjudicated where the judge did not provide an order to destroy, or return the item back to the owner. In addition, some cases where no charges are brought against an offender and where the rightful owner of the property is unknown or chooses not to claim their goods, auctions are the means to properly dispose of the property. Most police agencies utilize an auction service to dispose of these type of items. Some of the auction services are performed by local auctioneers with live in-person viewing and selling, or through an on-line company.

Propertyroom.com is a company well-known and established in 1999 that is being utilized by over 3,000 municipalities/police/government agencies to auction goods online nationwide. By utilizing their services, they do most of the work and will get a percentage of the monies (sliding scale) received for each sale. (If we were to utilize a local auctioneer service, they too would get a percentage of the sale). In addition, if we were to hold our own auction, staff time for prepping for the live auction along with manpower on the day of the auction typically would need to be taken into consideration for a cost benefit analysis. Propertyroom.com typically is in the area four times a year, for pickup. There is a fuel surcharge that is in addition to selling of the items as they pick up and bring the items to a secure site before selling. Timing the pickups with

neighboring agencies utilizing the service is beneficial for the overall costs for those involved. Most police auctions do not generate a substantial amount of revenue, but they are required by statute for disposal of certain items (765 ILCS 1030).

Entering into the agreement does not commit the Village to auctioning all items off through their services. Staff may decide to auction off certain items through other means, including e-bay for selling disposed of police vehicles or high end merchandise.

Staff believes this is a great opportunity to lawfully dispose of items being held in the Sugar Grove property room and Village declared surplus items. It would be in the best interest to create on the police department section of the village's website, a separate page describing the auction program and providing a link for the items up for auction through propertyroom.com.

This agreement is still Subject to Attorney Review (STAR)

COST

There is no cost to the village if an item does not sell. Propertyroom.com would receive a percentage of the items sold. Sales are split on a sliding fee between us and Propertyroom.com. Our proceeds would go back into the Village's General Fund or Capital Fund depending on the type of item sold.

RECOMMENDATION –That the Board approve Resolution #2023-0606PD authorizing the police department to execute of the agreement with Propertyroom.com for their services.



RESOLUTION NO. 2023-0606PD

VILLAGE OF SUGAR GROVE, KANE COUNTY, ILLINOIS

RESOLUTION AUTHORIZING AN AGREEMENT WITH PROPERTYROOM.COM

WHEREAS, the Village of Sugar Grove Board of Trustees find that it is in the best interest of the Village to authorize an agreement with Propertyroom.com for certain on-line auction services;

NOW, THEREFORE, BE IT RESOLVED by the President and Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, as follows:

The Chief of Police and/or his designee are hereby authorized to execute a contract/agreement on behalf of the Village.

PASSED AND APPROVED by the President and Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, at a regular meeting thereof held on the 6th day of August 2023.

			Jennifer Konen, President of the Board of Trustees of the Village of Sugar Grove, Kane County, Illinois
	Aye	Nay	Absent
Trustee Herron Trustee Lendi Trustee White Trustee Bonnie Trustee Schomas			
Trustee Michels			<u>—</u>
			ATTEST: Alison Murphy, Village Clerk

This Asset Disposition Services Agreement ("Agreement") is made by and between PropertyRoom.com, Inc., a Delaware corporation ("Contractor") and

("Owner"). The Agreement is effective upon Owner's signature date ("Effective Date").

Whereas Contractor's business involves surplus asset management, selling, auction, disposition and related services ("Services"); and

Whereas Contractor desires to provide Services to Owner and Owner desires Contractor to provide Services subject to this Agreement.

Now therefore, in consideration of premises above and mutual covenants and agreements set forth herein, Contractor and Owner agree as follows.

Any other municipal, county, or state government agency located within the same state as Owner may also procure Services under this Agreement under the same terms and conditions stated in this Agreement by executing an adoption agreement with Contractor based upon this Agreement.

- 1. **Items Requiring Services.** Owner will identify items ("Assets") it desires to provide to Contractor for Services. Contractor retains the right to accept or reject certain Assets in its sole discretion.
- Title to Assets. Owner shall retain, at all times, legal title to Assets unless and until Assets are purchased or otherwise disposed of according to the Agreement, at which time Owner will be deemed to have transferred title directly to an Asset purchaser or other acquirer ("Buyer") identified by Contractor. Owner appoints Contractor as its representative and instrumentality to hold and offer Assets for sale, on Owner's behalf, in accordance with the Agreement. Owner appoints Contractor as its attorney-in-fact to sign any and all documents necessary to assign to Buyers all of Owner's rights, title and interest in and to Assets sold or disposed. Cash receipts, accounts receivable, contract rights, notes, general intangibles, and other rights to payment of any kind arising out of Asset sales ("Proceeds") belong to Owner. Contractor may withhold from Proceeds amounts owed to Contractor and any third parties in connection with Services, which amounts shall be disbursed by Contractor on Owner's behalf. Contractor will remit remaining balances to Owner ("Owner Net Proceeds").

3. Term and Termination

This Agreement shall commence on the Effective Date and shall continue for an initial term of one (1) year from the Effective Date and thereafter will automatically renew for consecutive one (1) year terms unless written notice of non-renewal is provided by either party to the other at least sixty (60) days prior to the expiration of the then current term.

- a. Either Owner or Contractor (the "Party" or "Parties") may terminate the Agreement upon thirty (30) days prior notice to the other Party.
- b. The rights of the Parties to terminate the Agreement are not exclusive of any other rights and remedies available at law or in equity, and such rights will be cumulative. Exercising any such right or remedy will not preclude exercising these or any other rights and remedies.
- c. Upon any termination or expiration, Contractor may continue to provide Services for any unsold Assets then in the possession of Contractor. Alternatively, Owner may, at Owner's expense, arrange for the return of Owner Assets.

4. Payment for Services

- a. **Fees.** Fees for Contractor Services appear in signed addendums to this Agreement.
- b. Remittance of Proceeds. Once a month, Contractor will remit Owner Net Proceeds from sales completed the prior month. Sales are deemed completed when all items from an asset list line-item are sold, paid for and shipped. Contractor may defer payment of any amount less than \$250 until such time as the amount owed Owner equals or exceeds \$250.
- c. Invoices. If monthly Proceeds do not cover amounts owed, Contractor and Owner will mutually agree for Contractor to either:
 - (1) Invoice Owner for Services, net of Proceeds collected, or
 - (2) Accrue and carry-over unpaid balances, invoicing Owner when negative balances persist for six (6) consecutive months.
- d. **Reporting.** Each month, Contractor will publish a standard online report containing information related to Owner Assets, Services provided, Fees and Owner Net Proceeds.
- 5. Contractor Obligations. Contractor may utilize subcontractors in its performance of Services, provided Contractor shall be responsible for any breach of this Agreement by such subcontractors. With respect to delivering Services:
 - Contractor shall maintain insurance covering Assets against fire, theft, and extended coverage risks ordinarily included in similar policies.
 - For auction Services, Contractor will use organic marketing techniques ("OMT") to increase bidding on Owner Assets. OMT may include, but not be limited to, email, publicity related to this Agreement, and facilitation of

clickable links on Owner website(s) to websites used by Contractor for Asset sales.

6. Asset Lists

- a. Manifest & Asset Lists. Owner will complete paperwork reasonably necessary to convey custodial possession of Assets to Contractor, such as written manifests or Asset lists (the "Asset Lists") describing items in sufficient detail for proper identification. Contractor owns exclusive rights to sell Assets described in Asset Lists provided by Owner for a period of 120 days from the date Owner releases an Asset to Contractor for sale and Owner will not grant any such rights to any third party (or itself sell the applicable Assets).
- b. Excluded Assets. Owner agrees it will not knowingly provide illegal or hazardous Assets or Assets that infringe intellectual property rights of any third party ("Excluded Assets"). In the event Contractor identifies any item as an Excluded Asset, Contractor shall have the right to suspend, cancel, or unwind any sale or disposal of such Excluded Asset.

7. Salability of Assets.

- Owner states Assets subject to Services are legally available for sale to the general public;
 and
- b. If required, Owner has taken necessary actions for transfer of Asset title(s) to Buyers.
- 8. **Books and Records.** Contractor will keep complete and accurate books of account, records, and other documents with respect to the Agreement ("Books and Records") for at least 3 years following Agreement expiration or termination. Upon reasonable notice, Books and Records will be available for inspection by Owner, at Owner's expense, at the location where Books and Records are regularly maintained, during Contractor's normal business hours.
- 9. Assignment. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and assigns. Neither Party may assign any of its obligations under this Agreement without the prior written consent of the other Party, such consent not to be unreasonably withheld or delayed, provided that Contractor may assign this Agreement without such consent to a successor in interest by way of a merger, consolidation, or sale of all or substantially all of Contractor's assets.
- 10. **Notices.** Any notice or other communication given under the Agreement will be in writing and delivered by hand, sent by facsimile (provided

- acknowledgment of receipt thereof is delivered to the sender), sent by certified, registered mail or sent by any nationally recognized overnight courier service to the addresses provided in the Owner information section. Notices sent by registered mail or national overnight carrier shall be effective upon delivery. The Parties may, from time to time and at any time, change their respective addresses and each will have the right to specify as its address any other address by written notice to the other Party. A change of address will take effect upon receipt of notice unless a later date is otherwise specified.
- 11. Interpretation. Whenever possible, each provision of the Agreement will be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of the Agreement is held to be prohibited by or invalid under applicable law, such provision will be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of the Agreement. The Agreement headings are inserted for convenience of reference only and shall not constitute a part hereof.
- 12. **Governing Law.** The internal law, and not the law of conflicts, of the state in which Owner is located will govern all questions concerning construction, validity and interpretation of the Agreement and the performance of the obligations imposed by the Agreement. The proper venue for any proceeding at law or in equity will be the state and county in which the Owner is located, and the Parties waive any right to object to the venue.
- 13. Further Assurances. Contractor and Owner will each sign such other documents and take such actions as the other may reasonably request in order to effect the relationships, Services and activities contemplated by the Agreement and to account for and document those activities.
- 14. Relationship of the Parties. No representations or assertions will be made or actions taken by either Party that could imply or establish any joint venture, partnership, employment or trust relationship between the Parties with respect to the subject matter of the Agreement. Except as expressly provided in the Agreement, neither Party will have any authority or power whatsoever to enter into any agreement, contract or commitment on behalf of the other, or to create any liability or obligation whatsoever on behalf of the other, to any person or entity.

Asset Disposition Services Agreement

15. Force Majeure. Neither Party will be liable for any failure of or delay in performance of the Agreement for the period that such failure or delay is due to acts of God, public enemy, war, strikes or labor disputes, or any other cause beyond the Parties' reasonable control (each a "Force Majeure"), it being understood that lack of financial resources

OWNER

will not to be deemed a cause beyond a Party's control. Each Party will notify the other Party promptly of any Force Majeure occurrence and carry out the Agreement as promptly as practicable after such Force Majeure is terminated. The existence of any Force Majeure will not extend the term of the Agreement.

CONTRACTOR

This Agreement, together with one or more signed addendums attached hereto, comprises the entire agreement between Contractor and Owner relating to Services and supersedes any prior understandings, agreements, or representations by or between the parties, whether written or oral.

Signature	Signature
Name	Name
Title	Title
Date	Date
DWNER INFORMATION & AGREEMENT OPTIONS SE	LECTED
Owner Name:	Account #:
Street Address:	Cooperative Purchasing Agreement? Sourcewell Other (Please specify) Member #:
City, State/Province, Postal Code, Country:	Resolution of Unpaid Monthly Service Fees: Balance carry-over Monthly Invoice
Telephone:	Fax:
Primary Contact:	Secondary Contact:
Name	Name
Work	Work
Mobile	Mobile
Email	Email

Federal Tax ID: 86-0962102 #012821-PRC Sourcewell Fees & Services Addendum Sourcewell Member #

1. This addendum ("Addendum") is attached to and made part of the Asset Disposition Services Agreement dated _____ ("Agreement") between Contractor and Owner. In the event of a conflict between the provisions of the Agreement, this Addendum and any prior agreement or Agreement addendum, this Addendum will govern.

2. Definitions.

- a. **Winning Bid.** "Winning Bid" means the highest amount committed and paid by a Buyer of a sold Asset. Winning Bid does not include shipping & handling, buyer premiums, or other fees, if any, nor does Winning Bid include an amount a Buyer commits but fails to pay.
- b. **Sales Price.** "Sales Price" equals the Winning Bid plus shipping & handling, shipping insurance and sales tax paid by a Buyer.
- c. Payment Processing Costs. Payment processing costs equal 3% of Sales Price ("PP Costs").
- d. **Success Fee.** For sold Assets, Owner will pay Contractor a Services fee equal to a percent of profits or Winning Bids as specified below ("Success Fee").
- e. **Buyer Premiums.** Notwithstanding anything to the contrary herein, Contractor may collect a Winning Bid percent fee from a Buyer, typically referred to as a "Buyer's Premium".
- 3. **Services Offered.** Contractor provides a suite of Services referenced herein. Upon mutual agreement of Owner and Contractor, Contractor may provide all or any combination of Services. Contractor will use commercially reasonable efforts to deliver Services.
 - a. Portables Auction Service ("Portables"). Applying to Assets small enough for pick-up by Contractor via box truck or common carrier shipment, excluding firearms, Contractor will transport, test and/or authenticate (if applicable and practicable), erase or destroy memory media (in the case of electronics), image, store, list and sell Assets via public internet auction on one or more Contractor selected websites. Owner will pay Contractor a Success Fee as described below.
 - (1) **Non-bicycle Asset Success Fee.** For non-bicycle assets, Success Fee equals 50% for the first \$1,000 of a Winning Bid amount and 25% of Winning Bid amount, if any, over \$1,000.
 - (2) **Bicycle Asset Success Fee.** For bicycle assets, Success Fee equals 85% of the Winning Bid.
 - (3) **Net Proceeds.** For each Portables Asset, Owner Net Proceeds equals Winning Bid less Success Fee less PP Costs.
 - (4) **Fuel Surcharge.** If quarterly retail diesel prices, as published by the U.S. Energy Information Administration, rise above the level shown in the table below, a fuel surcharge ("Fuel Surcharge") will be deducted from Owner Net Proceeds for each Portable Manifest picked up at Owner's location.

Retail Dies	el (per gal)	Fuel Surcharge
< \$ 2.50		\$ 0.00
\$ 2.50 to	\$ 2.99	\$ 12.40
\$ 3.00 to	\$ 3.49	\$ 24.80
\$ 3.50 to	\$ 3.99	\$ 37.20*

^{*} Table continues at same rate of \$12.40 increments per \$0.50 per gal change in Retail Diesel.

- (5) **Shipping Fee.** If assets are transported via common carrier and not picked up by Contractor, the shipping fee will be deducted from Owner Net Proceeds.
- b. Firearms Auction Service. This service is restricted to Owner firearm assets ("Firearm Assets") legally available for public sale in the United States. Contractor is compliant with ATF, Title 18, U.S. Code Ch. 44 and NFA (26 U.S.C., Ch. 53), as well as applicable state and local laws. Contractor may work with one or more subcontractors ("Subcontractor") for storage and processing of Firearm Assets.

Contractor will deliver Firearm Assets disposition services beginning with the collection and transport of Firearm Assets to a Federal Firearms Licensee ("FFL") holder ("Recipient FFL" or "Partner FFL"). Subsequently, Contractor and Recipient FFL will store, catalog, image, list for public internet auction, process purchaser payment and ship Firearms Assets to another FFL holder ("Transferee FFL") that will administer final physical transfer to purchaser ("Buyer") in compliance with applicable federal, state, and local laws. Owner will pay Contractor a Success Fee as described below.

(1) **Success Fee.** For Firearm Assets, Success Fee equals 50% for the first \$1,000 of a Winning Bid amount and 25% of Winning Bid amount, if any, over \$1,000.

- (2) Net Proceeds. For each Firearm Asset, Owner Net Proceeds equals Winning Bid less Success Fee less PP Costs.
- c. In Place Auction Service ("In Place"). Applying to Assets that Owner and Contractor mutually agree to auction in place, Contractor will sell In Place Assets via public internet auction on one or more Contractor selected websites using descriptions and digital images supplied by Owner. Owner will maintain physical control of In Place Assets and transfer possession to Buyers after sale. Owner will pay Contractor a Success Fee as described below.
 - (1) Success Fee. For each In Place Asset, Success Fee equals 2.5% of Winning Bid.
 - (2) **Net Proceeds.** For each In Place Asset sold at auction, Winning Bid less Success Fee less PP Costs equals Owner Net Proceeds.
- d. Haul Away Auction Service ("Haul Away"). Applying to fleet vehicles and equipment, Contractor will tow Assets to, or take delivery at, Yards. Contractor will store, image, describe, list and sell Haul Away Assets via public internet auction on one or more Contractor selected websites. Contractor may work with one or more subcontractors ("Subcontractor") for storage and processing of Assets at Yards. Owner will pay Contractor a Success Fee as well as other fees as specified below.
 - (1) Success Fee. For each Haul Away Asset, Success Fee equals 12.5% of Winning Bid.
 - (2) **Tow & Miscellaneous Fees.** Tow and Miscellaneous Service Fees are indicated in fee schedule below that specifies tow processes and related fees for Owner-specific needs ("Tow & Miscellaneous Fee Schedule"). The Tow & Miscellaneous Fee Schedule will distinguish between Assets that can be hauled away on a standard vehicle transporter (such as automobiles and light trucks) from over-sized Assets (e.g., cranes, buses, backhoes).

Haul Away Auction Service – Tow and Miscellaneous Fee Schedule			
Fee Type	Fee Description	Rate Description	Rate Per Asset
Light Tow	Light duty vehicles up to 11,000 GVWR	Per vehicle towed	First 30 miles free. \$10 for every 10 miles over the 1st 30 free miles
Medium Tow	Medium duty vehicles 11,001 - 33,000 GVWR and oversized vehicles such as an F-350 w/ dual wheels, etc.)	Per vehicle towed	Billed at cost by subcontractor - see standard schedule
Heavy Tow	Heavy duty vehicles 33,001+ GVWR	Per vehicle towed	Billed at cost by subcontractor - see standard schedule
Re-list / Re-run	Fee for re-listing asset more than three (3) times due to any type of owner imposed bidding restriction	Per re-list of asset on 4 th or subsequent attempt	\$35 / re-list
Storage - light & medium duty	Storage for assets stored for any reason other than awaiting auction	Per day over 30 days after pickup date	\$3 / day
Storage - heavy duty	Storage for assets stored for any reason other than awaiting auction	Per day over 30 days after pickup date	\$5 / day
De-identification	De-identifying assets	Charged in 15 minute increments for the labor to de-identify	\$20 / quarter hour
Decal Removal	Removal of a decal	Charged in 15 minute increments for the labor to perform decal removal	\$20 / quarter hour; \$45 minimum charge per vehicle (\$45 maximum charge per vehicle for Light Duty Vehicles)

- (3) **Net Proceeds.** For each Haul Away Asset, Winning Bid less the sum of Success Fee, Tow & Miscellaneous Fees, and PP Costs equals Owner Net Proceeds.
- e. Impound Storage & Auction Service ("Impound"). Applying to citizen vehicles seized and or impounded by Owner, Contractor will receive tows of Impound Assets at tow yard facilities ("Yards"), storing Assets while Owner decides whether to release to a citizen or auction. For release-to-citizen vehicles ("Released Vehicles"), Contractor will process and collect fees from citizens. For auctioned vehicles, Contractor will store, image, describe and sell Impound Assets via public internet auction on one or more Contractor selected websites. Contractor may work with one or more sub-contractors

("Subcontractor") for storage and processing of Assets at Yards. Owner will pay Contractor a Success Fee as well as other fees as specified below.

- (1) **Success Fee.** For each Impound Asset sold at auction, Success Fee equals 12.5% of the Winning Bid.
- (2) **Tow & Miscellaneous Fees.** Tow and Miscellaneous Service Fees are indicated in fee schedule below that specifies tow processes and related fees for Owner-specific needs ("Tow & Miscellaneous Fee Schedule"). The Tow & Miscellaneous Fee Schedule will distinguish between Assets that can be hauled-away on a standard vehicle transporter (such as automobiles and light trucks) from over-sized Assets (e.g., cranes, buses, backhoes).
- (3) Storage Fees. Impound storage fees are indicated in the fee schedule below. Owner retains rights to charge citizens higher storage fees for Released Vehicles and Contractor will collect those storage fees along with other citizen fees set by Owner, such as tow charges, administrative charges, court processing fees, etc. ("Citizen Payments"). In the event that Assets are stored for an extended period of time without being released by Owner for auction, Owner agrees to reimburse Contractor for such storage fees in a manner to be mutually agreed upon.

Impound Storage & Auction Service – Tow and Miscellaneous Fee Schedule			
Fee Type	Fee Description	Rate Description	Rate Per Asset
Light Tow	Light duty vehicles up to 11,000 GVWR	Per vehicle towed	Billed at cost by subcontractor - see standard schedule
Medium Tow	Medium duty vehicles 11,001 - 33,000 GVWR and oversized vehicles such as an F-350 w/ dual wheels, etc.)	Per vehicle towed	Billed at cost by subcontractor - see standard schedule
Heavy Tow	Heavy duty vehicles 33,001+ GVWR	Per vehicle towed	Billed at cost by subcontractor - see standard schedule
Re-list / Re-run	Fee for re-listing asset more than three (3) times due to any type of owner imposed bidding restriction	Per re-list of asset on 4 th or subsequent attempt	\$35 / re-list
Owner Storage Fees	Daily storage for assets stored and awaiting auction	Per day	\$8 / day
Citizen Storage Fees	Daily storage for release vehicles	Per day	\$15 / day
De-identification	De-identifying assets	Charged in 15 minute increments for the labor to de-identify	\$20 / quarter hour
Decal Removal	Removal of a decal	Charged in 15 minute increments for the labor to perform decal removal	\$20 / quarter hour; \$45 minimum charge per vehicle (\$45 maximum charge per vehicle for Light Duty Vehicles)

- (4) **Net Proceeds.** For each Impound Asset, the sum of Winning Bid and Citizen Payments less the sum of Success Fee, Tow & Miscellaneous Fees, Owner/Citizen Storage Fees and PP Costs equals Owner Net Proceeds.
- 4. **Modifications.** Contractor may, from time to time, modify Standard Fees & Services. To effect a fee change, Contractor will provide Owner advance written notice which will include an update to this Addendum.

	<u>OWNER</u>
Signature	
Name	
Title	
Date	

	CONTRACTOR
Signature	
Name	
Title	
Date	

Sugar Grove Police Department Online Auction Platform & Services

Property & Evidence | Firearms | Vehicles & Equipment

Law Enforcement | Government | Municipality | Surplus







Online Auction Services – we know you have options

Why Choose PropertyRoom.com's Online Auction Services? Online, Self-Listing Local **PROPERTY**ROOM.com Auctions Services Fully transparent and auditable chain of custody tracking, available forever Schedule pick-up of items Create detailed images & descriptions of items to maximize proceeds Research, identify, and authenticate high value items prior to auction Field questions from bidders during the auction period Online reporting tool, including a check and item reconcilliation report

You may do a lot of

the work depending

on the service

You have to do it all - store

items, photograph, upload,

write descriptions, etc.

Handling the entire auctioning process - from beginning to end



We do this for you - package

them up and send to us, we do

the rest.

Who is PropertyRoom.com?



#1 In The Industry

for full-service property & evidence disposition solutions



Revenue Share

model with no upfront costs



\$214+ Million

in proceeds back to our clients and communities



20+



years in business

4,300+



clients nationwide

795,000+



auctions annually

2.2+ million



bidders registered

3.4+ million



bids annually

What does PropertyRoom.com offer?

















Property & Evidence Auction Services

We handle everything from item pick up & evaluation to auctioning to post auction accountability. All you have to do is schedule the pick up – we'll handle everything else.



Firearms (Seized, Unclaimed, Or Service Firearms) Auction Services

Earn more at auction from bidders nationwide than by selling/trading at your local dealer or auctioning locally.

We are partnered with leading online Firearms auction site, eGunner.com,

FFL to FFL.



Vehicles & Equipment Auction Services

Haul away or auction inplace. We have also partnered with IAA to offer a full-service solution for the public sector.

What we provide & why it matters

hy it matters
illegal to sell counterfeit items thentication of brands = higher winning bids
nited details on listings creates distrust with bidders lld tested and gemstones verified = higher winning bids
tested, wiped, or restored items can create a liability for data privacy rified working status = higher winning bids
shipping, and only pick-up limits the number of people willing to bid arketing & ship nationwide = higher winning bids
yer's Premiums tend to limit bidding due to extra fees for bidders b buyer's premium = higher winning bids
n-descriptive pictures and non-visible bulk items stomized creation of attractive listings = higher winning bids
ep more of the proceeds for higher valued items gher value items = Agency keep more proceeds
nited or no tracking on items II, transparent reporting access = complete chain of custody

Easy to get started with PropertyRoom.com

We are awarded vendor for ...



For Surplus Equipment Liquidation





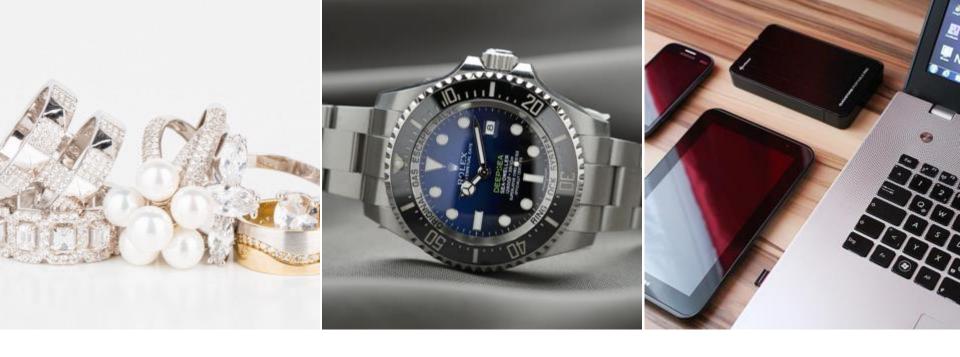
NASPO ValuePoint Awarded Vendor
Online Surplus Auction Services
Contract # 40-000-14-00059
(available in CA, NM, UT, and WA)

What does this mean?

- *Village of Sugar Grove* is a Sourcewell member (*member #129841*)
- Sourcewell is a municipal national contracting agency that establishes and provides nationally leveraged and competitively solicited purchasing contracts under the guidance of the Uniform Municipal Contracting Law
- The bidding process has been completed for you and PropertyRoom.com's services can be procured through the Sourcewell cooperative contract

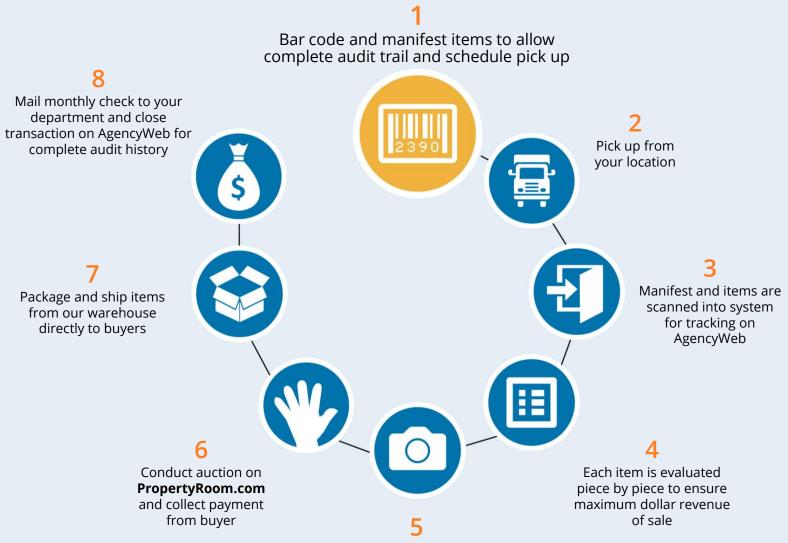
Join Sourcewell

Learn More



Auction your items with complete chain of custody tracking PROPERTY & EVIDENCE AUCTION SERVICES

How does it all work? Property & Evidence Auction Services



Inspect, clean, repair (as needed for high value items), sort, and digitally photograph each item for auction

What about electronics?

ELECTRONICS SECURITY

When we receive electronics to be processed for auction we follow the below electronics security policy to prepare the items for auction or dispose of those that cannot be auctioned.

For laptops / desktops / computers that will be auctioned individually, can be turned on, and containing a hard drive that can be wiped or restored to original factory settings:

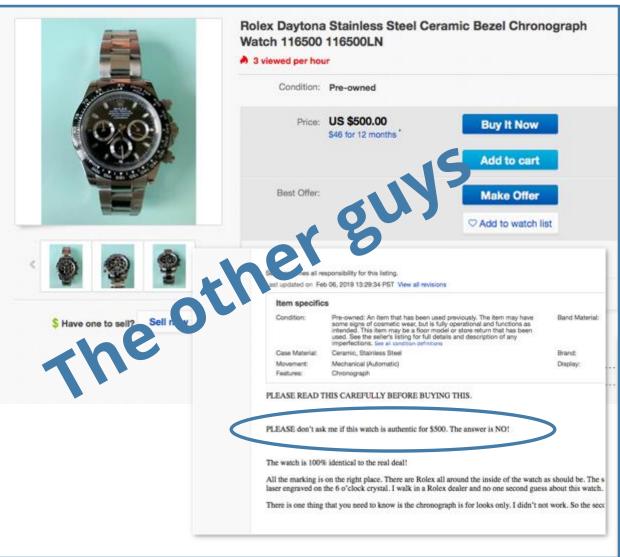
 Wiped using a third-party software program that uses a DoD 5220.22-M wipe patterned used by many branches of the US Government

OR

Restored to original factory settings



Checking for counterfeits

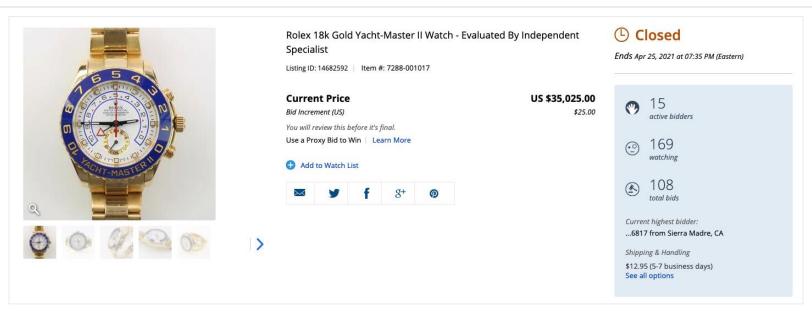


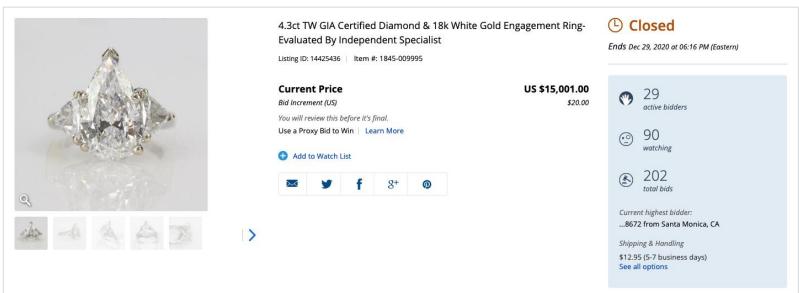
What don't we take? We take a lot of things, but there are a few things that we don't. Think – counterfeits, drugs, some bicycles, etc. See our Item Shipping & Pick Up Guidelines for full list.

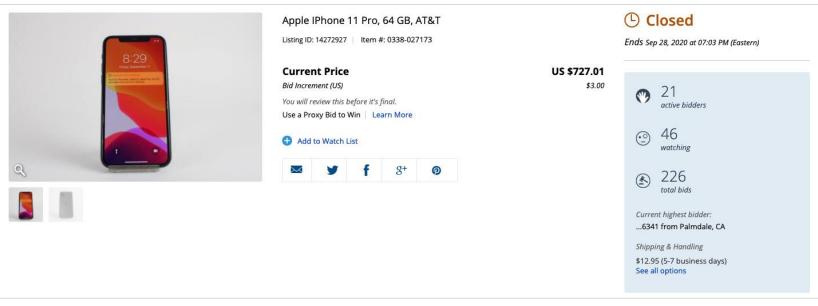
What We Do For You

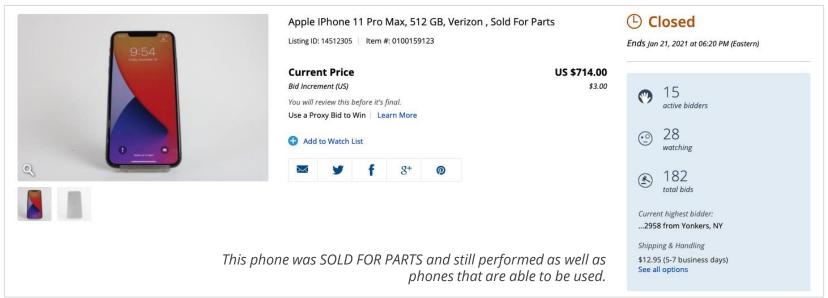
- Check items for authenticity
- High-end items
 evaluated by an
 independent specialist
- Never promote or auction counterfeit goods













Secure liquidation services for firearms inventory FIREARMS AUCTION SERVICES

Federal Law says....

The Protection of Lawful Commerce in Arms Act (Title 15, United States Code, Chapter 105), prohibits lawsuits in any state or federal court against a seller in a lawful firearms transaction.



Us or them....

PROPERTYROOM.COM

Each firearm is sold Individually

- Every firearm is sold for your agency individually through Federal Firearms Licensee (FFL)
- Buyer is end user paying retail price for firearm
- Each transaction is after full background checks as required by law
- ATF record of every buyer

THE OTHER GUYS

Firearms sold in lots

- Firearms purchased from your agency by FFL in lots for fraction of retail value
- FFL often sells firearms in lots to buyers for fraction of retail value motivating buyer to resell firearms for profit
- Firearms resold by private buyers don't require an ATF record of the transaction

How does it all work? Firearms Auction Services



1

Bar code and manifest items for complete audit trail and schedule pick up in supplied shipping materials 7

1 to 1,000's of firearms securely moved each pick up 3

Securely transported by & stored at FFL dealer

4

Listed on a secure firearms online auction site

5

Proceeds paid by check or electronic funds transfer

Why choose our *Firearms Auction Services?*

Anonymous, secure, fast & easy monetization of your firearms

Partnered with leading online firearms auction site, delivered FFL to FFL only

It's FREE to get your Firearms to us – we coordinate pickup

Transparent and fully auditable (Chain of Custody Intact)

Two ways to earn ...

OPTION 1

...we'll send back proceeds

Depending on your jurisdiction's rules and regulations, we can send your proceeds to your preferred location via wire transfer or check

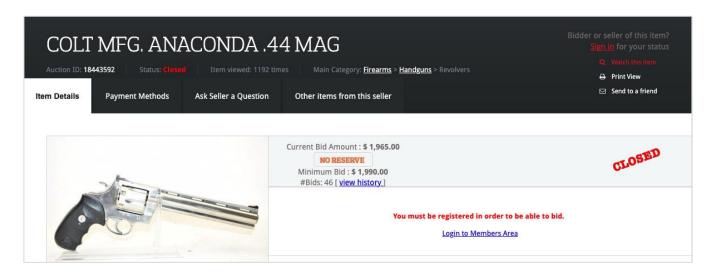
OPTION 2

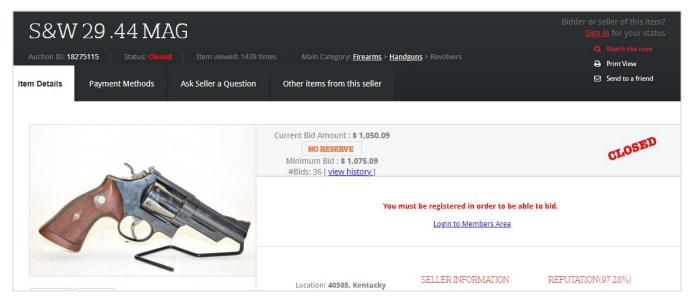
...you'll get a Dollar-for-Dollar Credit for ANYTHING on BudsGunShop.com

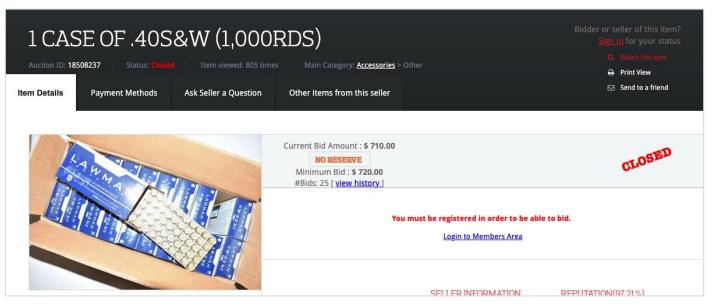
- Don't see what you want? We'll check BudsGunShop.com's
 Qualified Professionals* Secret Stash for you. (Bud's Police
 Supply is a large and leading law enforcement supply company)
- BONUS: You may qualify for additional discounts on BudsGunShop.com because you are a Qualified Professional*.
- Earn more at auction from a nationwide audience of bidders than you would be trading in your Firearms at your local dealer or auctioning locally.
- Benefits directly support your agency and let you get the supplies you need with no up-front costs.
- Have a local vendor you get a credit from? Let us know and we can discuss options.

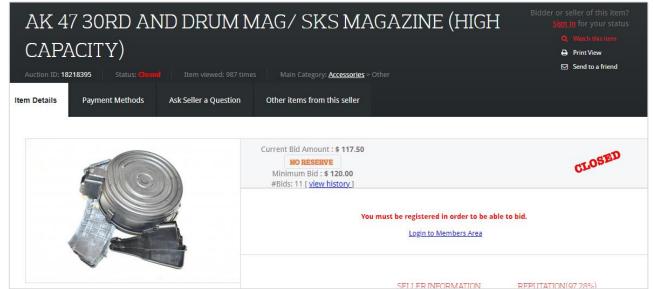
^{*}See https://www.budsgunshop.com/qualified_professional_discounts.php for details on requirements for Qualified Professional discounts.

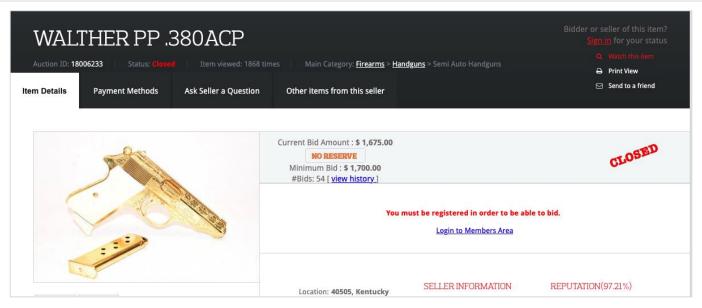


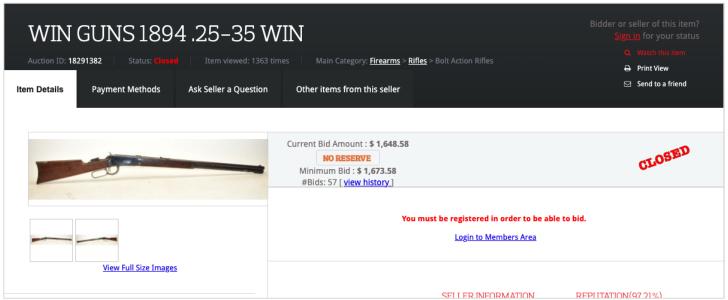


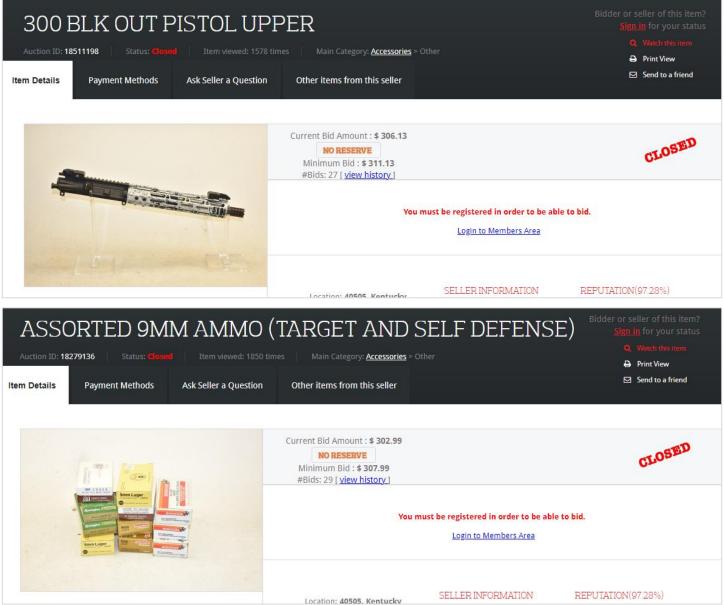














Haul away your assets or auction in-place
VEHICLE & EQUIPMENT AUCTION SERVICES

Why choose our Vehicles & Equipment Auction Services?

ALL VEHICLES & EQUIPMENT AUCTION SERVICES

- List your assets and apply our auction expertise to optimize proceeds
- Handle customer support, collect payment from the winning bidder, and coordinate asset pick up
- Remit the proceeds to your preferred location based on your jurisdiction's rules & regulations
- Provide a detailed audit trail to track your assets 24/7
- Handle customer support and payment collection from the winning bidder
- Full transparency of current historic records from manifest to purchase

HAUL AWAY AUCTION SERVICES

- Tow assets from your storage location
- Conduct a live or live-online auction that reaches a local, national, and international audience of bidders
- Public inspections held off your premises reducing liability and risk of lawsuits
- Facilitate title and registration transfer and pick up of asset

IN PLACE AUCTION SERVICES

- List your assets and apply our auction expertise to optimize proceeds
- Conduct online auctions that reach our
 2.2+ million registered bidders
- All you do is provide us with up to 30 images and a description of your assets

How does it all work? Vehicles & Equipment Auction Services



Who is Insurance Auto Auctions, Inc. (IAAI)?

We've partnered with Insurance Auto Auctions, Inc. (IAAI)



Created a full-service solution for the public sector

Specializing in selling abandoned, seized, and forfeited vehicles as well as surplus fleet vehicles, construction and large equipment.

Who is Insurance Auto Auctions, Inc.?

- 30+ years in the vehicle auction industry
- 190+ branch locations across the US, UK and Canada
- Markets to buyers in 110+ countries
- Provides targeted marketing services

What are some results? In Place Auction Services









1989 Bell Helicopter 206B III (Cutchogue, NY 11935)

Listing ID: 14023736 | Item #: 6975-000131

Reserve Not Met

IMPORTANT: A bid deposit and verification are required to bid on this auction. In addition, all payments must be made using a wire transfer. To learn more, please read the Terms of Sale below.

Current Price
Buyer's Premium
Bid Increment (US)
You will review this before it's final.

US \$275,000.00

9.50%
\$1000.00

Closed

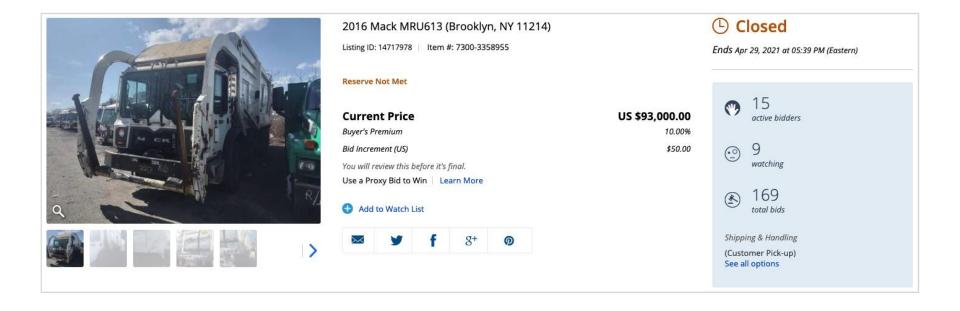
Ends May 27, 2020 at 05:08 PM (Eastern)

14
active bidders

2123
watching

86
total bids

What are some results? Haul Away Auction Services



What are your benefits?



Convenience

Full range of auction services that include cataloging, imaging, authentication, data erasure, refurbishment for high value items and delivery to the winning bidder.



Transparent Reporting

Full chain of custody reports on your items from our dedicated Client Success Team or 24/7 on *AgencyWeb*. An Audit Process that our clients trust.



Auction Participation

Draw more bidders 24/7 than live or online, local auctions and auction listing services.



Higher Proceeds

Can see higher net proceeds as compared to traditional local, live auctions and auction listing services.



Lower Costs

With a full-service offering, you are free to do your core job, in addition to realizing reduced storage and handling costs.



Security

Proprietary tracking methods to secure client item information.

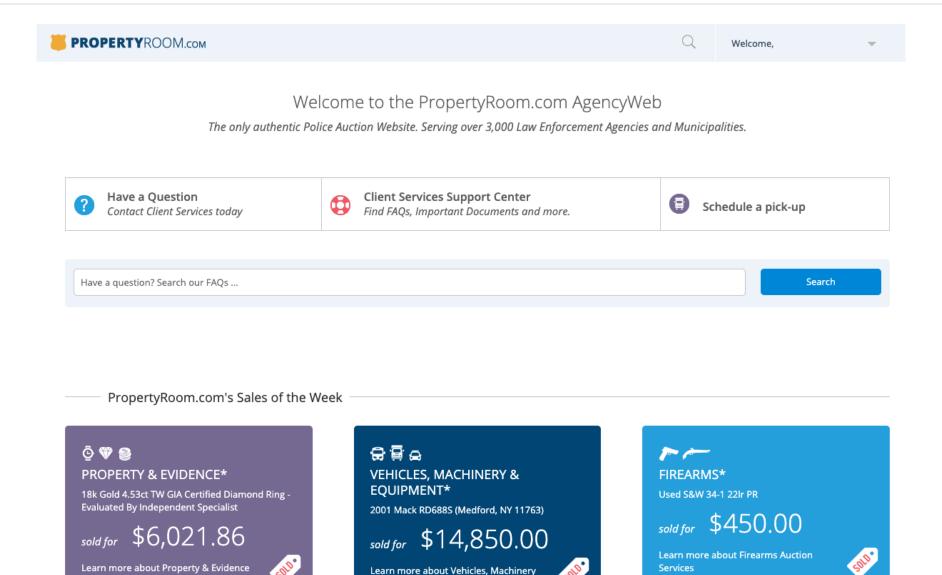
Questions?

Mary Weber | Client Success Representative 631.803.8100 | Mary Weber @ Property Room.com

APPENDIX

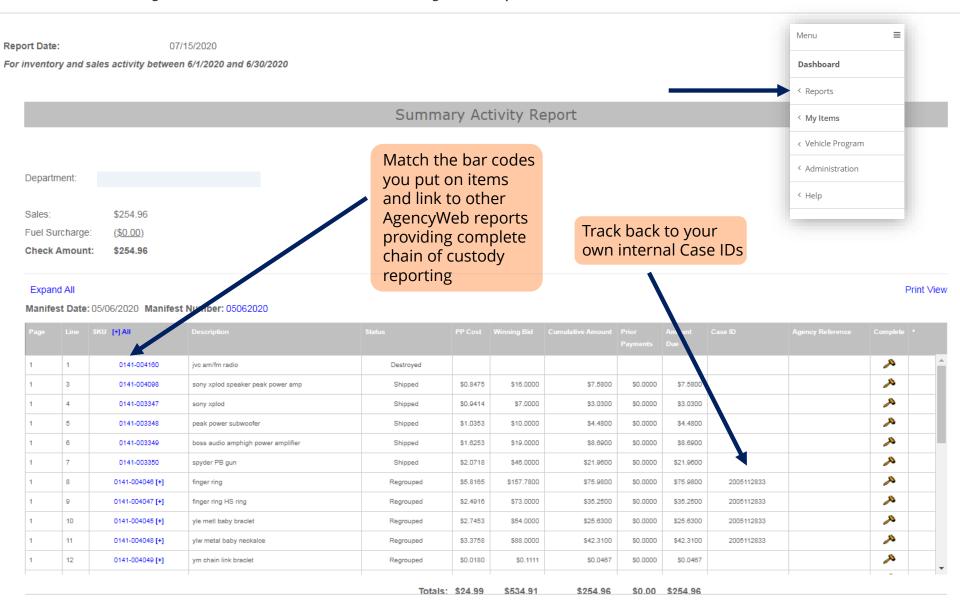
Secure, Online Reports & Audits - AgencyWeb

Auction Services

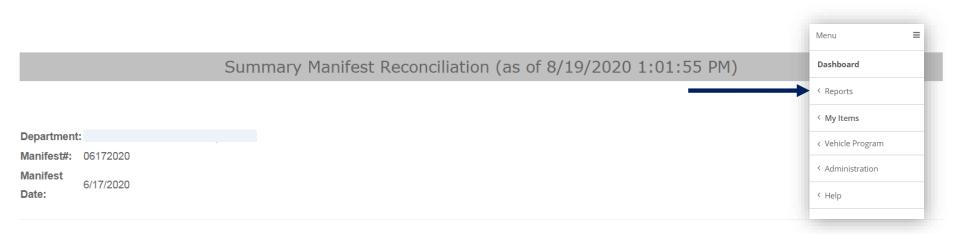


and Equipment Auction Services

Monthly Check Summary Report

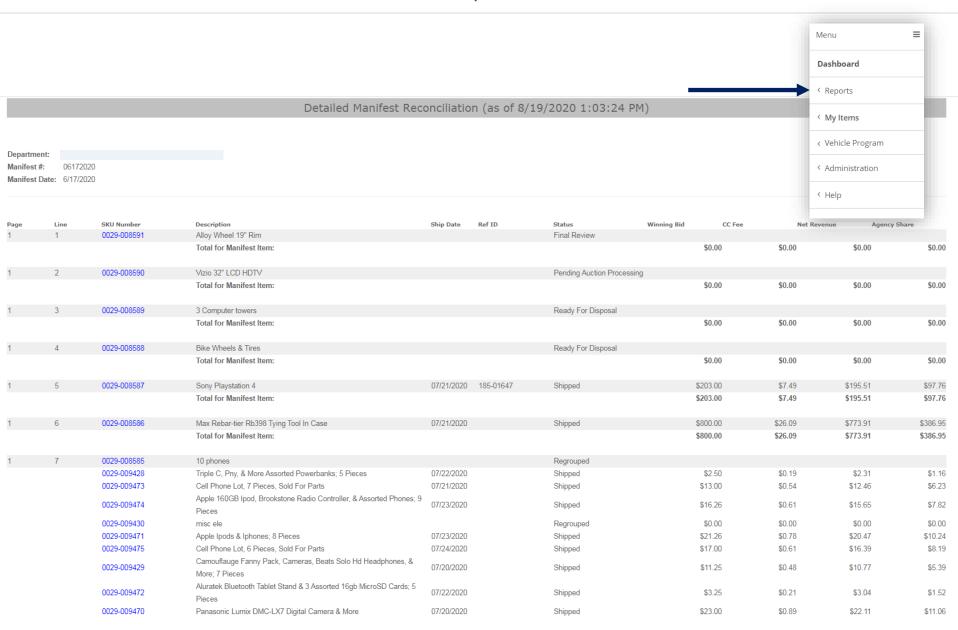


Manifest Reconciliation Report (Summary)



Page	Line	SKU Number	Description	Ref ID	Status	Winning Bid	CC Fee	Net Revenue	Agency Share
1	1	0029-008591	Alloy Wheel		In Process	\$0.00	\$0.00	\$0.00	\$0.00
1	2	0029-008590	35" TV		In Process	\$0.00	\$0.00	\$0.00	\$0.00
	_					ŲD.	V 3.33	Ų0.00	45.65
1	3	0029-008589	3 Computer towers		In Process	\$0.00	\$0.00	\$0.00	\$0.00
1	4	0029-008588	Bike Wheels & Tires		In Process	\$0.00	\$0.00	\$0.00	\$0.00
1	5	0029-008587	PS4	185-01647	Complete	\$203.00	\$7.49	\$195.51	\$97.76
1	6	0029-008586	Rebar Tier		Complete	\$800.00	\$26.09	\$773.91	\$386.95
1	7	0029-008585	10 phones		Complete	\$127.27	\$5.25	\$122.01	\$61.00
		2240 00000			22.1191010	Ţ. <u></u>	¥5.20	¥ 1.22.01	401.00
1	8	0029-008584	Duralst		Complete	\$95.00	\$4.28	\$90.72	\$45.36

Manifest Reconciliation Report (Detail)



Disposition Manifest



OS17-005463.3 - Minolta camera - dated tech

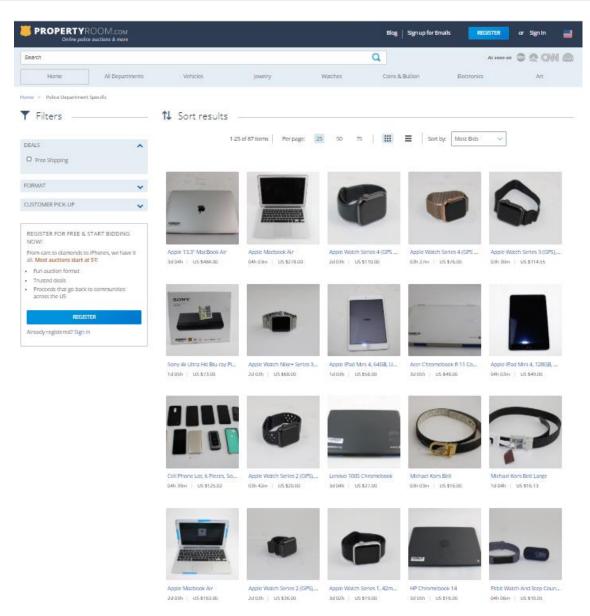
OS16-087410.05 - sunglasses - fake

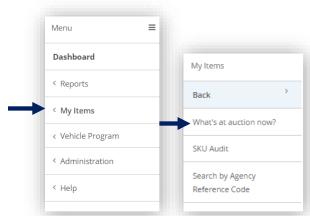
OS13-187787.3 - Purse - no resell value

OS11-0118582.7 - BB rfile - no resell value

OS10-183333A.20 - one ballast - dated grow tech

My Items Report





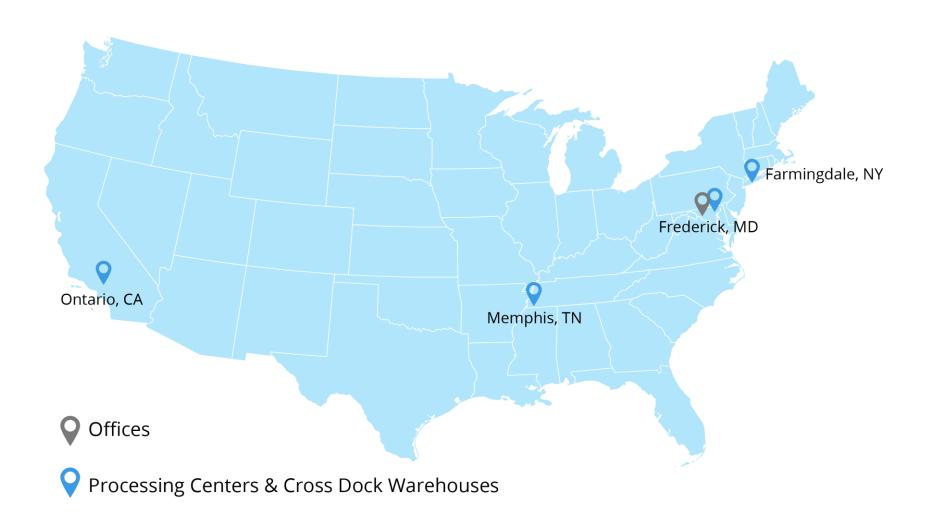
Items we do not take - high level

- Used Tires
- Outdated electronics
- Bicycles unless follows guidelines
- Office furniture
- Hazmat items

- Drugs
- Roughly used, non-name brand clothing
- Safety items (airbags / used helmets and car seats)

See Item Shipping & Pickup Guidelines for full list

Where are we located?



TECHNOLOGY FEATURES

PropertyRoom.com Technology Features

- Proprietary online auction platform utilizing the most recent technologies to provide a safe, secure, and fun experience
- Desktop, mobile, and tablet friendly auction platform
- 256-bit SSL (Secure Socket Layer) encryption for personal information transmission
- Data is stored behind layers of state-of-the-art firewalls, protected electronically and physically. Credit Card and password data is further encrypted and protected

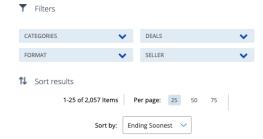


PropertyRoom.com Features

FOR THE BIDDER

- Bidding available 24 / 7
- Desktop, mobile, and tablet friendly auction platform
- User friendly browse, search, filter, sort features category,
 newly listed, highest/lowest prices/bids, time left, etc.
- ProxyBid
 Set a maximum bid amount and our system will automatically bid for you up to that amount without you having to continually check on your auctions
- Auto Bid Extend

 Just like a live, in person auction, the auction doesn't end until the
 bidding ends. If a bid is placed during the last minute of an auction,
 we extend the auction automatically for an additional minute.
- Watch List for individual auctions and email updates



FOR THE CLIENT

- Fraud Protection
- Ability to collect Bid Deposits for larger, high-value assets
- Ability to list bidder restrictions when applicable
- Advanced and detailed Fraud
 Protection implemented
- Q&A portal for individual auctions with ability to add information and message all bidders

MARKETING SUPPORT

Robust Marketing Program across multiple channels

We run data driven marketing campaigns and programs aimed at growing our bidder base, as well as engaging our loyal customers on a daily basis across multiple channels. Including, but not limited to:













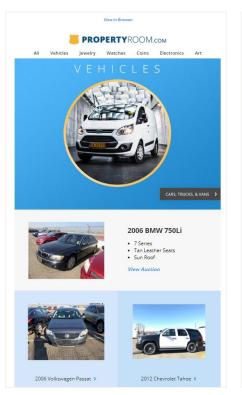


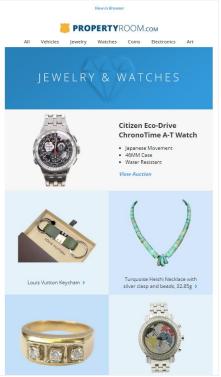


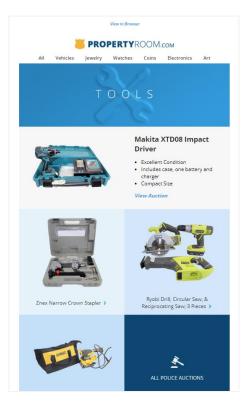


Weekly Emails: Targeted on category, interest, and behavior

- Emails sent to targeted customer segments in our top categories
- Extremely high engagement levels high open rates, click thru rates, traffic to site – based on industry averages
- Weekly Vehicle email to interested bidders









Keyword Search Programs: Attract interested customers

- Targeted keyword ads for Pay Per Click campaigns (PPC)
- Implementing best practices for Search Engine Optimization (SEO)

www.propertyroom.com *

Online Auctions for Jewelry, Watches, Coins & Bullion ...

Online Auctions starting at only \$1! ... Online police auctions & more ... Online jewelry auctions where you can bid now and save money – diamonds, gemstones, ...

Company Info · Vehicles · All Departments · Cars, Trucks & Vans

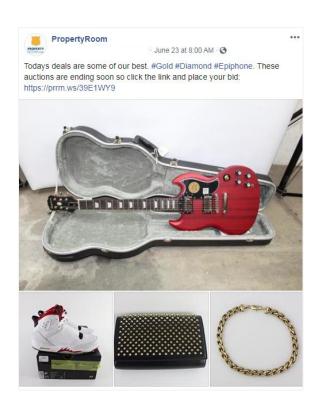
Ad · www.propertyroom.com/ *

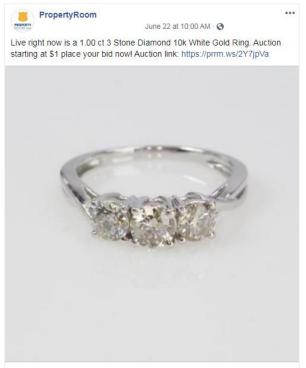
Online Police Auctions - Authentic & Exciting

Thousands of auctions daily on PropertyRoom.com. Get deals on jewelry, electronics...

Social Media Marketing: Driving engagement and community

- Daily posts optimized based on social channel
- Facebook, Twitter, LinkedIn, Pinterest, Reddit, etc.
- Facebook Group, PropertyRoom.com BidNinjas, to promote community
- Social ads to build awareness and acquire new bidders







Custom Marketing for Select Large and Valuable Items

Auction of 1989 Bell Helicopter

Promoted with:

- Existing bidder base
 - Targeted and all subscriber email
 - Home page banner
 - Social posts
- New customers
 - Rented email list and social post through leading Helicopter online resource
 - Posted in Helicopters For Sale Facebook Group
 - Personal outreaches to provided interested parties

