
**VILLAGE OF SUGAR GROVE
BOARD REPORT**

TO: VILLAGE PRESIDENT & BOARD OF TRUSTEES
FROM: PATRICK ROLLINS, CHIEF OF POLICE
SUBJECT: RESOLUTION: AUTHORIZING A PURCHASE AGREEMENT WITH
AXON ENTERPRISE, INC FOR FIVE FLEET 3 IN-CAR MOBILE
CAMERA SYSTEM FOR EXISTING SQUAD CARS
AGENDA: FEBRUARY 21, 2023 REGULAR BOARD MEETING
DATE: FEBRUARY 13, 2023

ISSUE

Should the Village/Board approve the purchase of 5 (five) Fleet 3 Mobile Squad Car video systems for the Police Department.

DISCUSSION

The police department has been changing out the in-car camera system over from our old vendor, L3 Mobile Vision to Axon's Fleet 3 system. Normally from a timing perspective, this happens when a new squad car is purchased and outfitted with new equipment. Seven of the twelve video equipped squad cars will have the new Fleet 3 Axon Camera system installed from over the past two budget cycles by the end of this fiscal year.

Over the past couple of months, two older squad cars with the L3 equipment began to fail. A couple of the squad cars had the "brain box" go bad and the units ceased to function. The old vendor, no longer is selling the same product and had declared the end of life to the system a few years back. Purposefully we had old equipment-sitting in storage from decommissioned squad cars. Subsequent to the failures, we swapped older L3 units to keep the two squad cars operational. Some of these units are seven to ten years old and have been housed in the back of the squad car's rear equipment tray. As these units are part of the squad car, they are in continuous motion when in use. Staff is concerned how much long these older units will continue to function. There is also a desire to be on the same platform for the in-car camera system, but timing to wait for the remaining five squad cars to be replaced and installing new equipment isn't scheduled to occur until one to four years out in normal squad car replacement rotation.

Thus, staff is wanting to change out the remaining five squad cars in-car camera system from the L3 Mobile Vision to the Axon Fleet 3 system in advance of the normal rotation. Although staff is desiring to change over the in-car camera system earlier than anticipated, the units will be transferable to the new replacement squad cars when that occurs. Funding already exists to cover the squad in-car camera system for the five squad cars in the Capital Budget Vehicle Replacement Fund.

Staff recommends the purchase of the five Axon Fleet 3 in-car camera systems for the remaining squad cars. As a reminder, the Fleet 3 in-car camera system is integrated with the Axon Body Worn Cameras that the officers are wearing.

As a timing perspective with our vendor, Axon we currently have three Axon Fleet 3 squad car in-car camera systems are due to be shipped over the next couple of months for the three replacement squad cars ordered for this fiscal year. Two replacement squad cars should be due to be arriving this week and the third replacement squad car is scheduled to come the following month. It is our request of Axon to deliver these three in-car camera system units and push up the timeframe if the Board approves this purchase at the same time. Axon's delivery of the Fleet 3 units is running six to twelve months lead time from signing the quote to delivery, due to the supply chain issues and overwhelming demand from police agencies around the world requesting this product.

COST

The cost for purchasing five Fleet 3 in-car camera systems is \$50,000. While this is an unbudgeted expense for Fiscal Year 2022- 2023 in account 30-51-7006 (Vehicle Capital Fund), over the depreciation of the vehicle's, monies have already been set aside to cover the unexpected expenditure.

RECOMMENDATION

That the Village Board directs staff to purchase the five new Fleet 3 squad car in-car camera systems and adopts the Resolution 2023-PD-0221b approving the purchase of Fleet 3 in-car camera systems with Axon Enterprise Inc.,



RESOLUTION NO. 20230221PDB

VILLAGE OF SUGAR GROVE, KANE COUNTY, ILLINOIS

RESOLUTION AUTHORIZING EXECUTION OF AN AGREEMENT

WITH Axon Enterprise, Inc.

WHEREAS, the Village of Sugar Grove Board of Trustees find that it is in the best interest of the Village to purchase Tasers for the Sugar Grove Police Department.

NOW, THEREFORE, BE IT RESOLVED by the President and Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, as follows:

The Chief of Police and/or his designee are hereby authorized to execute a contract/agreement on behalf of the Village with Axon Enterprise, Inc for the purchase of Fleet 3 Squad Car In-Car Camera System.

PASSED AND APPROVED by the President and Board of Trustees of the Village of Sugar Grove, Kane County, Illinois, at a regular meeting thereof held on the 21st day of February, 2023.

Jennifer Konen, President of the Board of Trustees of
the Village of Sugar Grove, Kane County, Illinois

ATTEST:
Clerk, Village of Sugar Grove

	Aye	Nay	Absent	Abstain
Trustee Matthew Bonnie	___	___	___	___
Trustee Sean Herron	___	___	___	___
Trustee Heidi Lendi	___	___	___	___
Trustee Michael Schomas	___	___	___	___
Trustee Ryan Walter	___	___	___	___
Trustee James White	___	___	___	___



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-453852-44970.820BH

Issued: 02/13/2023

Quote Expiration: 02/28/2023

Estimated Contract Start Date: 04/01/2023

Account Number: 472046

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
10 Municipal Dr 10 Municipal Dr Sugar Grove, IL 60554-6920 USA	Sugar Grove Police Dept - IL 10 Municipal Dr Sugar Grove, IL 60554-6920 USA Email: policechief@sugargroveil.gov

SALES REPRESENTATIVE	PRIMARY CONTACT
Brayden Herrera Phone: Email: bherrera@axon.com Fax:	Patrick Rollins Phone: 630-391-7255 Email: prollins@sugargroveil.gov Fax: (630) 466-7996

Quote Summary

Program Length	48 Months
TOTAL COST	\$50,000.00
ESTIMATED TOTAL W/ TAX	\$50,000.00

Discount Summary

Average Savings Per Year	\$1,383.45
TOTAL SAVINGS	\$5,533.80

Payment Summary

Date	Subtotal	Tax	Total
Mar 2023	\$50,000.00	\$0.00	\$50,000.00
Total	\$50,000.00	\$0.00	\$50,000.00

Quote Unbundled Price:	\$55,533.80
Quote List Price:	\$54,751.40
Quote Subtotal:	\$50,000.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	5	48	\$161.44	\$158.18	\$158.18	\$37,963.20	\$0.00	\$37,963.20
A la Carte Hardware									
71203	FLEET ANT, AIRGAIN, 7-IN-1, 4LTE/5G, 2WIFI, 1GNSS, BL	5			\$349.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
80401	FLEET 3, ALPR LICENSE, 1 CAMERA	5	48		\$62.68	\$50.15	\$12,036.80	\$0.00	\$12,036.80
Total							\$50,000.00	\$0.00	\$50,000.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic	70112	AXON SIGNAL UNIT	5	03/01/2023
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	5	03/01/2023
Fleet 3 Basic	72048	FLEET SIM INSERTION, ATT	5	03/01/2023
A la Carte	71203	FLEET ANT, AIRGAIN, 7-IN-1, 4LTE/5G, 2WIFI, 1GNSS, BL	5	03/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	FLEET, VEHICLE LICENSE	5	04/01/2023	03/31/2027
Fleet 3 Basic	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	10	04/01/2023	03/31/2027
A la Carte	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	5	04/01/2023	03/31/2027

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	5

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	EXT WARRANTY, AXON SIGNAL UNIT	5	04/01/2023	03/31/2027
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	5	03/01/2024	03/31/2027

Payment Details

Mar 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	71203	FLEET ANT, AIRGAIN, 7-IN-1, 4LTE/5G, 2WIFI, 1GNSS, BL	5	\$0.00	\$0.00	\$0.00
Year 2	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	5	\$12,036.80	\$0.00	\$12,036.80
Year 2	Fleet3B	Fleet 3 Basic	5	\$37,963.20	\$0.00	\$37,963.20
Total				\$50,000.00	\$0.00	\$50,000.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/13/2023

