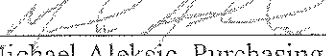
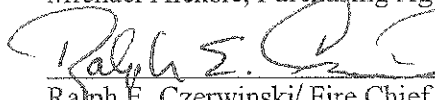


MEMORANDUM
Purchasing Division
Fire Department

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TO: John T. Lockerby, Village Manager

FROM: 
Michael Aleksic, Purchasing Agent


Ralph E. Czerwinski, Fire Chief

DATE: September 5, 2014

SUBJECT: AGENDA ITEM – September 15, 2014 Village Board Meeting
Proprietary Purchase of ECG Monitor/Defibrillator/Pacer

Budget & Account Number: \$28,000 020-0420-418.07-50 #I33021

Tabulation:

Zoll Medical Corp., Chelmsford, MA. \$27,920.68

Background:

The FY15 CIP budget provides funding for the replacement of one of five ECG Monitor/Defibrillator/Pacer units currently in use by Fire Department paramedics. Replacement of the existing unit is based on the manufacturer's recommendation not to exceed five years of useful life and is part of the Fire Department's ongoing replacement program designed to assist in maintaining quality medical equipment and taking advantage of the latest technologies available for today's paramedics.

The Fire Department's current ECG Monitor/Defibrillator/Pacer units are standardized to Welch Allyn (the manufacturer) equipment, which is branded and distributed by Zoll Medical Corporation. Zoll monitors are compatible with the Fire Department's existing Zoll EMS computerized patient care reporting software, which allows all patient information gathered through the Zoll unit during patient contact to be downloaded directly into the reporting software for the patient care report.

Recommendation:

It is recommended that the purchase of a new Zoll ECG Monitor/Defibrillator/Pacer Unit be awarded to Zoll Medical Corporation, the sole source provider of the specified equipment, in the amount of \$27,920.68.

Comments:

The new ECG Monitor/Defibrillator/Pacer provides 12-lead ECG capability, biphasic technology, pulse oximetry, Bluetooth technology and carbon monoxide monitoring. These features significantly enhance the effectiveness of the unit under a wide variety of medical and cardiac related circumstances.

cc: Jason Wicha
DC James Walters