

**AGENDA  
EUCLID CITY COUNCIL MEETING  
MONDAY, FEBRUARY 6, 2023 AT 7:00 PM  
EUCLID MUNICIPAL CENTER COUNCIL CHAMBER**

**PERMISSIBLE PRELIMINARIES:**

**FIRST GAVEL**

**PLEDGE OF ALLEGIANCE**

**EUCLID CITY COUNCIL MEETING BUSINESS:**

**SECOND GAVEL**

**ROLL CALL OF MEMBERS**

**COMMUNICATIONS:**

**COUNCIL MINUTES:**

- January 17, 2023

**ADMINISTRATION REPORTS & COMMUNICATIONS:**

**COMMITTEE DOCUMENTATION:**

- Board of Control – January 17, 2023 and January 23, 2023
- Work Session – January 17, 2023

**COMMITTEE OF THE WHOLE FOR LEGISLATIVE MATTERS ONLY**

<b>ACTION</b>	<b>LEGISLATION</b>	<b>PROPOSED</b>
	<p>1. An emergency ordinance authorizing a rate increase on ambulance billing services on the current contract that the City has with Life Force. (Sponsored by Mayor Holzheimer Gail)</p> <p><b>Comment: This would approve a rate increase for ambulance billing services.</b></p>	<p>Ord. (011-23)</p>
	<p>2. A resolution authorizing the Mayor of the City of Euclid to enter into a renewal of the Lease Agreement with the Friends of the Henn Mansion, Inc., for the use of the Henn Mansion located at Sims Park at 23131 Lake Shore Boulevard in Euclid for a period of five (5) years with an option to renew for an additional five (5) years. (Sponsored by Mayor Holzheimer Gail)</p> <p><b>Comment: This would renew the contract with Friends of the Henn Mansion.</b></p>	<p>Res. (012-23)</p>

**COMMITTEE OF THE WHOLE – PUBLIC PORTION  
COUNCIL MEMBERS' COMMENT  
ADJOURNMENT**

**STATE OF THE CITY ADDRESS – MAYOR HOLZHEIMER-GAIL**

# City of Euclid Legislation Fact Sheet

**Ordinance Re:** ADJUSTMENT OF AMBULANCE BILLING RATES (011-23)

## **Background/Justification**

*This section intended to provide the background and justification for the above ordinance.*

Since November 1, 2014, the Director of Finance has entered into a professional services contract to utilize Life Force Management, Inc. to provide ambulance billing services for the City of Euclid. In November 2022, the City received notification from Life Force recommending that the City increase their billing rates (see attached).

In January 2023, the Euclid Fire Department (EFD) will commence a pilot program with the Cleveland Clinic to provide Telehealth services to our community. This program will allow EFD crews to assess patients and provide certain patients that may not need transportation to the emergency department the opportunity to be assessed by a doctor via an iPad. The patient may receive a prescription or an appointment without having to be transported to the emergency department. The City would be able to bill an insurance company for this non-transport. The City of Euclid does not currently bill for non-transport.

## **Financial Impact**

*This section will specify the fund and amount for the ordinance as well as indicate if the budget covers the expenses. Describe any additional financial impacts below.*

The recommended change in billing rates would result in an additional \$250,000 (approximate) to the General Fund.

## **Request of Council**

Passage

Emergency Passage

First of Three Readings

Send To Council Committee

Comment: Enter text here.

Comment: Enter text here.

## **Sponsor of Legislation**

Mayor Holzheimer Gail

## **Conclusion/Next Steps**

*This section will indicate what needs done once Council takes action.*

Enter text here.

For further information or to answer additional questions, please contact:

Name

Phone

Email

Fire Chief Chris Haddock

216-289-8401

chaddock@cityofeuclid.com

Attachments



November 2022

In an effort to keep our clients informed of the changes that occur related to fees for ambulance services, Life Force Management continually monitors the fees schedule deemed by payers. Although you receive a minimal inflation each year from Medicare, we would like to make you aware of the rising costs and recommend you consider increasing your fees. As you are aware you will not gain income from government payors however private insurance, auto carriers and individual out of pocket expenses may increase income. Remember some communities do not bill the Residents any type of co-pay so they will not see any type of increase.

**Costs of ambulance services**

Fair Health's recent report shows that the national average price of an ambulance trip before insurance has risen 22.6 percent.

FAIR Health analyzed the data by such factors as costs, age, gender, diagnoses, utilization by state and mileage by state.

FAIR Health is a national, independent nonprofit organization dedicated to bringing transparency to healthcare costs and health insurance information through data products, consumer resources and health systems research support and they are certified by the Centers for Medicare & Medicaid Services (CMS) as a national Qualified Entity.

While we can give you national averages, these numbers only provide guidance and do not take the local trends into consideration nor the pandemic.

**Rising Cost of Ambulance Services:**

Service	2018	2019	2020
BLS	\$825	\$900	\$975
ALS	\$1150	\$1300	\$1300

**Recommended rates:**

Service	2023
BLS	\$850
ALS	\$1000
ALS2	\$1200
Non Transport	\$300
Mileage	\$16

Currently  
 700  
 800  
 900  
 0  
 15

Ordinance No.

By – Mayor Holzheimer Gail

An emergency ordinance authorizing a rate increase on ambulance billing services on the current contract that the City has with Life Force.

WHEREAS, Life Force Management, Inc., has been the City's ambulance billing contractor since 2014 due to their compatible software, experience level, pricing model and past experience with the company; and

WHEREAS, Life Force has a contract with the City for ambulance billing services through October 31, 2023; and

WHEREAS, upon review of ambulance billing rates, and in comparison with other similar cities and in the industry, Life Force is recommending to the City of Euclid that rate increases are warranted; and

WHEREAS, additionally, in January 2023, the Euclid Fire Department will commence a pilot program with the Cleveland Clinic to provide Telehealth services to our community. This program will allow EFD crews to assess patients and provide certain patients that may not need transportation to the emergency department the opportunity to be assessed by a doctor via an iPad. The patient may receive a prescription or an appointment without having to be transported to the emergency department. The City would be able to bill an insurance company for this non-transport. The City of Euclid does not currently bill for non-transport; and

WHEREAS, this subject matter constitutes an emergency in that it provides for the daily functioning of a municipal department.

NOW, THEREFORE, be it resolved by the Council of the City of Euclid, State of Ohio:

Section 1: That the attached rate increases are authorized to be collected on the current ambulance billing contract that the City has with Life Force effective on runs as of the date of passage of this ordinance.

Section 2: That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this ordinance were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including section 121.22 of the Ohio Revised Code.

Section 3: That this ordinance is hereby declared to be an emergency measure necessary for the preservation of the public peace, safety and welfare of the citizens of the City of Euclid, and provided it receives the two-thirds vote of all members of Council elected thereto, shall be in full force and effect from after it passage and approval; otherwise to be in full force and effect from and after the earliest period allowed by law.

Attest:

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
President of Council

Passed:

Approved:

\_\_\_\_\_  
Mayor

**City of Euclid**  
**Legislation Fact Sheet**

**Ordinance Re:** Renewal of Lease with Friends of Henn Mansion  
(012-23)

**Background/Justification**

*This section intended to provide the background and justification for the above ordinance.*

This resolution would authorize the Mayor to renew the lease with the Friends of the Henn Mansion at the existing terms, for a period of 5 years. Friends of the Henn Mansion has leased and operated the Henn Mansion since 1997. Resolution 85-2012 authorized a five year lease with a five year renewal which was exercised. The terms of the lease include a \$12 per year for rent and tenant is responsible for all utilities.

Friends of the Henn Mansion have been a great partner and steward of the building. They are governed by a volunteer Board of Directors and utilize both paid staff and volunteers to operate and manage the building. While they have been closed for much of the pandemic, they are actively working to recruit new Board members.

**Financial Impact**

*This section will specify the fund and amount for the ordinance as well as indicate if the budget covers the expenses. Describe any additional financial impacts below.*

This partnership has benefited the City as funds to improve and operate have been raised through the Friends of the Henn Mansion. The City will receive \$12 per year as rent.

\*\* Ord 159-2011 authorizes a 50% annual matching grant to Friends of Henn Mansion for net income raised to be utilized for capital improvements.

**Request of Council**

- Passage
- Emergency Passage
- First of Three Readings
- Send To Council Committee

Comment: Sponsored by Mayor Holzheimer Gail

**Conclusion/Next Steps**

*This section will indicate what needs done once Council takes action.*

With passage, the Law Department will draft a new lease agreement to be signed and executed by both parties.

For further information, please contact:

Name	Phone	Email
Kirsten Gail	216-289-2751	khgail@cityofeuclid.com

Attachments

Resolution No.

By – Mayor Holzheimer Gail

A resolution authorizing the Mayor of the City of Euclid to enter into a renewal of the Lease Agreement with the Friends of the Henn Mansion, Inc., for the use of the Henn Mansion located at Sims Park at 23131 Lake Shore Boulevard in Euclid for a period of five (5) years with an option to renew for an additional five (5) years.

WHEREAS, the current Lease Agreement expired on December 31, 2022 and the Administration and members of the Henn Mansion, Inc. have agreed to a five (5) year renewal as the Friends of the Henn Mansion want to continue to operate the facility; and

WHEREAS, the Lease Agreement shall commence on January 1, 2023, and end on December 31, 2027 and have an option for a 5-year renewal which would run from January 1, 2028 through December 31, 2032.

NOW, THEREFORE, be it ordained by the Council of the City of Euclid, State of Ohio:

Section 1: That the Mayor is hereby authorized to enter into a renewal of the Lease Agreement with the Friends of the Henn Mansion, Inc., for the use of the Henn Mansion located at Sims Park at 23131 Lake Shore Boulevard in Euclid for a period of five (5) years with an option to renew for an additional five (5) years.

Section 2: That it is found and determined that all formal actions of this Council concerning and relating to the adoption of this resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal action, were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

Section 3: That this resolution shall take immediate effect.

Attest:

\_\_\_\_\_  
Clerk of Council

\_\_\_\_\_  
President of Council

Passed:

Approved:

\_\_\_\_\_  
Mayor