

RESOLUTION NO. 13- 123

BE IT RESOLVED by the City Council of the City of Decatur, in the State of Alabama, that it appearing the bid of Sansom Equipment Co., Inc. having been the lowest responsible and responsive bid for furnishing and delivering one (1) Refuse Collection Truck per Invitation to Bid No. 13-022 for the Public Works Department, in accordance with specifications provided, and from evidence submitted it appearing that such vendor is qualified and able to fulfill the requirements of the specifications, said bid is hereby adopted and the Purchasing Agent is authorized to issue a Purchase order to said bidder in the amount of \$209,632.62.

Adopted this 28th day of May, 2013

April 30, 2013

TO: Laura Martin
CC: Mark Petersohn

FROM: Franklin Parham

SUBJECT: Refuse Collection Truck

I recommend that we reject the low bid from Neely Coble Co., \$177,842.00, for failure to meet specifications in some crucial area as listed below.

| Item | Specifications | Submitted |
|------------------|--|--|
| Cab Design | Cab forward with Hydraulic tilt | Conventional cab |
| Engine design | 11 liter overhead cam, turbo-charged, 1200 ft. lbs, peak torque rating, 325 HP Engine. | 9 liter, 1000 lbs torque, 330 HP Engine. |
| Seating | R.H. operating position with work brake, R.H. rear opening fold up door, fold up low back seat with lap safety belt. | Passenger seating only |
| Compressor | 34.7 CFM Air Compressor | 18.7 CFM Air Compressor |
| Suspension | 20,000# front axle with 20,000# multi-lift suspension and shock absorbers. | 16,000# front axle and suspension |
| Yard Hopper | Pack 900 lbs per cubic yard, 6 cubic yard hopper. | Up to 700 lbs, with 4 cubic yard hopper. |
| Arm Reach | Arm reach to 144 inches, capable of lifting 1,000 lbs at any point. | Arm reach to 96 inches, capable of lifting 625 lbs at 96 inches. |
| Dumping Cylinder | 6 1/2" Bore single 4 stage dumping cylinder with a 180" stroke, 45 degree dump angle. | 2 4.5 bore, 56" stroke, 30 degree dump angle. |
| Pump Capacity | Pump capacity 52 GPM @ 700 RPM. | 34 GPM @ 800 RPM. |
| Hydraulic Tank | Hydraulic Tank capacity 78 gallons. | 40 gallon Hydraulic Tank |

These are some of the reasons for rejecting **Neely Coble Co.** Lodal, Inc. submitted quotes on 5 different model vehicles. The one listed on the specification comparison sheet shows a 300 HP Cumming Engine, 20 cubic yard body with a 9' arm reach. The total bid quote for this model is \$226,018.00 which is higher than all other bids. They submitted one model with a quote of \$206,607.00 but failed to list it on the specification sheet for comparison. This unit has a 285 HP Engine, 20 cubic yard body with a 6' arm reach which does not meet our recommended specifications of a 325 HP Engine, 24 cubic yard body with a 12' (144") arm reach.

I am recommending that we accept the next low bid from **Sansom Equipment Company** in the amount of \$209,632.62 which meet *all* our requested specifications.

Thanks,

Franklin Parham
Public Works Superintendent

FP/nw

Bid Tabulation

13-022 Refuse Collection Truck -- April 25, 2013 -- 11:00AM

| Bidder | Make/Model | \$ Each | Qty | Total Bid |
|---------------------------------------|----------------------------|----------------------|-----|----------------------|
| Southland International | No Bid | | | No Bid |
| Madison AL 35756 | | | | |
| Long Lewis Ford of the Shoals | No Bid | | | No Bid |
| Muscle Shoals AL 35661 | | | | |
| Ramer Manufacturing, Inc. | No Bid | | | No Bid |
| Ramer AL 36069 | | | | |
| Neely Coble Company | 2014 Freightliner/Heil | \$ 177,842.00 | 1 | \$ 177,842.00 |
| Decatur AL 35602 | M2106/Heil CPPython | | | |
| Ingram Equipment Company, LLC. | Heil/Mack | \$ 210,618.00 | 1 | \$ 210,618.00 |
| Pelham AL 35124 | Liverty/LEU612 | | | |
| Lodal Inc. | Lodal Mag 20 | \$ 206,607.00 | | \$ 206,607.00 |
| Kingsford MI 49802 | 6' Reach | | | |
| | Lodal Mag 20 | \$ 213,327.00 | | \$ 213,327.00 |
| | 9' Reach | | | |
| | Lodal Mag 20 | \$ 226,018.00 | | \$ 226,018.00 |
| | 9' Reach w/Cummins Power | | | |
| | T-25 | \$ 232,384.00 | | \$ 232,384.00 |
| | 9' Reach w/Navistar Power | | | |
| Sansom Equipment Co., Inc. | New Way Sidewinder | \$ 209,632.62 | | \$ 209,632.62 |
| Birmingham AL 35236 | w/2014 Mack LEU612 Chassis | | | |

Does not meet required specifications as per the attached.

Rejected - 6' reach does not meet required specifications