

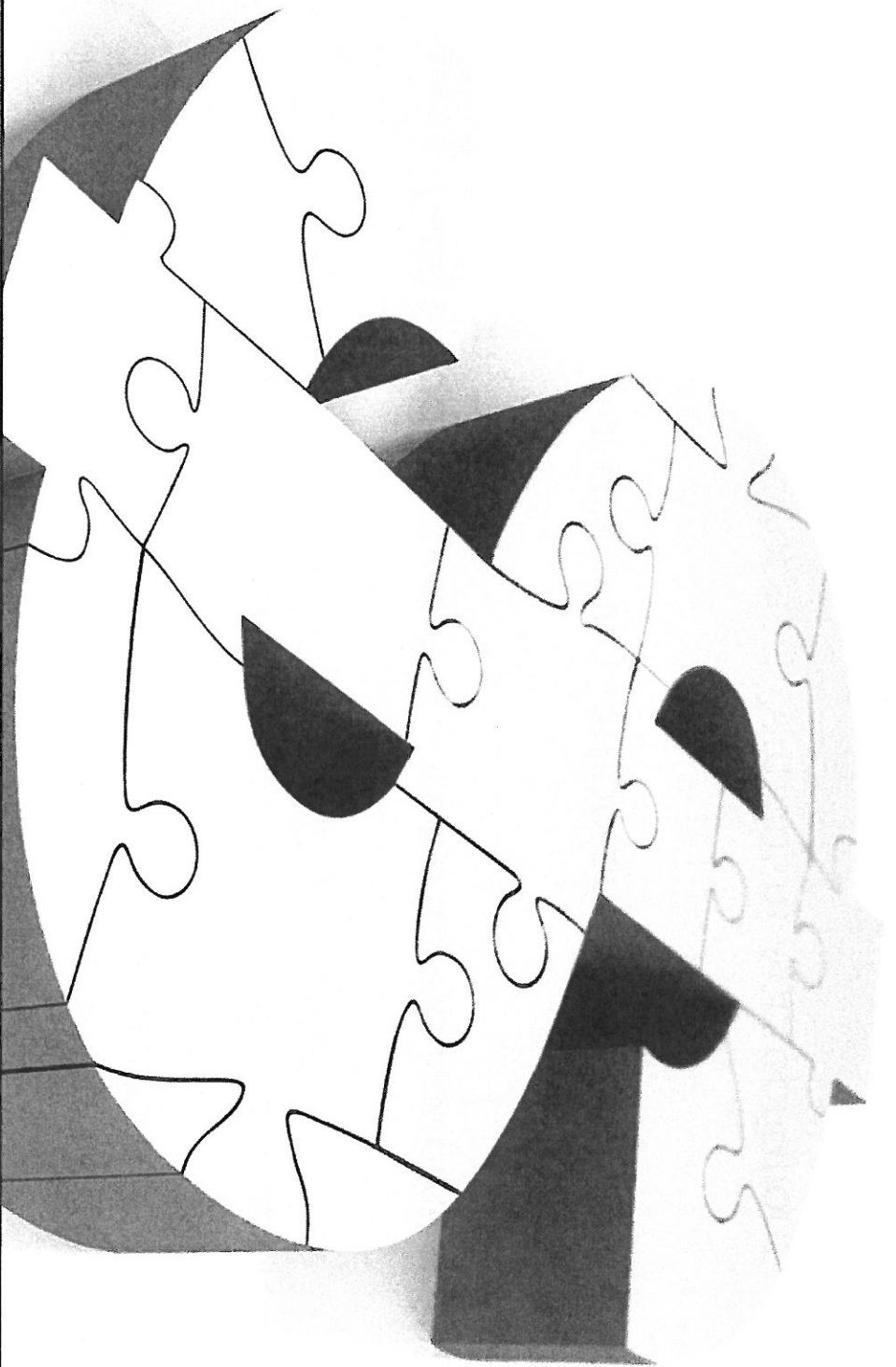
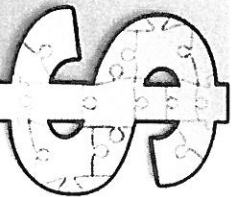
Colerain Township FAC Meeting Agenda – 6/2/15

6:30	Call to Order	Doug Michel
6:35	Approval of Minutes	Heather Harlow
6:40	Presentation/Approval of 2016 Tax Budget	Jim Rowan
7:10	Trash/Recycling Services – Bid Results	Jim Rowan
7:20	Adjourn to Road, Parks & Senior Center Focus Group Meeting	Jim Rowan

Duties of the FAC:

- (i) Review and monitor the financial operations of the Township.
- (ii) Review the annual estimated budget, including estimated revenues and expenditures, prior to its submission to the Board of Trustees and Hamilton County Budget Commission.
- (iii) Meet with Department heads, the Administrator, and Fiscal Officer during the formation of the Temporary Appropriations.
- (iv) Make recommendations, as appropriate, to improve security, functionality, and efficiency of the Township's financial operations.
- (v) Act in the capacity of an Audit Committee, whose responsibilities include: follow up on the findings and recommendations made after the bi-annual Township audit performed in conjunction with the Auditor of State.

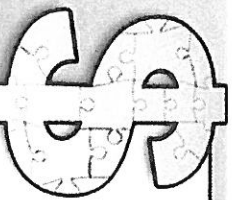
The FAC is an Administrative Committee and is not subject to sunshine law. All recommendations shall be made to the Administrator and shared with the Board of Trustees.



2016 Tax Budget & Forecast

Colerain Township – July 7, 2015

By: James M. Rowan, Administrator



Budget Process

May
28th

Capital Requests received by Department Heads

June
2nd

Financial Advisory Committee (FAC) reflects on budget & capital plan and provides recommendations

July
7th

Public hearing on proposed budget. Budget approval required by July 15th and filed by July 20th.

Aug
5th

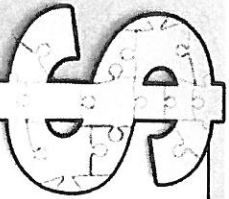
Filing Deadline for any Tax issues for the November 2015 election

Jan
2016

Deadline for adopting Temporary Appropriations.

April
2016

Deadline for adopting Permanent Appropriations.

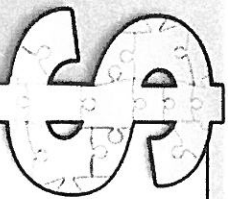


Budget Development

The Tax Budget is the initial step in the budgeting process and represents the latest information included in the five-year forecast.

Temporary appropriations are developed in December and provides spending authority for the ensuing calendar year. Appropriations are developed at the department head level and require detailed rationale and justification.

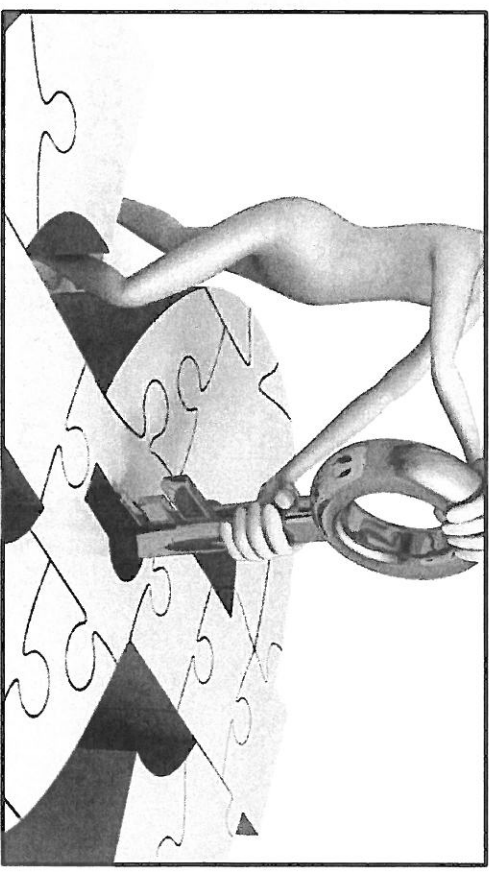
Permanent Appropriations are finalized in March and reflect any changes from the Temporary Appropriations approved in December.

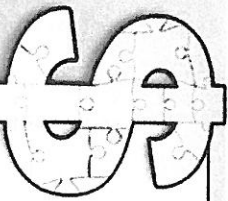


Five-Year Forecasting

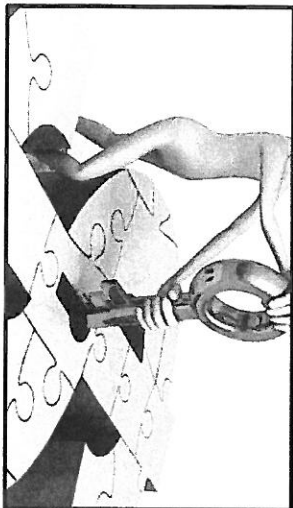
The Township Administrator manages the five-year forecast for all operational functions.

Five-Year capital plans have been obtained by each department and are integrated as part of the budget process where possible.



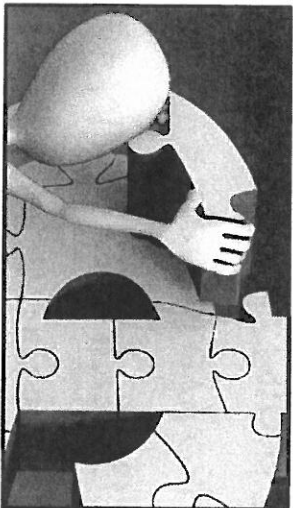


Benchmarking & Shared Services



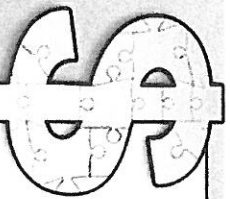
Benchmarking:

Benchmarking will continue as we seek ways to streamline costs and operate in a more efficient manner.



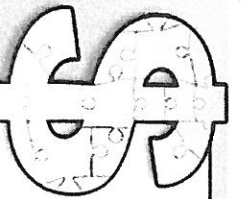
Shared Services:

Shared service opportunities have allowed us to reduce costs and gain greater efficiency. Shared service/Mutual Aid agreements are in place with Northwest School District, Department, Springfield Township, and multiple public safety organizations.



2016 Major Assumptions

- Strategic Utilization of Reserves through 2022
 - Continues General Fund Support for Parks & Services
- Minimal funding for Public Infrastructure
 - Road Levy expired in 2001
 - Loss of Estate Tax and Local Government Fund Revenue
 - JEDZ Failed in 2014
 - \$375,000 earmarked for road resurfacing
- Funding Needs for Roads, Parks, Senior Center
 - \$2.1 million annually (\$1.5 million for road resurfacing, curbs, gutters)
- Public Safety
 - Seeking Sustainability through 2022
 - Evaluation of Processes to reduce costs
 - Potential regionalization of services



2015 Proposed Budget

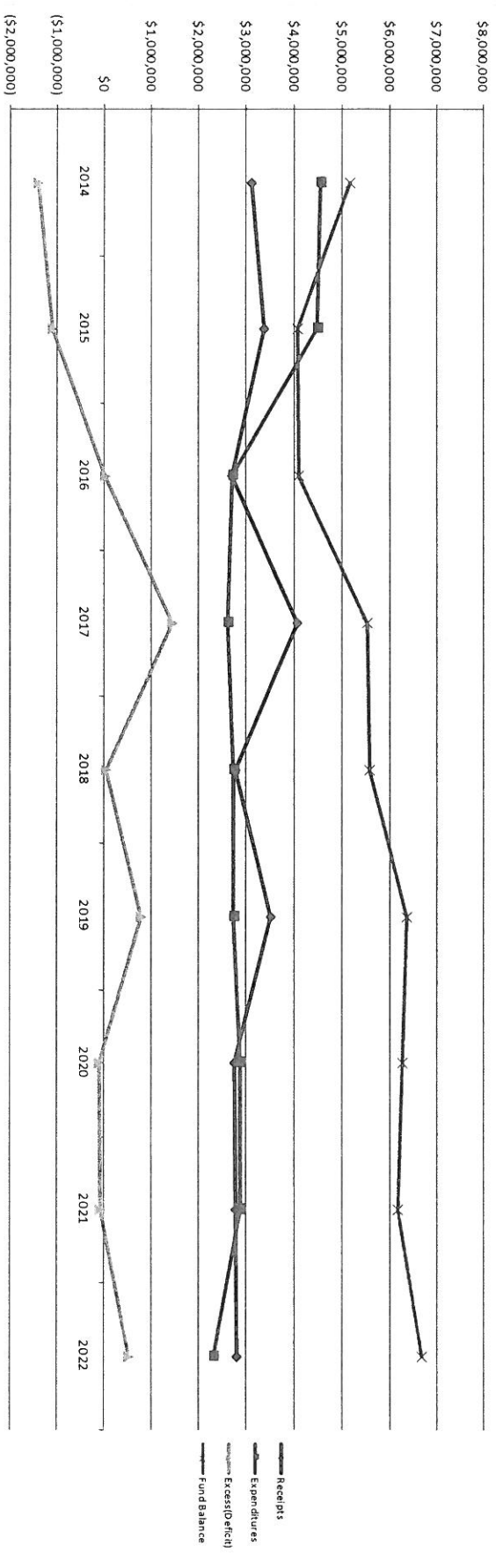
2016 Tax Budget

FUND	NAME	2015 Permanent Appropriations (\$28/15)	2016 Proposed Tax Budget	\$ CHANGE Previous Year	% CHANGE Previous Year	NOTES FROM TEMPORARY
1000	GENERAL	\$3,763,777	\$2,703,511	(\$1,060,266)	-28.17%	Underground Utilities/Safe Routes to Schools/Road Resurfacing
2011	MVLT	\$49,500	\$49,995	\$495	1.00%	
2021	GASOLINE	\$331,000	\$334,310	\$3,310	1.00%	
2031	ROAD & BRIDGE	\$1,229,995	\$1,159,344	(\$70,651)	-5.74%	Reduction of Motor Vehicle/Reallocation of Expenses to 2231
2081	POLICE DISTRICT	\$6,839,364	\$7,382,136	\$542,772	7.94%	3 New Police Officers and Radios/6 New Vehicles (Trade-in 4)/On Body Cameras/Eye Wash Station/Property Room Exhaust/Track Storage/Water Gear/29% Increase in Health Insurance
2111	FIRE DISTRICT	\$11,185,964	\$11,597,670	\$411,706	3.68%	Staff Vehicle/Mobile Data Computers/29% Increase in Health Insurance
2181	ZONING	\$402,866	\$352,703	(\$50,163)	-12.45%	Sidewalk Fund Allocation/\$35,000 Comp Plan Update
2231	PMVLT	\$494,553	\$587,309	\$92,756	18.76%	Health Benefit Increase 29%/Reallocation of Expenses from 2031
2261	PD DRUG ENFORCEMENT	\$57,596	\$45,000	(\$12,596)	-21.87%	Reduction in Capital
2271	PD DUI	\$2,000	\$2,000	\$0	0.00%	
2281	EMS	\$1,580,729	\$1,599,487	\$18,758	1.19%	Purchase of Squad Cots
2401	LIGHTING ASSESSMENTS	\$149,421	\$153,793	\$4,372	2.93%	
2901	TIF (KROGER)	\$3,436,269	\$169,425	(\$3,266,844)	-95.07%	Reduction of Land Acquisition/Fees
2902	RECYCLING INCENTIVE	\$21,640	\$22,243	\$603	2.79%	
2907	TIF (STONE CREEK)	\$605,801	\$609,895	\$4,094	0.68%	
2910	TIF (BEST BUY)	\$90,392	\$90,996	\$604	0.67%	
2911	PARKS & SERVICES	\$429,505	\$424,108	(\$5,397)	-1.26%	
2912	COMMUNITY CENTER	\$143,819	\$141,900	(\$1,919)	-1.33%	Continue YMCA Contract for 2016
3101	BOND RETIREMENT(GOV BLDG)	\$105,388	\$107,888	\$2,500	2.37%	
3102	BOND RETIREMENT(PARKS)	\$304,006	\$306,671	\$2,665	0.88%	
3103	BOND RETIREMENT(PW BLDG)	\$215,296	\$216,568	\$1,272	0.59%	
3104	BONDS - STREET SCAP	\$180,300	\$181,675	\$1,375	0.76%	
3301	BOND RETIREMENT(FIRE DIST)	\$242,444	\$242,596	\$153	0.06%	
	TOTAL	\$31,861,625	\$28,481,222	(\$3,380,403)	-10.61%	

Five-Year Forecast (General Fund)

1000-General

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$3,129,549	\$3,373,443	\$2,718,857	\$4,068,443	\$2,784,907	\$3,530,269	\$2,764,479	\$2,787,097	\$2,810,075
Expenditures	\$4,551,996	\$4,474,939	\$2,703,511	\$2,622,338	\$2,738,314	\$2,744,960	\$2,870,023	\$2,871,440	\$2,299,987
Excess(Deficit)	(\$1,422,447)	(\$1,101,497)	\$15,347	\$1,446,104	\$46,593	\$785,309	(\$105,544)	(\$84,343)	\$510,088
Fund Balance	\$5,171,620	\$4,070,123	\$4,085,470	\$5,531,574	\$5,578,167	\$6,363,476	\$6,257,932	\$6,173,589	\$6,683,677



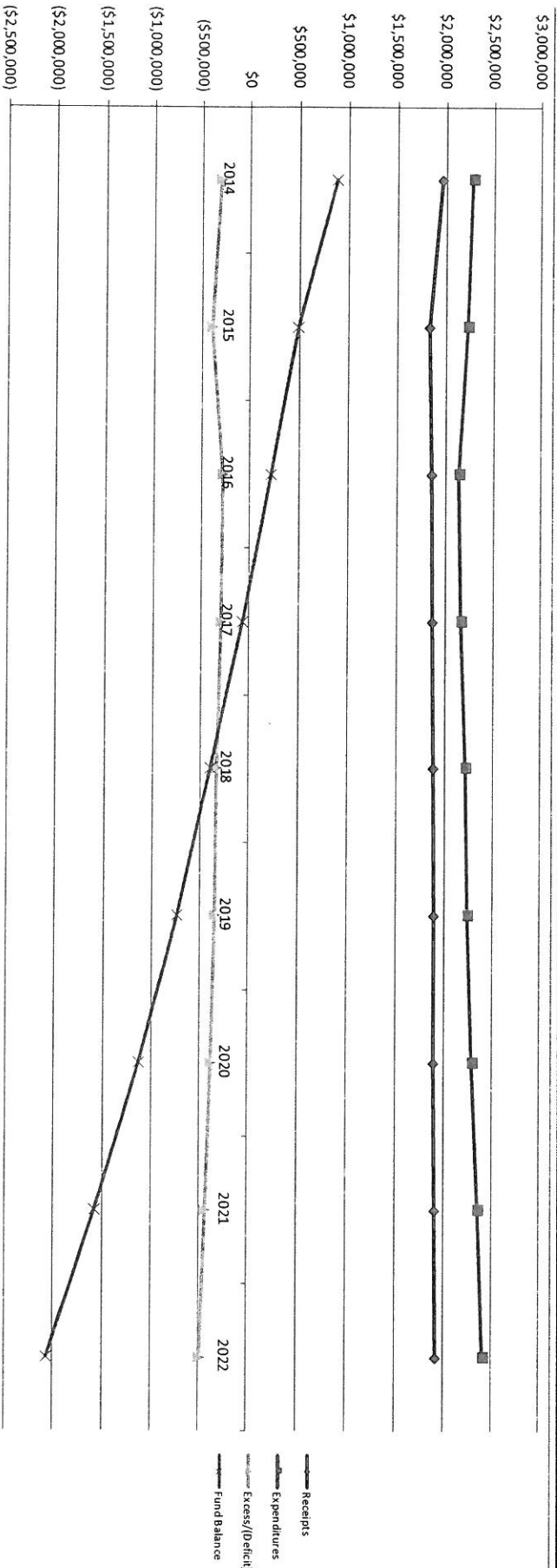
Executive Summary:

Includes \$375,000 for Road Resurfacing for 2016
 Debt retired in 2021.
 Assumes \$200,000 in support for Parks (2016) & \$140,000 for Zoning (2016)
 No financial support for Senior Center
 Debt retired in 2021.

Five-Year Forecast (Consolidated Road Funds)

Consolidated Roads

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$1,965,398	\$1,830,808	\$1,854,028	\$1,876,926	\$1,888,160	\$1,894,973	\$1,906,312	\$1,917,858	\$1,929,620
Expenditures	\$2,275,071	\$2,230,089	\$2,130,958	\$2,168,492	\$2,217,454	\$2,240,230	\$2,299,937	\$2,357,151	\$2,416,139
Excess/(Deficit)	(\$309,673)	(\$399,281)	(\$276,929)	(\$291,566)	(\$329,293)	(\$345,257)	(\$393,626)	(\$439,292)	(\$486,519)
Fund Balance	\$893,748	\$494,466	\$217,537	(\$74,029)	(\$403,322)	(\$748,579)	(\$1,142,204)	(\$1,581,497)	(\$2,068,016)



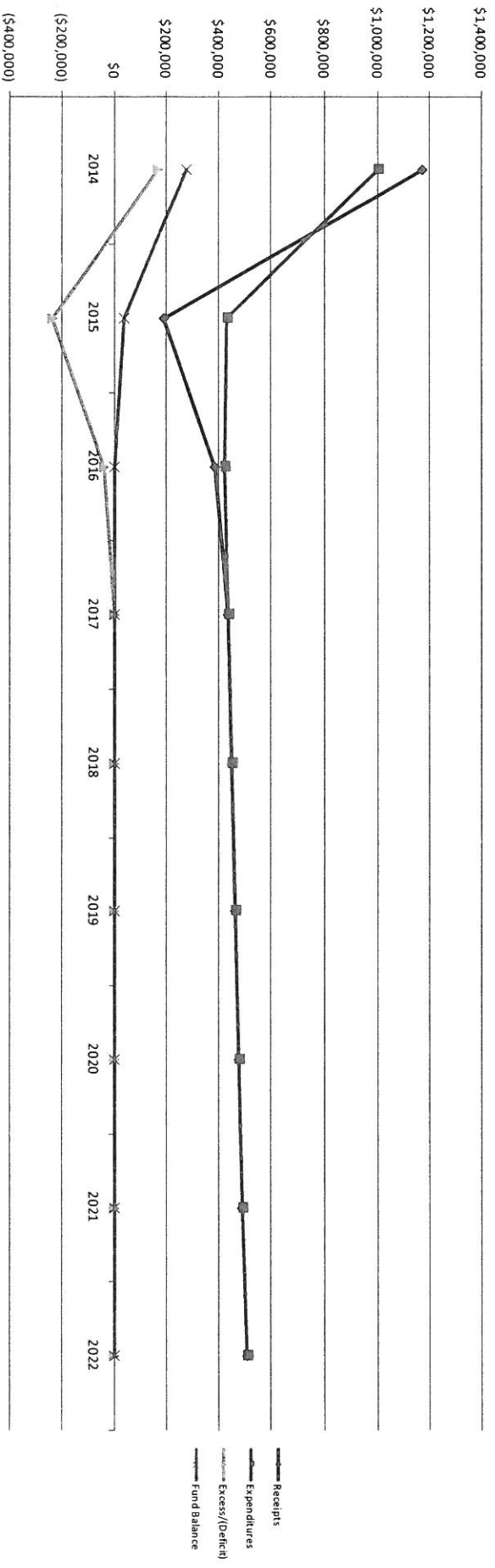
Executive Summary:

- Funding Source: Motor Vehicle License, Gasoline Tax, Road & Bridge Fund, Permissive Tax Fund
- Funding pays for the salaries and benefits of all public service employees except Seasonal Workers
- Funding pays for all operating costs of the road department including snow removal, road patching/sealing, culverts, right of way mowing
- No funding for Road Resurfacing
- No Funding for Capital
- Approximately 2 mills would be necessary to balance this budget and provide \$1.5 million for road resurfacing

Five-Year Forecast (Parks & Services Fund)

2911 - Parks & Services

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$1,170,580	\$193,836	\$387,424	\$436,525	\$449,495	\$462,975	\$476,987	\$491,552	\$506,273
Expenditures	\$999,758	\$433,015	\$424,108	\$436,525	\$449,495	\$462,975	\$476,987	\$491,552	\$506,273
Excess/(Deficit)	\$170,822	(\$239,179)	(\$36,683)	\$0	\$0	\$0	\$0	\$0	\$0
Fund Balance	\$275,863	\$36,683	\$0	\$0	\$0	\$0	\$0	\$0	\$0



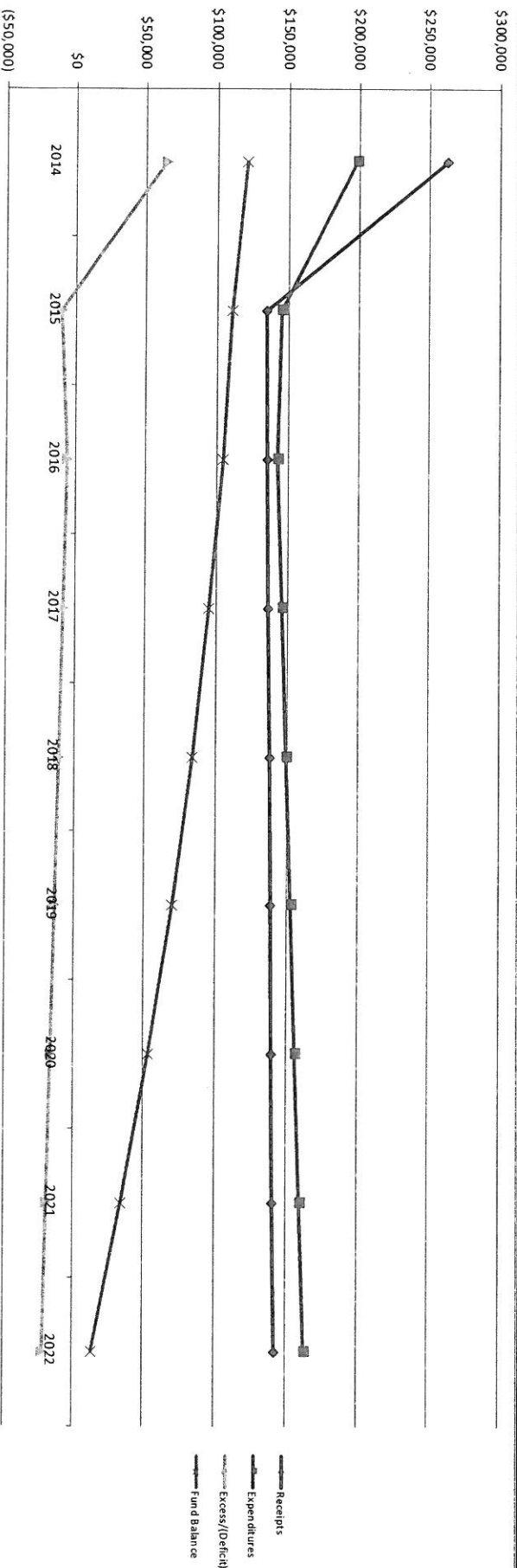
Executive Summary:

-Assumes continued support from General Fund in addition to program and rental income.
-No Funding for Capital

Five-Year Forecast (Community Center Fund)

2912-Community Center

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$263,129	\$134,500	\$135,500	\$136,510	\$137,530	\$138,560	\$139,601	\$140,652	\$141,714
Expenditures	\$198,507	\$145,132	\$141,900	\$145,417	\$149,101	\$152,402	\$155,832	\$159,396	\$163,099
Excess/(Deficit)	\$64,622	(\$10,632)	(\$6,400)	(\$8,907)	(\$11,571)	(\$13,842)	(\$16,231)	(\$18,744)	(\$21,386)
Fund Balance	\$120,996	\$110,364	\$103,964	\$95,057	\$83,486	\$69,643	\$53,412	\$34,669	\$13,283



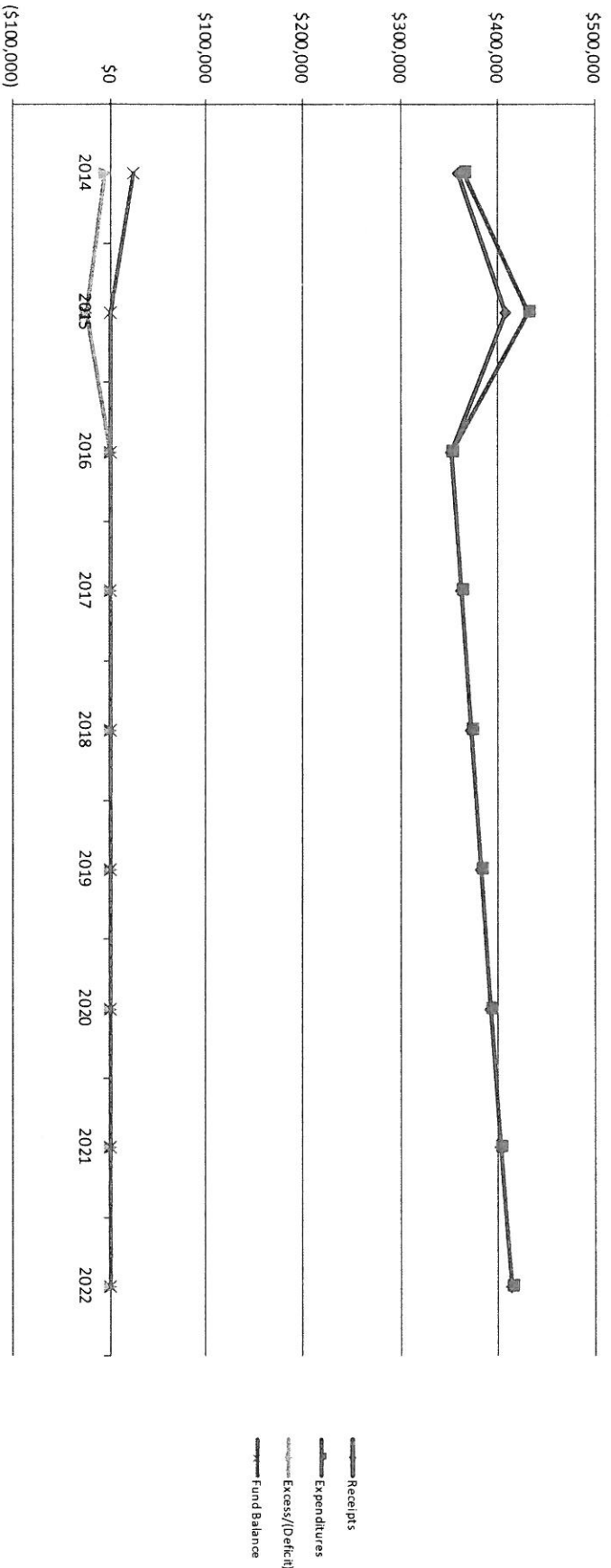
Executive Summary:

- Assumes no support from the General Fund
- No Capital Funding
- Continues contract with YMCA for 2016

Five-Year Forecast (Zoning)

2181 - Zoning

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$359,917	\$408,504	\$352,703	\$362,128	\$372,068	\$382,333	\$392,934	\$403,884	\$415,197
Expenditures	\$365,674	\$433,016	\$352,703	\$362,128	\$372,068	\$382,333	\$392,934	\$403,884	\$415,197
Excess/(Deficit)	(\$5,757)	(\$24,511)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fund Balance	\$24,511	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0



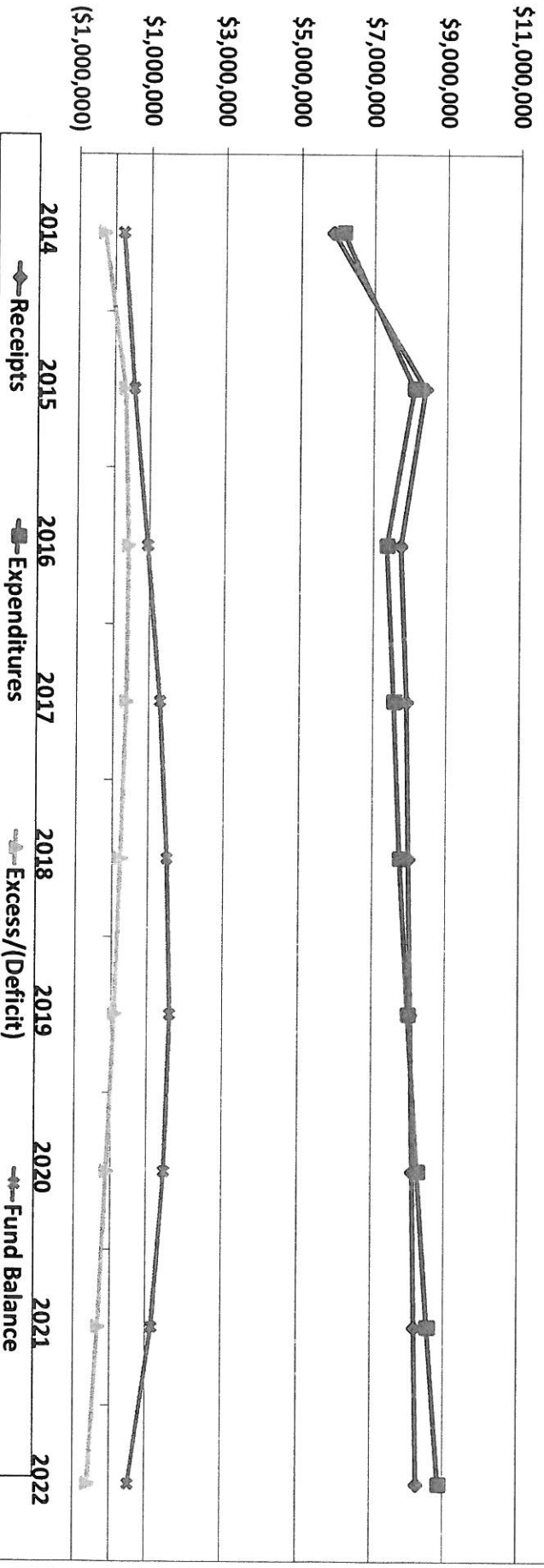
Executive Summary:

- Assumes continued support from General Fund in addition to fees
- No Capital Funding

Five-Year Forecast (Police Fund)

Police

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$5,874,147	\$8,419,865	\$7,773,354	\$7,929,247	\$7,994,998	\$8,077,526	\$8,145,374	\$8,214,231	\$8,284,124
Expenditures	\$6,151,278	\$8,111,374	\$7,382,136	\$7,573,066	\$7,773,164	\$7,988,819	\$8,276,099	\$8,554,198	\$8,881,433
Excess/(Deficit)	(\$277,131)	\$308,491	\$391,218	\$356,181	\$221,834	\$88,707	(\$130,725)	(\$339,967)	(\$597,309)
Fund Balance	\$231,863	\$540,354	\$931,572	\$1,287,753	\$1,509,586	\$1,598,294	\$1,467,568	\$1,127,601	\$530,292



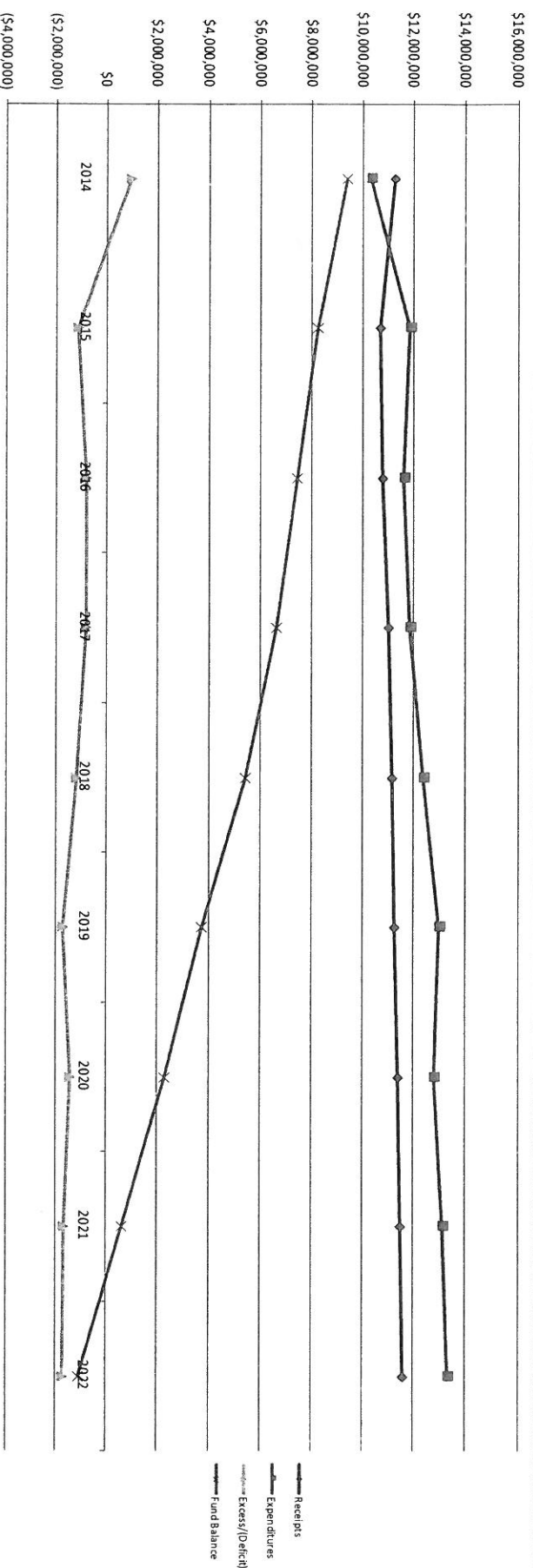
Executive Summary:

- Hiring of 3 Full-Time Officers in 2016 plus 3 new APEX 3000 Radios
- Purchasing of 6 New Police Cruisers (Trading in 4)
- Capital to include On Body Cameras; Sink/Eyewash Station; Exhaust System Property Room/Track Storage Property Room; water gear

Five-Year Forecast (Fire Fund)

211 - Fire

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$11,264,959	\$10,688,651	\$10,807,324	\$11,059,145	\$11,163,736	\$11,295,920	\$11,403,703	\$11,513,006	\$11,623,866
Expenditures	\$10,322,920	\$11,834,282	\$11,597,670	\$11,868,144	\$12,372,224	\$13,001,232	\$12,830,917	\$13,167,741	\$13,343,131
Excess/(Deficit)	\$942,039	(\$1,145,631)	(\$790,345)	(\$809,000)	(\$1,208,488)	(\$1,705,312)	(\$1,427,214)	(\$1,654,735)	(\$1,719,265)
Fund Balance	\$9,365,765	\$8,220,134	\$7,429,789	\$6,620,789	\$5,412,301	\$3,706,989	\$2,279,775	\$625,040	(\$1,094,225)



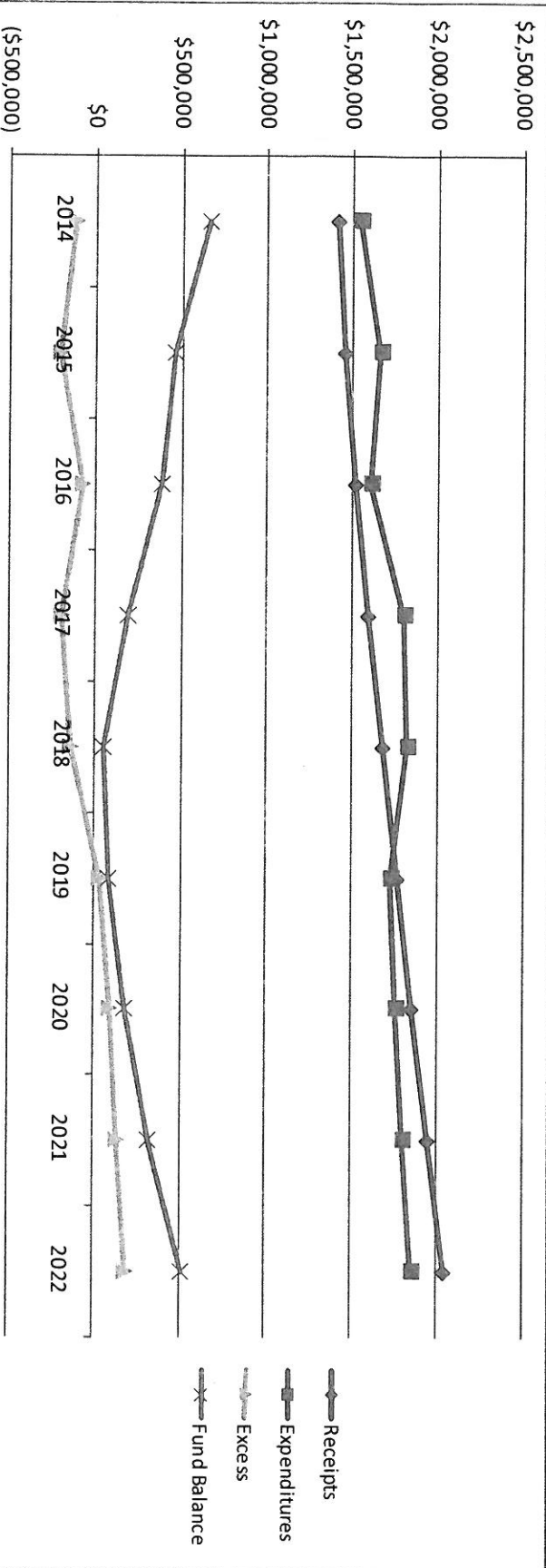
Executive Summary:

- Levy passed in 2010. Steps being taken to stretch fire funding through 2022
- Capital Requests to Include 1 Staff Vehicle and Mobile Data Computers
- Assumes Lease Payment for Engine 25 and Ladder 25 Replacement

Five-Year Forecast (EMS Fund)

2261 - Ambulance and Emergency Med

	2014	2015	2016	2017	2018	2019	2020	2021	2022
Receipts	\$1,413,699	\$1,450,000	\$1,522,500	\$1,598,625	\$1,678,556	\$1,762,484	\$1,850,608	\$1,943,139	\$2,040,296
Expenditures	\$1,535,611	\$1,654,179	\$1,599,487	\$1,795,256	\$1,815,515	\$1,726,230	\$1,753,932	\$1,801,863	\$1,847,258
Excess	(\$121,912)	(\$204,179)	(\$76,987)	(\$196,631)	(\$136,959)	\$36,254	\$96,676	\$141,275	\$193,038
Fund Balance	\$665,528	\$461,349	\$384,362	\$187,731	\$50,772	\$87,026	\$183,702	\$324,977	\$518,015



Executive Summary:

-Lifesquad Remount and Squad Cots

Outstanding Debt – All Funds

Colerain Township - Outstanding Debt							1/1/2016	Principal	Principal	Interest	12/31/2016
	Fund	Issue Date:	Rate:	Maturity Date:	Payments:	Balance	Issued	Retired			Balance
Building	3103	2001	4.73%	12/1/2017	June/Dec	\$335,000.00	\$0.00	\$165,000.00	\$18,592.50	\$170,000.00	
	3103	2011	3.41%	12/1/2021	June/Dec	\$790,000.00	\$0.00	\$5,000.00	\$27,975.00	\$785,000.00	
Fire	3301	2001	4.73%	12/1/2017	June/Dec	\$380,000.00	\$0.00	\$165,000.00	\$21,090.00	\$195,000.00	
	3301	2011	3.41%	12/1/2021	June/Dec	\$890,000.00	\$0.00	\$5,000.00	\$31,506.26	\$885,000.00	
Park	3102	2001	4.72%	12/1/2017	June/Dec	\$480,000.00	\$0.00	\$235,000.00	\$26,640.00	\$245,000.00	
	3102	2011	3.41%	12/1/2021	June/Dec	\$1,130,000.00	\$0.00	\$5,000.00	\$40,031.26	\$1,125,000.00	
Admin	3101	2011	2.34%	12/1/2016	June/Dec	\$105,000.00	\$0.00	\$105,000.00	\$2,887.50	\$0.00	
TIF (Kroger)	2901	2015	4.50%	12/1/2035	June/Dec	\$3,765,000.00	\$0.00	\$0.00	\$169,425.00	\$3,765,000.00	
TIF (Stone Creek)	2907	2011	2.44%	12/1/2016	June/Dec	\$559,469.00	\$0.00	\$559,469.00	\$20,199.42	\$0.00	
TIF (Best Buy)	2910	2011	2.44%	12/1/2018	June/Dec	\$270,531.00	\$0.00	\$85,531.00	\$3,088.08	\$185,000.00	
Streetscape	3105	2011	3.15%	12/1/2021	June/Dec	\$950,000.00	\$0.00	\$150,000.00	\$31,675.00	\$800,000.00	
Total						<u>\$9,655,000.00</u>	<u>\$0.00</u>	<u>\$1,500,000.00</u>	<u>\$393,110.02</u>	<u>\$8,155,000.00</u>	

Waste/Recycling Bid Tabulation Sheet Rumpke						
	Year	Unit Cost	# Units	\$ Per Month	Months	Total Cost
Base Unlimited (65 Recycle Cart)	2016-2017	\$16.20	28,721	\$465,280.20	12	\$5,583,362.40
	2017-2018	\$16.50	28,721	\$473,896.50	12	\$5,686,758.00
	2018-2019	\$16.85	28,721	\$483,948.85	12	\$5,807,386.20
	2019-2020	\$17.20	28,721	\$494,001.20	12	\$5,928,014.40
	2020-2021	\$17.55	28,721	\$504,053.55	12	\$6,048,642.60
Optional Add-On Rental of 96 Waste Cart	2016-2017	\$2.50	9,564	\$23,910.00	12	\$286,920.00
	2017-2018	\$2.50	9,564	\$23,910.00	12	\$286,920.00
	2018-2019	\$2.50	9,564	\$23,910.00	12	\$286,920.00
	2019-2020	\$2.50	9,564	\$23,910.00	12	\$286,920.00
	2020-2021	\$2.50	9,564	\$23,910.00	12	\$286,920.00
Limited Service 95 Waste/65 Recycle	2016-2017	\$12.95	7,179	\$92,968.05	12	\$1,115,616.60
	2017-2018	\$13.20	7,179	\$94,762.80	12	\$1,137,153.60
	2018-2019	\$13.45	7,179	\$96,557.55	12	\$1,158,690.60
	2019-2020	\$13.75	7,179	\$98,711.25	12	\$1,184,535.00
	2020-2021	\$14.00	7,179	\$100,506.00	12	\$1,206,072.00
Backyard Service	2016-2017	\$25.00	140	\$3,500.00	12	\$42,000.00
	2017-2018	\$26.00	140	\$3,640.00	12	\$43,680.00
	2018-2019	\$27.00	140	\$3,780.00	12	\$45,360.00
	2019-2020	\$28.00	140	\$3,920.00	12	\$47,040.00
	2020-2021	\$30.00	140	\$4,200.00	12	\$50,400.00
Total Cost		Unlimited	Add -On	Discount	Backyard	Total
	2016-2017	\$5,583,362.40	\$286,920.00	\$1,115,616.60	\$42,000.00	\$7,027,899.00
	2017-2018	\$5,686,758.00	\$286,920.00	\$1,137,153.60	\$43,680.00	\$7,154,511.60
	2018-2019	\$5,807,386.20	\$286,920.00	\$1,158,690.60	\$45,360.00	\$7,298,356.80
	2019-2020	\$5,928,014.40	\$286,920.00	\$1,184,535.00	\$47,040.00	\$7,446,509.40
	2020-2021	\$6,048,642.60	\$286,920.00	\$1,206,072.00	\$50,400.00	\$7,592,034.60

Waste/Recycling Bid Tabulation Sheet Best-Way						
	Year	Unit Cost	# Units	\$ Per Month	Months	Total Cost
Base Unlimited (65 Recycle Cart)	2016-2017	No Bid	28,721	#VALUE!	12	#VALUE!
	2017-2018	No Bid	28,721	#VALUE!	12	#VALUE!
	2018-2019	No Bid	28,721	#VALUE!	12	#VALUE!
	2019-2020	No Bid	28,721	#VALUE!	12	#VALUE!
	2020-2021	No Bid	28,721	#VALUE!	12	#VALUE!
Optional Add-On Rental of 96 Waste Cart	2016-2017	\$3.00	9,564	\$28,692.00	12	\$344,304.00
	2017-2018	\$3.00	9,564	\$28,692.00	12	\$344,304.00
	2018-2019	\$3.00	9,564	\$28,692.00	12	\$344,304.00
	2019-2020	\$3.00	9,564	\$28,692.00	12	\$344,304.00
	2020-2021	\$3.00	9,564	\$28,692.00	12	\$344,304.00
Limited Service 95 Waste/65 Recycle	2016-2017	\$19.50	7,179	\$139,990.50	12	\$1,679,886.00
	2017-2018	\$20.10	7,179	\$144,297.90	12	\$1,731,574.80
	2018-2019	\$20.70	7,179	\$148,605.30	12	\$1,783,263.60
	2019-2020	\$21.30	7,179	\$152,912.70	12	\$1,834,952.40
	2020-2021	\$22.00	7,179	\$157,938.00	12	\$1,895,256.00
Backyard Service	2016-2017	\$24.50	140	\$3,430.00	12	\$41,160.00
	2017-2018	\$25.25	140	\$3,535.00	12	\$42,420.00
	2018-2019	\$26.00	140	\$3,640.00	12	\$43,680.00
	2019-2020	\$26.75	140	\$3,745.00	12	\$44,940.00
	2020-2021	\$27.50	140	\$3,850.00	12	\$46,200.00
Total Cost		Unlimited	Add -On	Discount	Backyard	Total
	2016-2017	#VALUE!	\$344,304.00	\$1,679,886.00	\$41,160.00	#VALUE!
	2017-2018	#VALUE!	\$344,304.00	\$1,731,574.80	\$42,420.00	#VALUE!
	2018-2019	#VALUE!	\$344,304.00	\$1,783,263.60	\$43,680.00	#VALUE!
	2019-2020	#VALUE!	\$344,304.00	\$1,834,952.40	\$44,940.00	#VALUE!
	2020-2021	#VALUE!	\$344,304.00	\$1,895,256.00	\$46,200.00	#VALUE!

Waste/Recycling Bid Tabulation Sheet Republic						
	Year	Unit Cost	# Units	\$ Per Month	Months	Total Cost
Base Unlimited (65 Recycle Cart)	2016-2017	\$17.33	28,721	\$497,734.93	12	\$5,972,819.16
	2017-2018	\$17.85	28,721	\$512,669.85	12	\$6,152,038.20
	2018-2019	\$18.38	28,721	\$527,891.98	12	\$6,334,703.76
	2019-2020	\$18.93	28,721	\$543,688.53	12	\$6,524,262.36
	2020-2021	\$19.50	28,721	\$560,059.50	12	\$6,720,714.00
Optional Add-On Rental of 96 Waste Cart	2016-2017	\$2.00	9,564	\$19,128.00	12	\$229,536.00
	2017-2018	\$2.06	9,564	\$19,701.84	12	\$236,422.08
	2018-2019	\$2.12	9,564	\$20,275.68	12	\$243,308.16
	2019-2020	\$2.18	9,564	\$20,849.52	12	\$250,194.24
	2020-2021	\$2.25	9,564	\$21,519.00	12	\$258,228.00
Limited Service 95 Waste/65 Recycle	2016-2017	\$14.52	7,179	\$104,239.08	12	\$1,250,868.96
	2017-2018	\$14.95	7,179	\$107,326.05	12	\$1,287,912.60
	2018-2019	\$15.40	7,179	\$110,556.60	12	\$1,326,679.20
	2019-2020	\$15.86	7,179	\$113,858.94	12	\$1,366,307.28
	2020-2021	\$16.34	7,179	\$117,304.86	12	\$1,407,658.32
Backyard Service	2016-2017	\$20.00	140	\$2,800.00	12	\$33,600.00
	2017-2018	\$20.60	140	\$2,884.00	12	\$34,608.00
	2018-2019	\$21.12	140	\$2,956.80	12	\$35,481.60
	2019-2020	\$21.85	140	\$3,059.00	12	\$36,708.00
	2020-2021	\$22.51	140	\$3,151.40	12	\$37,816.80
Total Cost		Unlimited	Add -On	Discount	Backyard	Total
	2016-2017	\$5,972,819.16	\$229,536.00	\$1,250,868.96	\$33,600.00	\$7,486,824.12
	2017-2018	\$6,152,038.20	\$236,422.08	\$1,287,912.60	\$34,608.00	\$7,710,980.88
	2018-2019	\$6,334,703.76	\$243,308.16	\$1,326,679.20	\$35,481.60	\$7,940,172.72
	2019-2020	\$6,524,262.36	\$250,194.24	\$1,366,307.28	\$36,708.00	\$8,177,471.88
	2020-2021	\$6,720,714.00	\$258,228.00	\$1,407,658.32	\$37,816.80	\$8,424,417.12