

- Item #1-Bidder #1
- Item #2-Bidder #1
- Item #3-Bidder #1
- Item #22-Bidder #1
- Item #4-Bidder #16
- Item #5-Bidder #16
- Item #6-Bidder #16
- Item #21-Bidder #16
- Item #11-Bidder #5
- Item #12-Bidder #5
- Item #7-Bidder #10
- Item #8-Bidder #21
- Item #10-Bidder #21
- Item #20-Bidder #6
- Item #9-Bidder #9
- Item #18-Bidder #9
- Item #16-Bidder #17
- Item #17-Bidder #17
- Item #13-Bidder #17
- Item #14-Bidder #2
- Item #15-Bidder #11
- Item #19-Bidder #18

CITY OF WINTER HAVEN  
TABULATION OF BIDS

AWARDED TO:

BID NO: RFQ-11-79  
BID OPENING 2:00 P.M., 08/17/11

Annual Contract - Janitorial Supplies		Bidder #1	Bidder #2	Total Cost
Item	Quant; Description	Bestway Industrial Supply Lakeland, FL	PRIDE Enterprises St Petersburg, FL	Total Cost
		Unit Cost	Unit Cost	
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	\$75.60	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	\$5.45	No Bid	No Bid
3	75 Wypall 360 34790 Teri Wipes	\$75.00	No Bid	No Bid
4	175 Gatorade 40-8.5 oz, No Substitutions	\$52.00	No Bid	No Bid
5	30 Igloo cooler, 5 gallon	\$40.30	No Bid	No Bid
6	25 Igloo cooler, 2gallon	\$26.40	No Bid	No Bid
7	48 Soft soap, anti-bacterial soap	\$22.80	No Bid	No Bid
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	\$32.00	No Bid	No Bid
9	50 Trash liners, medium, 33x39, 2 mill, black 250 per case	\$23.50	No Bid	No Bid
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$35.00	No Bid	No Bid
11	36 Roach/ant spray, Raid or equal	\$46.80	\$54.39	\$1,958.04
12	48 Disinfectant spray, Lysol or equal	\$37.20	\$46.11	\$2,213.28
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	\$2.30	\$2.69	\$645.60
14	15 Glass cleaner, Windex or equal	\$8.50	\$3.21	\$48.15
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	\$70.00	No Bid	No Bid
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	\$23.20	No Bid	No Bid
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	\$30.00	No Bid	No Bid
18	50 Toilet Paper, Green Heritage #276 or equal	\$38.40	No Bid	No Bid
19	150 Toilet Paper, jumbo, Tork Universal TJ0922A or equal	\$34.80	No Bid	No Bid
20	50 Cups, hot/cold coffee, white, Dart Jcup or equal	\$27.00	No Bid	No Bid
21	288 Bleach, Clorox or equal	\$1.85	\$2.00	\$576.00
22	150 Time mist spray, or equal	\$3.70	\$12.50	\$1,875.00
Delivery Time		Within 5 days	Within 5-10 days	

Date: 8-20-11

Prepared by Bob Beahm







BID NO: RFQ-11-79  
 BID OPENING 2:00 P.M., 08/17/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder #9 Armchem International Fort Lauderdale, FL		Bidder #10 Fastenal Company Auburndale, FL	
Item	Quant / Description	Unit Cost	Total Cost	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	\$110.40	\$5,299.20	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	\$8.70	\$870.00	No Bid	No Bid
3	75 Wypall 360 34790 Teri Wipes	\$61.29	\$4,596.75	\$79.76	\$5,982.00
4	175 Gatorade 40-8.5 oz, No Substitutions	\$47.25	\$8,268.75	\$56.38	\$9,866.50
5	30 Igloo cooler, 5 gallon	\$52.95	\$1,588.50	\$47.59	\$1,427.70
6	25 Igloo cooler, 2gallon	\$39.95	\$998.75	\$30.77	\$769.25
7	48 Soft soap, anti-bacterial soap	\$22.00	\$1,056.00	\$15.22	\$730.56
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	\$28.15	\$1,407.50	No Bid	No Bid
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	\$17.11	\$855.50	No Bid	No Bid
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$28.46	\$8,538.00	No Bid	No Bid
11	36 Roach/ant spray, Raid or equal	\$47.84	\$1,722.24	\$66.61	\$2,397.96
12	48 Disinfectant spray, Lysol or equal	\$57.50	\$2,760.00	\$48.79	\$2,341.92
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	\$2.16	\$518.40	\$3.32	\$796.80
14	15 Glass cleaner, Windex or equal	\$4.00	\$60.00	\$5.93	\$88.95
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	\$85.22	\$1,278.30	\$92.50	\$1,387.50
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	\$18.37	\$1,837.00	\$30.41	\$3,041.00
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	\$15.96	\$2,394.00	\$31.58	\$4,737.00
18	50 Toilet Paper, Green Heritage #276 or equal	\$24.10	\$1,205.00	\$76.61	\$3,830.50
19	150 Toilet Paper, jumbo, Tork Universal TJ0922A or equal	\$21.81	\$3,271.50	\$86.49	\$12,973.50
20	50 Cups, hot/cold coffee, white, Dart Jcup or equal	\$24.47	\$1,223.50	\$40.80	\$2,040.00
21	288 Bleach, Clorox or equal	\$1.97	\$567.36	\$3.57	\$1,028.16
22	150 Time mist spray, or equal	\$2.77	\$415.50	\$4.08	\$612.00
	Delivery Time				
			Within 3 days	Within 5-7 days	

Prepared by



Date: 8-20-11

BID NO: RFQ-11-79  
 BID OPENING 2:00 P.M., 08/17/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder #11 Lakeland Sanitary Supplies Lakeland, FL		Bidder #12 Mine & Mill Supply Lakeland, FL	
Item	Quant. Description	Unit Cost	Total Cost	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	\$52.80	\$2,534.40	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	\$6.50	\$650.00	\$5.49	\$549.00
3	75 Wypall 360 34790 Teri Wipes	No Bid	No Bid	\$89.25	\$6,693.75
4	175 Gatorade 40-8.5 oz, No Substitutions	No Bid	No Bid	\$54.00	\$9,450.00
5	30 Igloo cooler, 5 gallon	No Bid	No Bid	\$38.15	\$1,144.50
6	25 Igloo cooler, 2gallon	No Bid	No Bid	\$23.55	\$588.75
7	48 Soft soap, anti-bacterial soap	\$22.50	\$1,080.00	\$22.60	\$1,084.80
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	\$37.00	\$1,850.00	No Bid	No Bid
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	\$39.00	\$1,950.00	\$38.60	\$1,930.00
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$38.00	\$11,400.00	\$41.15	\$12,345.00
11	36 Roach/ant spray, Raid or equal	\$51.00	\$1,836.00	\$47.25	\$1,701.00
12	48 Disinfectant spray, Lysol or equal	\$39.50	\$1,896.00	\$74.35	\$3,568.80
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	\$2.75	\$660.00	\$2.30	\$552.00
14	15 Glass cleaner, Windex or equal	\$5.95	\$89.25	\$11.25	\$168.75
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	\$48.60	\$729.00	\$70.00	\$1,050.00
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	\$24.50	\$2,450.00	\$23.11	\$2,311.00
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	\$21.50	\$3,225.00	\$29.95	\$4,492.50
18	50 Toilet Paper, Green Heritage #276 or equal	\$39.75	\$1,987.50	\$39.50	\$1,975.00
19	150 Toilet Paper, Jumbo, Tork Universal TJ0922A or equal	\$24.00	\$3,600.00	\$44.35	\$6,652.50
20	50 Cups, hot/cold coffee, white, Dart jcup or equal	\$25.75	\$1,287.50	\$27.85	\$1,392.50
21	288 Bleach, Clorox or equal	\$3.15	\$907.20	\$2.20	\$633.60
22	150 Time mist spray, or equal	\$4.50	\$675.00	\$3.60	\$540.00
	Delivery Time				

Prepared by 

Date: 8-20-11

BID NO: RFQ-11-79  
 BID OPENING 2:00 P.M., 08/17/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder #13 Songathe, Inc. Miami, FL		Bidder #14 Earth Friendly Chemicals Va Beach, VA	
Item	Quant / Description	Unit Cost	Total Cost	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	No Bid	No Bid	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	\$29.95	\$2,995.00	No Bid	No Bid
3	75 Wypall 360 34790 Teri Wipes	\$83.14	\$6,235.50	No Bid	No Bid
4	175 Gatorade 40-8.5 oz, No Substitutions	No Bid	No Bid	No Bid	No Bid
5	30 Igloo cooler, 5 gallon	No Bid	No Bid	No Bid	No Bid
6	25 Igloo cooler, 2gallon	No Bid	No Bid	No Bid	No Bid
7	48 Soft soap, anti-bacterial soap	\$24.75	\$1,188.00	No Bid	No Bid
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	No Bid	No Bid	No Bid	No Bid
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	No Bid	No Bid	No Bid	No Bid
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$26.10	\$7,830.00	No Bid	No Bid
11	36 Roach/ant spray, Raid or equal	\$55.63	\$2,002.68	No Bid	No Bid
12	48 Disinfectant spray, Lysol or equal	\$38.88	\$1,866.24	\$72.00	\$3,456.00
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	\$28.75	\$6,900.00	\$3.75	\$900.00
14	15 Glass cleaner, Windex or equal	\$14.99	\$224.85	\$6.00	\$90.00
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	\$62.10	\$931.50	No Bid	No Bid
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	\$19.95	\$1,995.00	No Bid	No Bid
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	\$19.55	\$2,932.50	No Bid	No Bid
18	50 Toilet Paper, Green Heritage #276 or equal	\$31.25	\$1,562.50	No Bid	No Bid
19	150 Toilet Paper, Jumbo, Tork Universal TJ0922A or equal	\$25.95	\$3,892.50	No Bid	No Bid
20	50 Cups, hot/cold coffee, white, Dart jcup or equal	\$25.95	\$1,297.50	No Bid	No Bid
21	288 Bleach, Clorox or equal	\$11.45	\$3,297.60	\$15.00	\$4,320.00
22	150 Time mist spray, or equal	\$42.77	\$6,415.50	No Bid	No Bid
Delivery Time		Within 7 days		Within 5 days	

Prepared by *Bob Burdick*

Date: 8-20-11

BID NO: RFQ-11-79  
 BID OPENING 2:00 P.M., 08/17/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder #15 Safety Products Lakeland, FL	Bidder #16 E & W Tool & Supply Mulberry, FL
Item	Quant/Description	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	No Bid	No Bid
3	75 Wypall 360 34790 Teri Wipes	\$50.90	\$3,817.50
4	175 Gatorade 40-8.5 oz, No Substitutions	\$46.10	\$8,067.50
5	30 Igloo cooler, 5 gallon	\$31.75	\$952.50
6	25 Igloo cooler, 2gallon	\$23.00	\$575.00
7	48 Soft soap, anti-bacterial soap	No Bid	No Bid
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	No Bid	No Bid
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	No Bid	No Bid
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	No Bid	No Bid
11	36 Roach/ant spray, Raid or equal	No Bid	No Bid
12	48 Disinfectant spray, Lysol or equal	No Bid	No Bid
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	No Bid	No Bid
14	15 Glass cleaner, Windex or equal	No Bid	No Bid
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	No Bid	No Bid
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	No Bid	No Bid
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	No Bid	No Bid
18	50 Toilet Paper, Green Heritage #276 or equal	No Bid	No Bid
19	150 Toilet Paper, jumbo, Tork Universal T0922A or equal	No Bid	No Bid
20	50 Cups, hot/cold coffee, white, Dart jcup or equal	No Bid	No Bid
21	288 Bleach, Clorox or equal	No Bid	No Bid
22	150 Time mist spray, or equal	No Bid	No Bid
Delivery Time		Within 2 days	Within 3 days

Date: 8-20-11

Prepared by *Bob Bradley*

BID NO: RFQ-11-79  
 BID OPENING 2:00 P.M., 08/17/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder #17 Calico Industries Annapolis Junction, MD		Bidder #18 Gem Supply Lakeland, FL	
Item	Quant; Description	Unit Cost	Total Cost	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	No Bid	No Bid	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	No Bid	No Bid	No Bid	No Bid
3	75 Wypall 360 34790 Teri Wipes	No Bid	No Bid	No Bid	No Bid
4	175 Gatorade 40-8.5 oz, No Substitutions	No Bid	No Bid	No Bid	No Bid
5	30 Igloo cooler, 5 gallon	No Bid	No Bid	No Bid	No Bid
6	25 Igloo cooler, 2gallon	No Bid	No Bid	No Bid	No Bid
7	48 Soft soap, anti-bacterial soap	No Bid	No Bid	No Bid	No Bid
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	\$21.86	\$1,093.00	No Bid	No Bid
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	\$25.50	\$1,275.00	No Bid	No Bid
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$20.61	\$6,183.00	No Bid	No Bid
11	36 Roach/ant spray, Raid or equal	\$37.54	\$1,351.44	\$45.09	\$1,623.24
12	48 Disinfectant spray, Lysol or equal	\$36.44	\$1,749.12	\$41.87	\$2,009.76
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	\$1.64	\$393.60	1.939	\$465.36
14	15 Glass cleaner, Windex or equal	\$3.34	\$50.10	No Bid	No Bid
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	No Bid	No Bid	No Bid	No Bid
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	\$16.44	\$1,644.00	\$19.32	\$1,932.00
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	\$15.34	\$2,301.00	\$26.54	\$3,981.00
18	50 Toilet Paper, Green Heritage #276 or equal	\$33.34	\$1,667.00	\$36.03	\$1,801.50
19	150 Toilet Paper, Jumbo, Tork Universal TJ0922A or equal	\$24.94	\$3,741.00	\$17.00	\$2,550.00
20	50 Cups, hot/cold coffee, white, Dart jcup or equal	No Bid	No Bid	No Bid	No Bid
21	288 Bleach, Clorox or equal	\$1.58	\$455.04	No Bid	No Bid
22	150 Time mist spray, or equal	No Bid	No Bid	\$2.92	\$438.00
Delivery Time		Within 5-10 days		Within 5 days	

Prepared by



Date: 8-20-11

BID NO: RFQ-11-79  
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CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder #19 All American Poly Piscataway, NJ	Bidder #20 Quill Corporation Lincolnshire, IL
Item	Quant / Description	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	No Bid	\$585.00
3	75 Wypall 360 34790 Teri Wipes	No Bid	No Bid
4	175 Gatorade 40-8.5 oz, No Substitutions	No Bid	No Bid
5	30 Igloo cooler, 5 gallon	No Bid	No Bid
6	25 Igloo cooler, 2gallon	No Bid	No Bid
7	48 Soft soap, anti-bacterial soap	No Bid	\$23.40
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	\$26.33	\$1,316.50
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	\$28.04	\$1,402.00
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$20.33	\$6,099.00
11	36 Roach/ant spray, Raid or equal	No Bid	No Bid
12	48 Disinfectant spray, Lysol or equal	No Bid	No Bid
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	No Bid	No Bid
14	15 Glass cleaner, Windex or equal	No Bid	No Bid
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	No Bid	\$10.06
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	No Bid	\$270.83
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	No Bid	\$19.49
18	50 Toilet Paper, Green Heritage #276 or equal	No Bid	\$24.79
19	150 Toilet Paper, jumbo, Tork Universal TJ0922A or equal	No Bid	\$41.57
20	50 Cups, hot/cold coffee, white, Dart icup or equal	No Bid	\$39.60
21	288 Bleach, Clorox or equal	No Bid	\$29.57
22	150 Time mist spray, or equal	No Bid	\$2.01
Delivery Time		No Bid	No Bid
		Within 1-2 days	
		\$1,123.20	
		\$7,533.00	
		\$1,693.44	
		\$3,156.48	
		\$626.40	
		\$150.90	
		\$4,062.45	
		\$1,949.00	
		\$3,718.50	
		\$2,078.50	
		\$5,940.00	
		\$1,478.50	
		\$578.88	
		No Bid	

Prepared by 

Date: 8-20-11

BID NO: RFQ-11-79  
 BID OPENING 2:00 P.M., 08/17/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO:

Annual Contract - Janitorial Supplies		Bidder # 21	Bidder #
Item	Quant   Description	Unit Cost	Total Cost
1	48 Wasp Spray, Zenkill III Long Shot, No Substitutions	No Bid	No Bid
2	100 Clorox Green Works, No Substitutions	No Bid	No Bid
3	75 Wypall 360 34790 Teri Wipes	No Bid	No Bid
4	175 Gatorade 40-8.5 oz, No Substitutions	No Bid	No Bid
5	30 Igloo cooler, 5 gallon	No Bid	No Bid
6	25 Igloo cooler, 2gallon	No Bid	No Bid
7	48 Soft soap, anti-bacterial soap	No Bid	No Bid
8	50 Trash liners, small, 24x32, 1 mil, black, 500 per case	\$19.72	\$986.00
9	50 Trash liners, medium, 33x39, 2 mil, black 250 per case	\$30.48	\$1,524.00
10	300 Trash liners, large, 38x58, 2 mil, black, 100 per case	\$19.68	\$5,904.00
11	36 Roach/ant spray, Raid or equal	No Bid	No Bid
12	48 Disinfectant spray, Lysol or equal	No Bid	No Bid
13	240 Toilet bowl cleaner, Misty Bolex BL0925 or equal	No Bid	No Bid
14	15 Glass cleaner, Windex or equal	No Bid	No Bid
15	15 Clear plastic cups, Boardwalk BWKYE09 or equal	No Bid	No Bid
16	100 Paper towels, white, multifold, Boardwalk BWK6200 or equal	No Bid	No Bid
17	150 Paper towels, Hard Roll, Tork Universal RK350A or equal	No Bid	No Bid
18	50 Toilet Paper, Green Heritage #276 or equal	No Bid	No Bid
19	150 Toilet Paper, jumbo, Tork Universal TJ0922A or equal	No Bid	No Bid
20	50 Cups, hot/cold coffee, white, Dart jcup or equal	No Bid	No Bid
21	288 Bleach, Clorox or equal	No Bid	No Bid
22	150 Time mist spray, or equal	No Bid	No Bid
Delivery Time		Within 1 week	

Date: 8-20-11

Prepared by 