

BID NO: ITB-11-73
 BID OPENING 2:00 P.M., 09/01/11

CITY OF WINTER HAVEN
 TABULATION OF BIDS

AWARDED TO:

DESCRIPTION	BIDDER NO 1 AZAP Air Conditioning Winter Haven, FL	BIDDER NO 2 Natural Air Energy Winter Haven, FL	BIDDER NO 3 TWC Services Tampa, FL
ANNUAL CONTRACT - HVAC/REFRIGERATION			
EQUIPMENT MAINTENANCE			
HOURLY LABOR RATES - REGULAR HRS	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
Conventional AC Tech 20 Ton & Under	\$60.00	\$60.00	\$75.00
Conventional AC Tech over 20 Ton	\$60.00	\$60.00	\$75.00
Chiller Tech	\$60.00	\$75.00	\$75.00
Apprentice/Laborer	\$60.00	\$40.00	\$65.00
HOURLY LABOR RATES - EMERGENCY/AFTER HOURS			
Conventional AC Tech 20 Ton & Under	\$60.00	\$60.00	\$112.50
Conventional AC Tech over 20 Ton	\$60.00	\$60.00	\$112.50
Chiller Tech	\$60.00	\$95.00	\$112.50
Apprentice/Laborer	\$60.00	\$40.00	\$97.50
SUBCONTRACTOR SERVICES			
COMPENSATION PERCENTAGES:			
0-5,000	N/A	2%	10%
5,000-10,000	N/A	2%	5%
10,000 -	N/A	2%	2.50%
MATERIAL COST MARK-UP % OVER COST	35%	15%	15%
QUARTERLY OPERATIONAL/ANNUAL PREVENTATIVE MAINTENANCE			
x 12	\$3,800.00	\$4,369.66	\$4,075.56
	\$45,600.00	\$52,435.92	\$48,906.72
YEARLY ESCALATOR	7%	3%	5%

Prepared by 

Date: 9-6-11

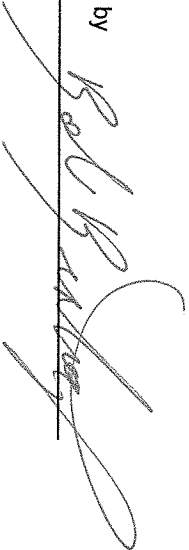
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DESCRIPTION	BIDDER NO 4 Southeast Refrigeration Ft Meade, FL	BIDDER NO 5 Total Building Solutions Tampa, FL	BIDDER NO 6 Air Mechanical & Service Casselberry, FL
HOURLY LABOR RATES - REGULAR HRS	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
Conventional AC Tech 20 Ton & Under	\$69.00	\$65.00	\$43.00
Conventional AC Tech over 20 Ton	\$69.00	\$65.00	\$43.00
Chiller Tech	\$69.00	\$65.00	\$43.00
Apprentice/Laborer	\$45.00	\$55.00	\$20.00
HOURLY LABOR RATES - EMERGENCY/AFTER HOURS			
Conventional AC Tech 20 Ton & Under	\$69.00	\$97.50	\$78.00
Conventional AC Tech over 20 Ton	\$69.00	\$97.50	\$78.00
Chiller Tech	\$69.00	\$97.50	\$78.00
Apprentice/Laborer	\$45.00	\$82.50	\$30.00
SUBCONTRACTOR SERVICES			
COMPENSATION PERCENTAGES:			
0-5,000	10%	45%	10%
5,000-10,000	10%	35%	7%
10,000 -	10%	35%	5.00%
MATERIAL COST MARK-UP % OVER COST			
	15%	65%	18%
QUARTERLY OPERATIONAL/ANNUAL PREVENTATIVE MAINTENANCE			
	\$3,892.42	\$8,920.00	\$5,415.00
	x 12		
	\$46,709.04	\$107,040.00	\$64,992.00
YEARLY ESCALATOR			
	10%	3%	3%

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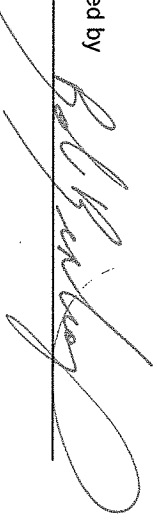
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CITY OF WINTER HAVEN
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AWARDED TO:

DESCRIPTION	BIDDER NO 7 Gibson Air Condition Winter Haven, FL	BIDDER NO	BIDDER NO
	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
ANNUAL CONTRACT - HVAC/REFRIGERATION EQUIPMENT MAINTENANCE			
HOURLY LABOR RATES - REGULAR HRS			
Conventional AC Tech 20 Ton & Under	\$80.00		
Conventional AC Tech over 20 Ton	\$80.00		
Chiller Tech	\$105.00		
Apprentice/Laborer	\$55.00		
HOURLY LABOR RATES - EMERGENCY/AFTER HOURS			
Conventional AC Tech 20 Ton & Under	\$105.00		
Conventional AC Tech over 20 Ton	\$105.00		
Chiller Tech	\$145.00		
Apprentice/Laborer	\$70.00		
SUBCONTRACTOR SERVICES COMPENSATION PERCENTAGES:			
0-5,000	20%		
5,000-10,000	15%		
10,000 -	10%		
MATERIAL COST MARK-UP % OVER COST			
	25%		
QUARTERLY OPERATIONAL/ANNUAL PREVENTATIVE MAINTENANCE			
	\$5,010.41		
	\$60,124.92		
	x 12		
YEARLY ESCALATOR	3.50%		

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