



BID NO: ITB-11-73  
 BID OPENING 2:00 P.M., 09/01/11

CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO: Primary - # 4  
 Secondary - # 3

DESCRIPTION	BIDDER NO 4	BIDDER NO 5	BIDDER NO 6
	Southeast Refrigeration Ft Meade, FL	Total Building Solutions Tampa, FL	Air Mechanical & Service Casselberry, FL
	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
<b>ANNUAL CONTRACT - HVAC/REFRIGERATION EQUIPMENT MAINTENANCE</b>			
<b>HOURLY LABOR RATES - REGULAR HRS</b>			
Conventional AC Tech 20 Ton & Under	\$69.00	\$65.00	\$43.00
Conventional AC Tech over 20 Ton	\$69.00	\$65.00	\$43.00
Chiller Tech	\$69.00	\$65.00	\$43.00
Apprentice/Laborer	\$45.00	\$55.00	\$20.00
<b>HOURLY LABOR RATES - EMERGENCY/AFTER HOURS</b>			
Conventional AC Tech 20 Ton & Under	\$69.00	\$97.50	\$78.00
Conventional AC Tech over 20 Ton	\$69.00	\$97.50	\$78.00
Chiller Tech	\$69.00	\$97.50	\$78.00
Apprentice/Laborer	\$45.00	\$82.50	\$30.00
<b>SUBCONTRACTOR SERVICES COMPENSATION PERCENTAGES:</b>			
0-5,000	10%	45%	10%
5,000-10,000	10%	35%	7%
10,000 -	10%	35%	5.00%
<b>MATERIAL COST MARK-UP % OVER COST</b>	15%	65%	18%
<b>QUARTERLY OPERATIONAL/ANNUAL PREVENTATIVE MAINTENANCE</b> x 12	\$3,892.42	\$8,920.00	\$5,415.00
<b>YEARLY ESCALATOR</b>	\$46,709.04	\$107,040.00	\$64,992.00
	10%	3%	3%

Prepared by Bob B...

Date: 9-6-11

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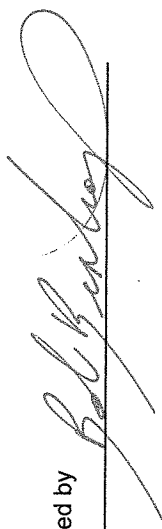
CITY OF WINTER HAVEN  
TABULATION OF BIDS

AWARDED TO:

*Primary # 4  
Secondary # 3*

DESCRIPTION	BIDDER NO 7 Gibson Air Condition Winter Haven, FL	BIDDER NO	BIDDER NO	TOTAL PRICE	TOTAL PRICE
				TOTAL PRICE	TOTAL PRICE
<b>ANNUAL CONTRACT - HVAC/REFRIGERATION EQUIPMENT MAINTENANCE</b>					
<b>HOURLY LABOR RATES - REGULAR HRS</b>					
Conventional AC Tech 20 Ton & Under				\$80.00	
Conventional AC Tech over 20 Ton				\$80.00	
Chiller Tech				\$105.00	
Apprentice/Laborer				\$55.00	
<b>HOURLY LABOR RATES - EMERGENCY/AFTER HOURS</b>					
Conventional AC Tech 20 Ton & Under				\$105.00	
Conventional AC Tech over 20 Ton				\$105.00	
Chiller Tech				\$145.00	
Apprentice/Laborer				\$70.00	
<b>SUBCONTRACTOR SERVICES</b>					
<b>COMPENSATION PERCENTAGES:</b>					
0-5,000				20%	
5,000-10,000				15%	
10,000 -				10%	
<b>MATERIAL COST MARK-UP % OVER COST</b>					
				25%	
<b>QUARTERLY OPERATIONAL/ANNUAL PREVENTATIVE MAINTENANCE</b>					
				\$5,010.41	
				\$60,124.92	
<b>YEARLY ESCALATOR</b>					
				3.50%	

Prepared by



Date: 9-6-11