

BID NO ITB-11-51  
 BID OPENING 2:00 P.M., 6/16/11

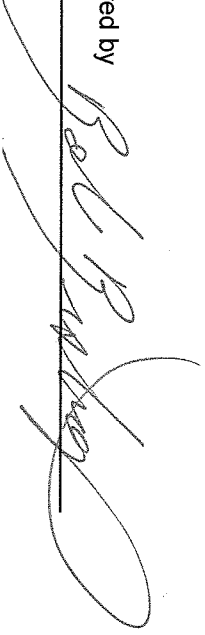
CITY OF WINTER HAVEN  
 TABULATION OF BIDS

AWARDED TO: #2  
 Item # - #1  
 11 B - #1

Approved  
 by City  
 Commission  
 on  
 10-10-11

Annual Contract - Cationic Polymer		Bidder No 1 Nalco Naperville, IL	Bidder No 2 Fort Bend Services Stafford, TX		
Item	Description	Unit Price	Total Price	Unit Price	Total Price
A	37000 CATIONIC POLYMER FOR WWTP#3 FOR TOTES	\$1.62	\$59,940.00	\$1.28	\$47,360.00
B	5000 CATIONIC POLYMER FOR WWTP#2 IN DRUMS	\$1.25	\$6,250.00	\$1.28	\$6,400.00
	TOTAL A & B:		\$66,190.00		\$53,760.00
	DELIVERY TIME	Within 14 days		Within 5 days	
Annual Contract - Cationic Polymer		Bidder No 3 KED Group, Inc. Orlando, FL	Bidder No		
A	37000 CATIONIC POLYMER FOR WWTP#3 FOR TOTES	1.259	\$46,583.00		
B	5000 CATIONIC POLYMER FOR WWTP#2 IN DRUMS	1.259	\$6,295.00		
	TOTAL A & B:		\$52,878.00		
	DELIVERY TIME	Within 15 days			

Prepared by



1 NLR

Date: 6-16-11

Analysis of Cationic Polymers for  
ITB-11-51

City of Winter Haven

Awarded To

Annual Contract - Cationic Polymer	Bidder No 1 Nalco Naperville, IL	Bidder No 2 Fort Bend Services Stafford, TX	Bidder No 3 KED Orlando, FL	
Waste Water Plant #3				
Pounds of Polymer needed to process 1-ton of sludge at WWTP#3	5,611,947.59	1,969,383,859	3,813,331,968	
Bid price per pound of Polymer in Totes	\$1.62	\$1.28	1.259	
Total cost to process 1-ton at WWTP#3	\$9.09	\$2.52	\$4.80	
Waste Water Plant #2				
Pounds of Polymer needed to process 1-ton of sludge at WWTP#2	0,892,886,446	1,416,637,511	1,963,731,988	
Bid price per pound of Polymer in Drums	\$1.25	\$1.28	1.259	
Total cost to process 1-ton at WWTP#2	\$1.12	\$1.81	\$2.47	

Prepared by 

Date 9-20-11