



March 4, 2011

**INVITATION TO BID**  
ITB-11-34

**Sealed Bids marked "SEALED BID – KNUCKLE BOOM TRASH LOADER"** will be received by the City of Winter Haven until **2:00 P.M., March 31, 2011**, at the office of the Procurement Services Division, 401 6<sup>th</sup> St. SW, Winter Haven, Florida 33880, for the following:

**"KNUCKLE BOOM TRASH LOADER"**

At that time, bids will then and there be publicly opened and read aloud in the Procurement Services Office.

The product specified shall be furnished in accordance with the Invitation To Bid, Specifications, Terms and Conditions attached hereto and made a part hereof as if fully set forth herein, and any other documents prepared for this bid.

**Questions concerning this bid must be submitted in writing on or before 3:00 p.m., March 24, 2011 to Al Holmes at [aholmes@mywinterhaven.com](mailto:aholmes@mywinterhaven.com) Questions received after this time may not be answered.**

Bidders shall submit bids on the Proposal and Bid form furnished by the City. Please note the NON-COLLUSION AFFIDAVIT OF PRIME BIDDER form which must also be completed. **W-9** must be attached to the bid when returned by the responding vendor. Payment will be rendered to the name and ID appearing on the W-9.

The City of Winter Haven reserves the right to reject any and all bids, to waive informalities, to re-advertise, and to enter into a contract determined to be in its best interest, in accordance with the Terms and Conditions referenced herein above.

Sincerely,

CITY OF WINTER HAVEN

  
Bob Bishop  
Procurement Services Division Director

Enclosures

## **CAB AND CHASSIS TO MOUNT KNUCKLE BOOM TRASH LOADER**

It is the intent of these specifications to describe the minimum requirements for a cab and chassis to mount a knuckle boom trash loader.

It is required that the unit, as specified herein, shall be completely assembled and adjusted and that all equipment, both standard and optional, be installed and the unit made ready for continuous operation.

The bidder shall represent by his bid that all equipment is new and unused, and of the latest design and model year. All equipment must comply with ANSI 2245.1 safety standard in its latest revision.

Cab and chassis shall be 33,000 GVWR Ford F-750 or equal, conventional cab design with the following characteristics:

### **VEHICLE CHARACTERISTICS**

Bid specifications of vehicle desired by City:  
*(Indicate and explain any exceptions)*

1.     **CAB TO AXLE:** To comply with body.
  
2.     **ENGINE:** Cummins ISB turbo charged diesel, minimum 240 HP @ 2300 RPM. Engine shall be US emission compliant for vehicle year.
  
3.     **TRANSMISSION:** RDS2500 series 5-speed Allison automatic with Transynd synthetic fluid and PTO provision.
  
4.     **FRONT SPRINGS:** 12,000 pound.
  
5.     **FRONT AXLE:** 12,000 pound.
  
6.     **FRONT TIRES AND WHEELS:** 11R22.5H tubeless on steel disc wheel.
  
7.     **STEERING:** Power gear driven.
  
8.     **REAR AXLE:** 21,000 pound; Meritor MS-21 or equal with ratio for 65 MPH road speed.
  
9.     **REAR SPRINGS:** 23,500 pound.

10. **REAR TIRES AND WHEELS:** 11R22.5H tubeless on steel disc wheels.
11. **FRAME:** Straight "C" 16.98 SM, 120,000 PSI, 1,500,000 RBM, for 33,000 GVW rating.
12. **ELECTRICAL:** Minimum 185 AMP alternator with H.D. maintenance free batteries - 12 volt system.
13. **FUEL TANK:** Minimum 50 gallon.
14. **COOLING SYSTEM:** Maximum capacity H.D. cooling.
15. **BRAKES:** Air operated Meritor S-cam Refuse Special QP brakes front and rear; with automatic slack adjusters and air operated parking brake. Front brakes to be 15"X4"; rear brakes to be 16.5" x 7". Both front and rear to have outboard mounted drums (drums may be removed without removing hubs).
16. **AIR COMPRESSOR:** Minimum 18 CFM engine oil and engine cooling.
17. **AIR TANKS:** Tanks to be mounted to allow for maximum ground clearance and to include an air dryer, automatic moisture ejection and easily accessible drain on the wet tank.
18. **CAB:** Conventional cab with forward tilt hood, three man.
  - A. Maximum noise level insulation. Interior sound level not to exceed 85 dB.
  - B. Deluxe high back suspension driver seat, standard 2 passenger rider seat; gray vinyl.
  - C. Tinted safety glass all around, with largest available rear window.
  - D. AM-FM radio.
  - E. Air conditioning.
  - F. Instrument cluster engine gauge package with hour meter.
  - G. Power adjustable West Coast mirrors, wide-angle 8" convex mirrors, one below, both sides. All mirrors and mirror brackets to be stainless steel.

- H. Engine shut-down system for low water, low oil, high engine, and high transmission temperature.
  - I. Electric horn and air horn, under mount.
  - J. Back-up alarm and lights.
  - K. Fire extinguisher and bracket mounted in a convenient location.
  - L. Body builder's junction box for electrical hook up.
19. **ENGINE EXHAUST:** Horizontal with extension to move exhaust away from operator's platform and exit in front of right rear wheels.
20. **BUMPER-FRONT:** Steel with front tow pins/hooks.
21. **PAINT COLOR:** Manufacturers standard white. Frame and under carriage to be painted black; steel disk wheels to be white.
22. **ALL OTHER STANDARD EQUIPMENT:** All equipment and accessories normally included as standard on cab & chassis bid.
23. **WARRANTY:**  
Minimum two year cab and chassis  
5 year Cummins engine warranty  
5 year Cummins injector and turbo warranty  
5 year Allison transmission warranty.
24. **SERVICE:** Vendor to have an established service and parts supply facility within a 50-mile radius of the City of Winter Haven.
25. **MANUALS:** One each, parts, service and two operators.
26. **ADDITIONAL:** It is the responsibility of the Vendor to perform all title and tag work.

**It will be the responsibility of the Cab & Chassis vendor to deliver the cab & chassis to the body vendor's place of business for mounting of the body and its components. The body vendor will then deliver the completed cab, chassis and body to the cab & chassis vendor place of business for its normal pre- delivery inspection. A completed, and ready to work knuckle boom loader will then be delivered to the City of Winter Haven Fleet Maintenance yard.**

## **KNUCKLE BOOM TRASH LOADER AND DUMP BODY**

It is the intent of these specifications to describe a hydraulically operated, telescoping knuckle boom trash loader to be used in the collection of oversize trash items such as discarded appliances, furniture, brush, leaves, building materials, etc. In this configuration, the loader is intended to be mounted directly behind the cab of a long wheelbase cab chassis, along with a trash dump body. This arrangement provides a complete, one man operated collection system.

The body shall be capable of transporting refuse to a landfill and dispensing the load by means of a hydraulic activated dump bed.

It is required that the unit, as specified herein, shall be completely assembled and adjusted and that all equipment, including standard and optional equipment, be installed on a chassis furnished by others and the unit made ready for continuous operation.

The omission of any standard feature from the specifications shall not alleviate the bidder from the responsibility of providing a complete body with all equipment considered standard by the manufacturer and included on the latest model in current production as offered to the commercial trade. The body shall conform in strength, quality of materials and workmanship to that provided by the best manufacturing and engineering practices of the industry.

The bidder shall represent by bid that all equipment is new and unused. All equipment must comply with ANSI 2245.1 safety standard in its latest revision.

No prototypes will be accepted; the product bid shall have at least 50 units in continuous service for no less than 5 years.

**It will be the responsibility of the cab & chassis vendor and the body vendor selected to make all arrangements for delivering the cab & chassis to the body vendor's place of business for mounting, and for delivering the cab & chassis and mounted body to the cab & chassis vendor's place of business for pre-delivery inspection.**

**The City of Winter Haven will assume no responsibility, financial or otherwise for any transportation or idle time of cab & chassis and body.**

Loader assembly shall be the latest design and model year Petersen Industries TL-3 or equal and at a minimum include the following characteristics:

*(Indicate and explain any exceptions)*

### **CHASSIS REQUIREMENTS:**

1. The recommended vehicle for this application has a minimum GVWR of 33,000 lbs., a cab-to-axle dimension of 168 in.(varies depending upon body length), a minimum of 1,500,000 RBM frame rating and 76 in. of after frame.

### **ENGINE CONTROL:**

1. Engine speed-up is to be programmed for the proper RPM level and activated by a heavy duty switch at the operator's station.

**POWER SOURCE:**

1. A transmission mounted "Hot Shift" power take off coupled directly to the hydraulic pump (no drive shafts). The PTO shall automatically disengage when the truck is placed in gear, and reengage when the truck is placed back in neutral (ready for hydraulic operation). Must be equipped with over speed protection.

**HYDRAULIC SYSTEM:**

1. 40 gallon baffled tank with suction and return filters and cutoff valves for easy servicing. Include a sight gauge with a thermometer and a vent filter.
2. Pump to be Commercial Intertech P20 or equal.
3. Cylinders to be double acting with chrome rods.
4. Safety locking valves installed on boom and outrigger cylinders to prevent leak down or collapse in case of a hydraulic hose rupture.
5. Conductors to be a combination of steel tubing and high tensile steel wire braided hoses, 4,000 PSI, 16,000 PSI minimum burst.
6. Control Valves to be Gresen stack type with port reliefs
7. Main relief Pressure not to exceed 2,400 PSI maximum.

**OPERATOR CONTROLS:**

1. Dual control with control platform located directly behind cab at the same height as the top of the truck frame to allow operator safe access from the truck cab without ever having to touch the ground. This provides the operator with superior visibility relative to the material being handled. A single bank of control valves to be mounted at the mid-point of loader, with control handles accessible from the operator platform on either side of truck. Control handle pattern must be the same on both sides of the truck. A "Grip Strut" serrated steel walk platform shall span the area between the cab and the control panel.

**PEDSTAL ASSEMBLY:**

1. To be an open A-frame type to allow flexing under repeated load shocks. Total height shall not exceed 7 ft. from mounting plate to top of pedestal/main boom connection point.
2. Swing post to be single piece high strength solid steel (ASTM 4140) turning in (ASTM-D4020-81) cast nylon bearings. Welded spindle/head assembly is to be stress relieved prior to installation.
3. Boom rotation to be accomplished by a direct drive 270 degree hydraulic rotary actuator, Model HA-36, with a maximum torque rating of 72,000 in. lbs. This rotary actuator design eliminates the occurrence of metal-to-metal wear found in open, exposed pinion and bull gear design.

**BOOM CONSTRUCTION:**

1. Main boom to be comprised of two, 4" x 8" x 3/8" thick high tensile steel tubes connected to each other only at their center line to allow a shock absorbing flexing action of the boom.

- Tip boom to have an extendible/retractable telescopic section controllable from the operator's platform. Boom must have mechanical stops to prevent cylinder stress. The inner and outer sleeves of the telescopic section must be separated by replaceable cast nylon wear blocks on all sides to prevent metal-to-metal wear. Hydraulic hoses for the telescopic section must be enclosed in steel box for protection. No exposed tip extension hoses shall be permitted.

**LIFTING CAPICITIES:**

- Boom radius is measured from the center of rotation to the center of the bucket. Capacities shown must not exceed 85% of vehicle tipping moment, with machine level and outriggers fully extended. Weight of bucket and/or attachments to boom must be subtracted from lift capacities shown. (Standard bucket weighs approximately 1,000 lbs.)

Boom Radius	Lift Capacity
10 ft.	7,100 lbs.
16 ft.	4,400 lbs.
20 ft.	3,200 lbs.

**TRASH BUCKET:**

- To be a special municipal trash bucket actuated by a single double-acting cylinder. The bucket shall be capable of continuous rotation with no need for physical stops. Bucket rotation is to be accomplished by a continuous rotation bucket motor with 5,500 in. lbs. torque rating.
- The bucket must incorporate:
  - a 3/16 in. gauge smooth steel clamshell scoop for leaves and sand
  - a minimum of 5 ribs per side to handle branches, logs and appliances
  - a trample ram in the center for compressing trash in body.
- The bucket must be 4 ft. long with an opened width of 5 ft. between pickup blades. These blades must be high impact, tempered steel that form a reverse curve in the closed position to help prevent "scalping" and digging of grass lawns. No hydraulic hoses below bucket rotator.

**OUTRIGGER STABILIZERS:**

- Outriggers to be constructed with hydraulically powered telescoping rectangular tubing to prevent side loading and bending of cylinder shafts.
- Outriggers to be equipped with large steel pads to minimize damage to street. Outriggers must telescope out and down to reach a horizontal distance of 11 ft. 8 in. between outer edges.
- Outward stabilizer movement of each stabilizer to be powered by a single hydraulic cylinder. The housing that accomplishes this outward movement must be separated by cast nylon bushings on all four sides to prevent metal-to-metal wear and to allow a greater area for grease.
- Downward movement to be powered by two hydraulic cylinders. These cylinders must be

fully enclosed for protection.

**BODY:**

1. Body to be 18' minimum 24 cubic yard.
  - Floor plate to be one piece, minimum 3/16 sheet steel with 4" structural channel cross members on 12" centers welded to 8" structural channel longitudinal beams. The floor is to be continuously welded to sides and headboard.
  - Headboard to be 10 gauge smooth steel, 42" high with a 3" X 4" top rail formed from 10 gauge steel. Headboard shall have a minimum of three upright support posts constructed of 3" X 4" 10 gauge formed channel.
  - Side walls to be 10 gauge smooth steel, 42" high at the front angling to 60" for the remainder of the body and rear doors. Side walls shall have a minimum of eight upright support posts constructed of 3" X 4" 10 gauge formed channel.
  - Corner posts to be 1/4" formed plate to support the rear doors and prevent side flare-out.
  - Body shall have a self-winding load cover. The heavy duty mesh tarp shall have a spring loaded roller assembly which requires no manual winding.
2. A tool box shall be mounted to the frame to provide adequate storage for safety items such as warning triangles, wheel chocks, etc.

**REAR DOORS:**

1. Rear doors to be barn door type fabricated from the same material as the sides with an all around frame with at least 1 center upright. Doors are to be fitted to the rear of the body in such a way as to allow the doors to swing completely around to the sides and latch open for dumping. Each door shall have a minimum 3 hinges with a 3/4" pin. A locking mechanism which locks both top and bottom of the doors shall be provided.

**HYDRAULIC HOIST:**

1. Hoist to be scissor type, dual cylinder with minimum 16-ton capacity.

**ELECTRICAL, LIGHTING, WIRING & SAFETY:**

1. Turn signals, reflectors, running lights, back-up lights and all other accessories as required by ICC and D.O.T. and F.M.V.S.S. 108. Turn signals, running lights, and back-up lights must be LED, shock resistant, grommet mounted and be watertight, with Lexan lens.
2. Wiring shall be run in waterproof conduit or channel with readily accessible junction boxes for testing and repair.
3. The body shall be equipped with an external audible alarm activated when the vehicle is placed in reverse.
4. Body to be equipped with a LED lighting and safety package that includes:
  - 2 – High mount stop, tail, and turn.
  - 2 – mid-body turn signal

- 2 – Low mount stop, tail, and turn
  - 2 – Low mounted back-up lights
  - 2 – Oval amber flashing warning lights mounted mid-way on tailgate.
  - 1 – "Caution" decal mounted on rear of tailgate
  - 2 – Warning strobes mounted to mirror frames on both sides of cab
- DOT conspicuity tape shall be installed along the bottom "rub rail" of the dump body and frame the tail gates.
5. The body shall be equipped with a rear under ride guard as standard equipment to meet Federal Motor Carrier Safety Regulation (49 CFR 393.86).
  6. There shall be a warning system in the cab, both audible and warning light, to alert the operator of an unsafe condition created by the boom being over height or the stabilizers not being stowed properly.

**PAINTING:**

1. Complete unit shall be cleaned with weld slag removed. Cleaning shall be in keeping with good and accepted industry practices. A high grade primer shall be applied, followed by 2 finish coats of Federal Yellow high gloss Acrylic Polyurethane enamel.

**MOUNTING:**

1. All body installation shall be performed by the manufacturer's representative at said manufacturer's authorized place of business.
2. Mounting shall be to chassis and body manufacturer's engineering specifications. No welding shall be performed on the chassis frame in the mounting process.

**WARRANTY:**

1. Minimum two year, 3,000 hour, Parts and Labor, Material and Workmanship Warranty to be 100% all-inclusive, and include any part attached to packer. Additionally any warranty represented as "standard" by the manufacturer.

**MANUALS:**

1. Two each, parts, service and operators.

**PARTS AND SERVICE:**

1. Vendor to have an established Parts and Service supply facility available within a 150-mile radius of the City of Winter Haven. Parts and service to be available within a maximum 24-hour period from notification.

**TRAINING:**

1. A minimum of eight hours driver and mechanic training shall be provided at our place of business.

**1. GENERAL CONDITIONS:**

Bidders are required to submit their proposals subject to and upon the following express conditions:

- A. Bidders shall thoroughly examine the specifications, instructions, all other Contract Documents, visit the site of this project (if applicable) and fully acquaint itself, at its own risk, with all conditions which may affect completion of this project and/or delivery of bid items.
- B. These Terms and Conditions and any contract documents related hereto are subject and subordinate to any existing or future state, federal, or local law, regulation, or written policy, which may be applicable hereto, including any applicable building codes.
- C. It shall be understood and agreed that by the submission of a proposal, the Bidder, if awarded a contract, shall save harmless and fully indemnify the City and any of its officers, or agents from any and all damages that may, at any time, be imposed or claimed for infringement of any patent right, trademark, or copyright of any person or persons, association, or corporation, as the result of the use of such articles by the City, or any of its officers, agents, or employees, and of which articles the Contractor is not the patentee, assignee, licensee, or lawfully entitled to sell same.
- D. It is the intent of the City of Winter Haven that this Invitation to Bid promotes competitive bidding. It shall be the bidder's responsibility to advise the Procurement Services Division at the address noted on the cover letter, if any language, requirements, etc. inadvertently limits the requirements stated in this Invitation to Bid to a single source. Such notification must be received in writing by the Procurement Services Division not later than ten (10) days prior to the bid opening date.
- E. Bidders must possess any applicable business, contractor, or occupational licenses at the time of submission of the Bid. The City may request proof of such licensure. Bidders shall also obtain all permits required for this project.
- F. Bidder/Contractor shall hold harmless, indemnify, and defend the City, its officers, and employees, representatives, or agents, against any claims, action, loss, damage, injury, liability, cost or expense of whatever kind (including, but not by way of limitation, attorney's fees and court costs) arising out of or incidental to Bidder/Contractor's performance of this contract. Other specific references to the Bidder/Contractor's duty to indemnify and hold harmless the City, which may be set forth herein, shall be construed as in addition to, and not as a limitation of the requirements of this section.
- G. The City shall be entitled to rely on the written representations of the Bidder. No claims shall be paid by the City unless in writing and approved by the City. Additionally, sovereign immunity is not waived as to any verbal representations or comments made by the City.

**2. DEFINITIONS**

Whenever used in any of the Contract Documents, the following meanings shall be given to the terms herein defined:

- A. The term "CITY" shall mean the City of Winter Haven, Florida or its authorized representative.
- B. The term "CONTRACT DOCUMENTS" shall mean the Invitation to Bid, Terms and Conditions, Construction Agreement, Contract Bond, Special Provisions, Specifications, Technical Specifications, Proposal and Bid Form, Engineering Plans or Drawings prepared for this project, Addenda issued during the bidding period, and Change Orders issued after the Contract is let.
- C. The term "BIDDER" shall mean the person, firm or corporation who proposes to furnish the labor, materials, plant, equipment, plans and supervision to complete the project.
- D. The term "CONTRACTOR" shall mean the successful bidder who enters into a Contract with the City to complete the project.
- E. The term "SUB-CONTRACTOR" shall mean an individual, firm, company, corporation, association, society or group which enters into a contract with the Contractor to do a portion of the work on this project.
- F. The term "CONTRACT" shall mean the Contract executed by the City and the Contractor, and shall include all

Contract Documents.

3. **INTERPRETATIONS OR ADDENDA: Products/Services-**

No oral interpretation will be made to any Bidder as to the meaning of the Contract Documents or any part thereof--to include any error, omission, discrepancy or vagueness. Every request for such an interpretation shall be made in writing to the City Procurement Services Manager. Any inquiry received a reasonable amount of time prior to the date fixed for opening of Bids will be given consideration. Where necessary, interpretations made to a Bidder will be in the form of an Addendum to the Contract Documents, and when issued, will be on file in the office of the City Procurement Services Manager for a reasonable period of time at the discretion of the City before Bids are opened. In addition, all Addenda will be mailed to each person holding Contract Documents. The City shall not be responsible for the safe delivery of the Addenda. It shall be the Bidders' responsibility to make inquiry as to the Addenda issued. All such Addenda shall become part of the Contract Documents and all Bidders shall be bound by such Addenda, whether received or not.

4. **MANUFACTURER'S NAMES AND APPROVED EQUIVALENTS:**

Unless specifically set forth in the specifications, any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for information and not intended to unfairly limit competition. The bidder may offer any brand for which they are an authorized representative, which meets or exceeds the specification for any item(s). If bids are based on equivalent products, indicate on the bid form the manufacturer's name and number. Bidder shall submit with their proposal descriptive literature, and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy the provision. The bidder shall also explain in detail the reasons why the proposed equivalent will meet the specifications and not be considered an exception thereto. Bids which do not comply with these requirements are subject to rejection within the discretion of the City.

**Alternate bids will not be considered unless alternate bids are specifically required by the technical specifications. (For purposes of these Terms and Conditions, Alternate bids shall mean any bid which deviates from the specific type of product; method of construction; or plans specified in the Invitation to Bid.)**

5. **SAMPLES:**

Samples of products, when called for, must be furnished free of expense and may, upon request, be returned at the Bidder's expense. Each individual sample must be labeled with Bidder's name, manufacturer's name brand name and number, bid number and item reference. Unsuccessful Bidders can reclaim samples upon payment of postage, delivery, or pick-up charges, if any. Successful Bidder's samples shall remain with the City until performance under the contract has been completed. If forwarding instructions, or pick-up, is not made by Bidder within ninety (90) days of the bid opening, the commodities shall be disposed of by the City.

6. **BID PROTEST:**

Any bidder(s) wanting to file a bid protest with respect to a recommended award of any formal bid shall do so by filing a written protest detailing their specific complaints. The written protest must be in the possession of the City Procurement Services Office within seven (7) calendar days after the website posting/email notification of the recommendation of award. A copy of the recommendation of award will be posted with the "expired postings" bid documents at: <http://www.egovlink.com/winterhaven/postings.asp?listtype=BID> A notification will be emailed to everyone that is signed up for that particular BID POSTINGS (bid list). **NOTE: THE FAILURE TO FOLLOW THE BID PROTEST PROCEDURE REQUIREMENTS WITHIN THE TIME FRAMES PRESCRIBED HEREIN AS ESTABLISHED BY THE CITY OF WINTER HAVEN, FLORIDA, SHALL CONSTITUTE A WAIVER OF BIDDERS PROTEST AND ANY RESULTING CLAIMS.**

7. **PROPOSALS**

The Bid must contain a manual signature of an authorized representative of Bidder in the space provided on the proposal form.

Each Bidder shall be responsible for the accuracy of his proposal. Bidders cannot obtain relief by pleading that it made an error in its bid.

Bid and a non-collusion affidavit shall be submitted on forms furnished by the City and completed by the Bidder without additions, modifications, deletions, and erasures. Bids not submitted on attached bid form shall be rejected. Bids must be typed or printed in ink. All corrections made by Bidder to their bid must be initialed. Each Bidder shall deliver its sealed

proposal to the Procurement Services Division office at the location specified on the Invitation To Bid, in an envelope bearing the name of the Bidder, the name of the bid and the time and date of the bid opening. It is the Bidder's responsibility to assure that its bid is delivered at the proper time and place of the bid opening. Bids which are not received, as set forth herein, may not be considered. **The official time shall be the time that is displayed on the Procurement Services Managers' wall telephone.** The City reserves the right to consider bids that have been determined by the City to be received late due to mishandling by the City after receipt of the bid and no award has been made.

Telegraph, telephone, or facsimile (FAX) bids will not be considered. Bids, however, may be modified, in writing, provided such modification is received by the Procurement Services Division prior to the time and date set for the bid opening. Each Bidder shall be solely responsible for the costs associated with preparation and submittal of its bid.

**BIDS RECEIVED AFTER THE TIME AND DATE SET FOR THE BID OPENING WILL NOT BE CONSIDERED.**

**8. PRICES, TERMS, AND PAYMENT:**

Prices shall be firm and good for ninety (90) days after the bid opening and shall include all labor, materials, supplies, equipment, overhead, profit, insurance, applicable taxes, packing, shipping charges, and delivered to any point designated by the City.

**A. Taxes:** (For purchase of products only)

Bids shall not include federal excise or state sales taxes in bid prices of products only as these are not applicable to municipalities.

**B. Discounts:**

Bidders may offer a cash discount for prompt payment; however, such discounts shall NOT be considered in determining the lowest net cost for bid evaluation purposes. Bidders are encouraged to reflect cash discounts in the unit prices quoted. Any discount offered shall allow no less than fifteen (15) days for payment.

**C. Mistakes; Inaccuracies; Incomplete Information:**

Bidders are expected to examine the specifications, delivery schedule, bid prices, and all instructions pertaining to supplies and services. Failure to do so will be at bidder's risk.

**In the procurement of goods or supplies, without labor, where the bid contains a mistake in extension or total bid amount, the unit price will govern.** The City shall be entitled to presume that a mistake has been made where the unit price and total or extension do not equate.

The City reserves the right to contact bidders, telephonically or in writing, to clarify inconsistent, inaccurate, or confusing information regarding the proposal submitted. As well, the City reserves the right to demand the execution or re-execution of the proposal, affidavits, or certification required to be accompanied with the bid proposal, when it appears to the City that the deficiency was an oversight in good faith. It shall be presumed that proposals submitted without a single signature on an affidavit or on the proposal is non-responsive and shall not be considered for clarification or correction.

**D. Safety Standards:**

Unless otherwise stipulated in the bid, all manufactured items and fabricated assemblies shall comply with applicable requirements of federal, state, and local law, including, but not limited to the Occupational Safety and Health Act and regulations or standards thereunder.

**E. Invoicing and Payment:**

The Contractor shall be paid upon submission of proper invoices to the City at the prices stipulated in the contract at the time the order is placed, after delivery and acceptance of the goods, less deductions, if any, within thirty (30) calendar days after approval of invoice by ordering department and the Finance Department of the City. If a cash discount is taken by the City on a prompt payment invoice, payment shall be made within the time specified, but not less than fifteen (15) days. Contractor(s) shall include the purchase order number on invoices for purchases against any contract resulting from this bid. An original and one (1) copy of the invoice shall be submitted. Failure to follow these instructions may result in delay in processing invoices for payment. In addition, the purchase order number must appear on bills of lading, packages, cases, delivery lists and correspondence. No overcharge will be paid. In the event the successful bidder submits an invoice with an

overcharge, a credit memo must be submitted by the bidder to correct such overcharge. Any applicable discounts that apply as a result of this contract will be taken even though the allowable time has lapsed due to the time awaiting credit memorandums.

9. **WITHDRAWAL OF PROPOSALS:**

A bidder may withdraw its proposal prior to the time fixed for the bid opening, if proper written notification is received by the Procurement Services Division prior to the time fixed for the bid opening. A bidder may also withdraw its proposal if the City does not accept it within ninety (90) calendar days after the date fixed for the bid opening after proper written notification is received by the Procurement Services Division. Notwithstanding any withdrawal, all bid documents received by the City shall remain the property of the City of Winter Haven.

10. **NONCOLLUSION AGREEMENT:**

Each Bidder submitting a bid for any project on which bidding is based, shall execute and submit with its bid a noncollusion affidavit which states that it has not entered into a collusive agreement with any other person, firm or corporation in regard to any bid submitted.

11. **REJECTION OF BIDS:**

The City may reject a bid if:

- A. The Bidder mis-states or conceals any material fact in the bid, or if,
- B. The bid does not strictly conform to the law or the requirements (including the terms and conditions set forth herein) of the bid, or if,
- C. The Bidder's bid is submitted in a manner to limit competition.

The City may, however, for any reason, reject any or all bids whenever it is deemed in the best interest of the City to do so, and may reject any part of a bid unless the bid has been qualified as "All or None" as provided in Section 12 below. The City may also waive any minor informalities, irregularities or technicalities in any bid.

12. **STATEMENT OF BIDDER'S QUALIFICATIONS:**

Each bidder shall, upon request of the City, submit a statement of the Bidder's qualifications, its experience record in furnishing a particular commodity or constructing any type of improvements embraced in the Agreement, its organization and equipment available for the work contemplated, and, when specifically requested by the City, appropriate financial information which would assist in determining bidders ability and solvency to perform work contemplated by the Agreement. The Bidder may also be requested to furnish references which the City may use to verify claims of competency. The City shall have the right to take such steps as it deems necessary to determine the ability of the Bidder to perform its obligations under the Contract; and the Bidder shall furnish the City all such information and data for this purpose as it may request. The right is reserved to reject any Bid where an investigation of the available evidence or information does not satisfy the City that the Bidder is qualified to carry out properly the terms of the Contract.

13. **AWARD OF CONTRACT:**

If any Contract is awarded, it will be awarded to the lowest responsive and responsible Bidder whose bid is the most advantageous to the City, price and other factors considered, to include delivery date promised, past performance history, and any other factor which the City may deem necessary.

The City reserves the right to award contract(s) to more than one Bidder, to split awards, to award contracts by item or group of items, to make partial awards, or to decrease or increase any or all quantities that is in the City's best interest.

The Bidder may qualify its bid for acceptance by the City on an "All or None" basis. An "All or None" basis bid must include all items upon which bids are invited. Bidders are hereby notified that a bid submitted on a "All or None" basis is at risk for rejection in instances where the City may deem it necessary to split or divide a project as set forth herein. Bidders shall denote on the front page of the bid proposal as to whether the bid is an "All or None" bid.

A Written award of acceptance or a signed Purchase Order mailed or otherwise furnished to the successful Bidder results in a binding contract without further action by either party. The signed Purchase Order authorizes the Bidder to submit the product(s).

## LOCAL PREFERENCE ORDINANCE

### **THE CITY OF WINTER HAVEN, FLORIDA HAS ENACTED ORDINANCE NO. O-10-17, RELATING TO A POLICY OF LOCAL PREFERENCE IN CONJUNCTION WITH THE PURCHASE OF GOODS AND SERVICES;**

Where competitive bids are received for the purchase, or contract for, personal property or contractual service, the city commission, city manager or purchasing agent may give local preference to local vendors as defined herein and shall implement such policy in the following manner:

Except as exempted in the ordinance, local vendors, defined as any business having a physical location within the City of Winter Haven's utility service area at which employees are located and from which business is regularly transacted, shall be given preference in the procurement of goods and services when bids are sought as follows:

When bids are received and the lowest bid price does not exceed \$15,000.00 and the vendor offering the low bid is located outside of the City of Winter Haven's utility service area, and the next lowest price is offered by a vendor located within the City of Winter Haven's utility service area and is within 6% of the lowest price offered, then the Winter Haven vendor shall be given the opportunity to match the lowest price offered, and if agreed to, the Winter Haven vendor will be awarded the bid as long as the Winter Haven vendor is otherwise fully qualified and meets all bid requirements as determined by the City, or

When bids are received and the lowest bid price does not exceed \$25,000.00 and the vendor offering the low bid is located outside of the City of Winter Haven's utility service area, and the next lowest price is offered by a vendor located within the City of Winter Haven's utility service area and is within 5% of the lowest price offered, then the Winter Haven vendor shall be given the opportunity to match the lowest price offered, and if agreed to, the Winter Haven vendor will be awarded the bid as long as the Winter Haven vendor is otherwise fully qualified and meets all bid requirements as determined by the City, or

When bids are received and the lowest bid price does not exceed \$50,000.00 and the vendor offering the low bid is located outside of the City of Winter Haven's utility service area, and the next lowest price is offered by a vendor located within the City of Winter Haven's utility service area and is within 4% of the lowest price offered, then the Winter Haven vendor shall be given the opportunity to match the lowest price offered, and if agreed to, the Winter Haven vendor will be awarded the bid as long as the Winter Haven vendor is otherwise fully qualified and meets all bid requirements as determined by the City, or

When bids are received and the lowest bid price does not exceed \$150,000.00 and the vendor offering the low bid is located outside the City limits of Winter Haven, and the next lowest price is offered by a vendor located within the City of Winter Haven's utility service area and is within 3% of the lowest price offered, then the Winter Haven vendor shall be given the opportunity to match the lowest price offered, and if agreed to, the Winter Haven vendor will be awarded the bid as long as the Winter Haven vendor is otherwise fully qualified and meets all bid requirements as determined by the City, or

When bids are received and the lowest bid price does not exceed \$250,000.00 and the vendor offering the low bid is located outside of the City of Winter Haven's utility service area, and the next lowest price is offered by a vendor located within the City of Winter Haven's utility service area and is within 2% of the lowest price offered, then the Winter Haven vendor shall be given the opportunity to match the lowest price offered, and if agreed to, the Winter Haven vendor will be awarded the bid as long as the Winter Haven vendor is otherwise fully qualified and meets all bid requirements as determined by the City, or

When bids are received and the lowest bid price exceeds \$250,000.00 and the vendor offering the low bid is located outside of the City of Winter Haven's utility service area, and the next lowest price is offered by a vendor located within the City of Winter Haven's utility service area and is within 1% of the lowest price offered, then the Winter Haven vendor shall be given the opportunity to match the lowest price offered, and if agreed to, the Winter Haven vendor will be awarded the bid as long as the Winter Haven vendor is otherwise fully qualified and meets all bid requirements as determined by the City.

The provisions of this ordinance shall not apply to the procurement of goods and services by the City of Winter Haven involving the following entities and/or situations as follows:

1. Purchase and or sale of real property,
2. Bids for contracts that are being funded by an outside source or agency that does not allow for a local preference, or that stipulates the award criteria,
3. Proposals related to Florida Statute 287.055 (Consultants Competitive Negotiation Act).
4. The purchase of personal property to the extent governed by Florida Statute 287.084.
5. Any other purchases that are determined by the City to be exempt from the local preference policy established herein.

14. **PERFORMANCE:**

Contractor shall keep the Procurement Services Manager advised at all times of status of order. Default in promised delivery of supplies, completion of project, or failure to meet specifications authorizes the City to terminate the Contractor's right to proceed with the order/work by giving the Contractor written notice, and to purchase supplies/services elsewhere, and charge full increase of cost and handling to defaulting Contractor.

The Contract shall not be terminated nor the Contractor charged with liquidated damages (if otherwise provided for in the contract documents) because of any delays due to unforeseeable cause beyond the fault or negligence of the Contractor, including but not restricted to acts of God, acts of the City, fires, floods, epidemics, strikes, (with which the Contractor has no direct connections), and unusually severe weather. The Contractor shall, within ten (10) calendar days from the beginning of such delay, notify the City, in writing, of the cause for the delay. If, in the opinion of the City, the failure of Contractor to perform the conditions of this contract is occasioned by or is the result of acts or events over which the Contractor has no control, said delay in performance may be excused.

The Contractor shall take into account all contingent work which has to be done by other parties, arising from any cause whatsoever, and shall not plead its want of knowledge of said contingent work as an excuse for delay in its work or for the non-performance thereof.

15. **SERVICE AND WARRANTY:**

Unless otherwise specified, the Bidder shall define any warranty service and replacements that will be provided during and subsequent to this contract. Bidders must explain on an attached sheet to what extent warranty and service facilities are provided.

16. **INSPECTION, ACCEPTANCE AND TITLE:**

Inspection and acceptance will be at destination unless otherwise provided. Title and risk of loss or damage to all items shall be the responsibility of the contractor until accepted by the ordering agency, unless loss or damage results from negligence by the ordering agency.

17. **GOVERNMENTAL RESTRICTIONS:**

In the event any governmental restrictions may be imposed which would necessitate alteration of the materials, quality, workmanship or performance of the items offered on this proposal prior to their delivery, it shall be the responsibility of the contractor to notify the Procurement Services Division immediately after learning of such restriction, including indicating in writing the specific regulation which required an alteration. The City reserves the right to accept any such alteration, including any price adjustments occasioned thereby, or to cancel the Contract at no expense to the City.

18. **PRICE AND ADJUSTMENTS:**

Any price decrease effectuated during the Contract period, either by reason of market change or on the part of the Contractor to other customers, shall be passed on to the City.

19. **EQUAL EMPLOYMENT OPPORTUNITY:**

No bids submitted shall be considered unless the Bidder warrants that upon execution of a Contract with the City, it will not engage in employment practices which have the effect of discriminating against employees or prospective employees because of race, color, religion, sex, national origin, age, handicap, or marital status, and will submit such reports as the City may thereafter require to assure compliance.

20. **OCCUPATIONAL HEALTH AND SAFETY (FLORIDA RIGHT-TO-KNOW-LAW):**

In compliance with Chapter 442, Florida Statutes, any item delivered from a Contract resulting from this bid, which contains a toxic substance as listed on the FLORIDA SUBSTANCE LIST, shall be accompanied by a Material Safety Data Sheet (MSDS) which product shall be labeled as such as well. These MSDS shall be forwarded to: City of Winter Haven, Human Resources Division, P.O. Box 2277, Winter Haven, Florida 33883-2277.

The MSDS shall be maintained by the City and must include the following information:

- A. The Division/Department to which the material was shipped.
- B. The chemical name and the common name of the toxic substance.
- C. The hazards or other risks in the use of the toxic substance, including:
  - 1. The potential for fire, explosion, corrosivity, and reactivity;
  - 2. The known acute health effects and chronic health effects of risks from exposure to the toxic substance, including those medical conditions which are generally recognized as being aggravated by exposure to toxic substance; and
  - 3. The primary routes of entry and symptoms of overexposure.
- D. The proper precautions, handling practices, necessary personal protective equipment, and other safety precautions in the use of or exposure to the toxic substances, including appropriate emergency treatment in case of overexposure.
- E. The emergency procedures for spills, fire, disposal, and first aid.
- F. A description of the known specific potential health risks posed by the toxic substance, which description is written in lay terms and is intended to alert any person who reads this information.
- G. The year and month, if available, that the information was compiled and the name, address, and emergency telephone number of the manufacturer responsible for preparing the information.

21. **TIE BIDS:**

Whenever two or more bids which are equal with respect to price, quality, and service are received, preference will be given in the award process to the bidder, that certifies it has implemented a drug-free work place program in accordance with Florida Statutes 287.087. The necessary certification form (DFW-1) is available from the City of Winter Haven - Procurement Services Office, Post Office Box 2277, Winter Haven, Florida 33883 (863.291.5664).

22. **GOVERNING LAW:**

Any contract entered into pursuant to this bid shall be construed in accordance with the Laws of the State of Florida. Venue for any action or proceeding shall be in the Courts of Polk County, Florida.

**\*NOTICE\***

**A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for construction or repair of a public building or public work, may not submit bids on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.**

A. The following Proposal is hereby made to the City of Winter Haven, Florida, hereinafter called the CITY. Proposal is submitted by:

\_\_\_\_\_  
(Company)

B. The undersigned, as Bidder, hereby proposes and offers to sell to the CITY, the following:

<u>Item</u>	<u>Quantity</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
1.	1 ea	Knuckle Boom Trash Loader	_____	_____

C. The undersigned agrees to deliver the above noted products, F.O.B., Winter Haven, Florida, within \_\_\_\_\_ ( ) working days after receipt of contract award in accordance with the Invitation To Bid, Specification, and Terms and Conditions attached hereto and made a part hereof as if fully set forth herein, dated March 4, 2011.

E. The undersigned acknowledges receipt of the following addenda which are a part of the Invitation To Bid:

Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_  
Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_

\_\_\_\_\_  
Date

\_\_\_\_\_  
Name of Company

\_\_\_\_\_  
Bidder's Signature

\_\_\_\_\_  
Address (Mailing)

\_\_\_\_\_  
Name/Title

\_\_\_\_\_  
City State Zip

\_\_\_\_\_  
Federal Employer I.D. # (FEID)

\_\_\_\_\_  
Telephone Number

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Fax Number