

*Law Offices*

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October 22, 2018

**VIA EMAIL ([dmarvin@newprov.org](mailto:dmarvin@newprov.org)) & FIRST CLASS MAIL**

Douglas Marvin, Borough Administrator  
Borough of New Providence  
360 Elkwood Avenue  
New Providence, NJ 07974

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**Re: Erickson/Lantern Hill - PILOT Proposal**

Dear Doug:

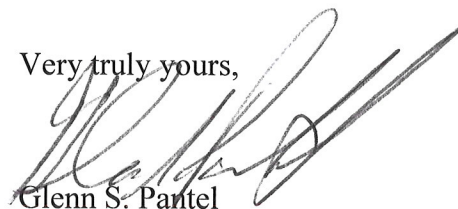
Pursuant to our recent discussion, I am writing to follow up on our appearance at the August 13, 2018 meeting of the Borough Council at which I introduced the concept of a PILOT Agreement in connection with Erickson's potential development of Block 320, Lot 18.01 (now the site of a circa 1970's office facility).

I understand that subsequent to that meeting, an internal Borough committee has met for the purpose of exploring the concept further.

At this time, I am writing to request that that committee meet with representatives of Erickson and the undersigned, so that we may confirm how best to proceed. Kindly get back to me at your earliest convenience, so that we can hopefully arrange for such a meeting.

I look forward to hearing from you. Thank you, as always, for your attention and consideration.

Very truly yours,



Glenn S. Pantel

*Andrew B. Joseph  
Partner responsible for  
Florham Park Office*

GSP

cc: Mr. Sean Sands (via email - [Sean.Sands@erickson.com](mailto:Sean.Sands@erickson.com))  
Mr. Rick Slosson (via email - [rick.slosson@erickson.com](mailto:rick.slosson@erickson.com))

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