

RESOLUTION
of the
BOROUGH OF NEW PROVIDENCE
Resolution No. 2014-119

Council Meeting Date: 03-10-2014

Date Adopted: 03-10-2014

TITLE: RESOLUTION AUTHORIZING AGREEMENT BETWEEN THE BOROUGH OF NEW PROVIDENCE AND SAGE ELDERCARE, INC., IN THE AMOUNT OF \$16,969.60

Councilperson Kapner submitted the following resolution, which was duly seconded by Councilperson Muñoz.

BE IT RESOLVED by the Mayor and Council of the Borough of New Providence, in the County of Union and State of New Jersey, that they do hereby approve and authorize an agreement between SAGE ELDERCARE and the Borough of New Providence, in the form attached hereto, and they do further authorize and direct the Mayor and Borough Clerk to execute same on behalf of the Borough of New Providence.

APPROVED, this 10th day of March, 2014.

RECORD OF VOTE

	AYE	NAY	ABSENT	NOT VOTING
GALLUCCIO	X			
GENNARO			X	
KAPNER	X			
MADDEN	X			
MUÑOZ	X			
ROBINSON	X			
HERN			TO BREAK COUNCIL TIE VOTE	

I hereby certify that the above resolution was adopted at a meeting of the Borough Council held on the 10th day of March, 2014.

Wendi B. Barry, Borough Clerk



February 26, 2014

Mr. Douglas Marvin
Borough of New Providence
360 Elkwood Avenue
New Providence, NJ 07974

Dear Mr. Marvin:

SAGE Eldercare is grateful to have such a longstanding partnership with the Borough of New Providence, providing social work services to resident seniors and caregivers.

The objectives for this contract are to provide support, information, assistance and education to New Providence seniors and their families who are confronting eldercare problems. The report summarizes the clients served this past year and highlights an example of service provided.

Please accept the enclosed Agreement to continue the provision of social work services in 2014. The report on 2013 activities is included in the Agreement. We hope to continue to provide social work services to seniors and caregivers for the Borough of New Providence again this year.

Please sign and return a copy of the Agreement. If you have any questions, you can contact me directly at (908) 598-5500.

Best,



Jessica Rosenzweig
Executive Director

Enclosures: Agreement 2014, Proposed 2014 Budget

Agreement Between
SAGE ELDERCARE, INC. AND THE BOROUGH OF NEW PROVIDENCE

Background

The purpose of this document is to propose the provision of social work services under contractual agreement between the above agencies to meet the needs of the community's senior citizens and their caregivers.

SAGE Eldercare offers comprehensive support to seniors, their family members, and caregivers in Morris, Somerset, Union and Essex Counties. For 60 years, the organization has offered a broad range of services to help frail, disabled seniors remain living in their homes, without the threat of institutionalization. SAGE's programs improve the health and functioning of well seniors through a wide range of educational programs, workshops, health screenings, clinics, informational services, social work services and support groups; and, for those who need more intensive support to live independently, we offer a broad range of health, social and support services. We do so with high-quality geriatric programming which capitalizes on the effective use of human, financial and technological resources. Beginning with eight home health aides in a local hospital during 1954, the organization currently delivers care through a team of over 600 volunteers, 23 full-time and 19 part-time staff, and 62 Certified Home Health Aides.

The ability to support seniors and their families, especially during periods of change and turmoil, is critical to their health and central to SAGE's mission. As the oldest segment of the senior community and a tandem population of caregivers grow to an all-time high, SAGE continues to be called upon to serve increasingly demanding and pervasive issues for seniors living in our four-county service area.

Description of Services

Services proposed under the contract include interventions that identify need, coordinate services and help develop care plans for aging adults, particularly those who are frail and isolated. When appropriate, clinical assessments may also be provided. The types of assistance that may be included are described by the following activities, though not limited to this list:

- Referral of clients to physical and psycho-social health screenings
- Consultation on client's overall status of health care, mental health, residential and financial needs in collaboration with family members and other providers
- Provision of information and referrals to long-term and home-based care resources (Meals on Wheels, Home Health Care, etc.)
- Coordination of nursing home placement and discharge planning with hospital social work staff
- Assistance with coordination of transportation to medical appointments
- Assistance with referrals to elder law attorneys
- Referral of clients to health insurance counseling for assistance with managing health-related bills

- Connecting seniors with social activities that keep them stimulated and prevent isolation
- Connecting seniors with educational opportunities that give them information about maintaining healthy lifestyles
- Intervention with clients and their families to provide counsel in immediate crises
- Collaboration with First Responders (police, first aid, fire department members) to identify isolated seniors and connect them with appropriate services
- Referral of seniors to InfoCare's AARP Tax Preparation Assistance Program for free professional assistance with the preparation of their tax returns

SAGE Eldercare's support of the older adults in New Providence reaches beyond the basic provision of referrals and telephone outreach to provide personalized stewardship of each individual and their caregiver. Many of the older residents of the Borough are frail, living in isolation and facing complex ongoing challenges. SAGE's professionals are often their only source for continuing support of their wishes to live well in their own homes for as long as possible.

The population of vulnerable seniors in the community is growing along with the severity of presenting problems and needs. SAGE's professionals are finding that greater follow-up time and case management is required in order to ensure the long-term well-being of each client and the resolution of complicated needs. Many situations require full family involvement and some present a strong resistance to outside assistance. SAGE staff must sometimes make multiple attempts to engage a client who is in obvious need of support and presenting both personal and public risks. Only the most extreme cases have incorporated Adult Protective Services or the Health Department; SAGE strives to gain the trust of each isolated senior in order to prevent such traumatic interventions.

SAGE has been the ideal partner for the Borough of New Providence with the ability to support seniors with a full range of services. On many occasions, professionals in SAGE's GPS (Guidance, Planning and Support) Services have conducted consultations, assessments and ongoing follow-up to those in need of further psychosocial and/or medical assistance. Through GPS, a registered nurse provides thorough care planning at home with clients and their family members, and connects them to the resources and social networks available nearby. Summit clients have also received assistance from SAGE's HomeCare certified home health aides, the Spend-A-Day Adult Day Health Center, Meals on Wheels, Grocery Shopping and Errands, Small Home Repairs, Bill Paying, SHIP (Medicare and Health Insurance Assistance), the PREP (People Responsible for Elderly Persons) and Alzheimer's Association caregiver support groups, Education and Fall Prevention, the Resale Shop and the Workshop. These services also reciprocate as case-finding sources for SAGE's Social Worker: all staff and volunteers maintain ongoing communication regarding each client's welfare in order to prevent crises and ensure his or her general well-being and safety.

SAGE Eldercare plays an active role in the New Providence community to maintain awareness of the Borough's seniors. Those concerned about an older resident's well-being contact SAGE for assistance, such as family members, neighbors and friends, employees of the Borough of New Providence, the Fire and Police Departments, discharge planners from local hospitals, rehabilitation centers, elder law attorneys, the First Aid Squad, Assisted Living Facilities, the Health Department, geriatric care managers, houses of worship and those living at a distance from their loved ones.

During 2013, SAGE Eldercare assisted 391 older adults in the Borough of New Providence with social work and medical assistance. Roughly 55% of these individuals required follow-up and/or ongoing support from SAGE's professionals. Many who are satisfied with their initial contact return to SAGE for further assistance over time, and others utilize referrals to other SAGE programs to meet their needs. SAGE continues to promote this service to Summit residents through health fair presentations and rigorous communication with the community's gatekeepers.

Case Example: Mr. P was referred to Ellen McNally, Director of InfoCare, by the social worker at the Division on Aging. Together, the two social workers re-certified Mr. P for the PAAD (Pharmaceutical Assistance to the Aged and Disabled) and Utility Assistance programs.

In the process, Ms. McNally learned that Mr. P's wife is sick with dementia and difficult to deal with. An emergency squad was forced to sedate her recently in order to admit her to Overlook Medical Center.

Mr. P has a sister and brother-in-law in Summit and three nieces in New Providence, all of whom are helpful and caring. They provide transportation for Mr. P to attend doctor appointments and they do shopping and errands for him as well. Mr. and Mrs. P also had a son however he has passed away.

Ms. McNally visited the home and found it in very poor shape. Mr. and Mrs. P were living in the den, surrounded by all of their belongings which were strewn all over the floor. Mrs. P had been discharged from Overlook to Manor Care in New Providence, but Mr. P continued to sleep on the pull-out couch in the den. The 2nd floor was untouched and very neat, it was apparent that the couple were not using that floor at all.

Mr. P kept the kitchen meticulously neat. However, the oven was condemned by the fire department. Ms. McNally encouraged him to replace the oven but he never did. Also, she recommended that he engage HomeCare and the Grocery Shopping and Errands services. Mr. P refused the assistance and preferred to rely on the relatives.

Mrs. McNally found that Mr. and Mrs. P were living off of a small savings of \$21,000 and a combined annual income of \$19,000. They owned their home and did not have any debt. She also noticed that the home did not have any smoke detectors, leaving the couple at a great risk; she asked the New Providence Police Department to find

someone to install them. Mr. P revealed that he has a primary physician in New Providence and a cardiologist at Summit Medical Group. He had a valve replacement and an implant pacemaker put in place in 2008 and a graft procedure after an aneurism a few years later.

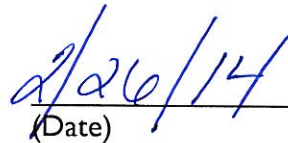
Mrs. P had a stroke at Manor Care and was paralyzed on one side. She was prescribed rehabilitation but unfortunately she passed away before she was able to attend. After her passing, Ms. McNally encouraged Mr. P to utilize HomeCare and Grocery Shopping/Errands but he resisted. Mr. P's brother-in-law worked closely with Ms. McNally to ensure that he was receiving the support he needed. Mr. P was stubborn and difficult, but he finally agreed to hire a live-in caregiver who cleans, launders, grocery shops, drives Mr. P to appointments and cooks. Ms. McNally continues to be in contact with Mr. P's brother-in-law who will let her know if any additional needs arise.

Contractual Obligation

The Borough of New Providence agrees to provide payment of \$16,969.60 to SAGE Eldercare in return for the services provided. SAGE Eldercare agrees to submit an annual report describing the qualitative and quantitative parameters of services provided under this contract.



(SAGE Eldercare Representative)



(Date)

(Borough of New Providence Representative)

(Date)

SAGE Eldercare
New Providence Social Work Contract
Budget 2014

CONTRACT		Contract Amount	Sage Inkind
SOCIAL WORKER 5 HRS PER WEEK		9242.22	5,526.64
RN 2.5 HRS PER WEEK		5046.49	
		<u>14288.71</u>	
FRINGE BENEFITS			
FICA	7.65%	1093.09	
SUI	0.90%	128.60	
WKCOMP	0.68%	97.16	
PENSION	2.00%	285.77	
HEALTH LIFE			
		<u>1604.62</u>	
PARKING	SAGE		
CONF/TRAVEL		299.88	
		<u>1904.50</u>	
Total Cost :		<u>16193.21</u>	
ADMINISTRATIVE COST 10% OF CONTRACT		776.38	
		<u><u>16969.60</u></u>	5,526.64