



**CONTRACT PRICING WORKSHEET**  
For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

7/22/09

*This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.*

Buying Agency:	CITY OF ANGLETON	Contractor:	PHILPOTT MOTORS
Contact Person:	JEFF SIFFORD	Prepared By:	RICHARD HYDER
Phone:	(979) 849-0742	Phone:	(888) 973-5338
Fax:		Fax:	(409) 724-0934
Email:	JSIFFORD@ANGLETON.TX.US	Email:	RICHARD.HYDER@PHILPOTTMOTORS.COM
Product Code:	D23	Description:	2010 FORD F150

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$ 18,279.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
FLOOR PLAN INTEREST	\$ 314.84	EXTERIOR--WHITE	\$ -
LOT INSURANCE	\$ 44.98	INTERIOR--GRAY	\$ -
AUTOMATIC TRANSMISSION	\$ -		
AIR CONDITIONING	\$ -		
ANTILOCK BRAKES	\$ -		
145" 8' BED	\$ -		
VINYL SEATING 40/20/40	\$ -		
AMFM RADIO	\$ -		
6750# GVWR	\$ -		
		<b>Subtotal From Additional Sheet(s):</b>	\$ -
		<b>Subtotal B:</b>	\$ 359.82

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
PDI CHARGE	\$ 80.00		
CREDIT F12WQ145 4X2 CREDIT	\$ (3,607.00)	<b>Subtotal From Additional Sheet(s):</b>	\$ -
5.4L V8 GAS E85 (REQ 163)	\$ 1,525.00	<b>Subtotal C:</b>	\$ (2,002.00)

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is: -11%

**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

Description	Cost	Description	Cost
DELIVERY 100 MILES	\$ 150.00		
		<b>Subtotal D:</b>	\$ 150.00

**E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)** \$ 16,786.82

Quantity Ordered:	2	X Subtotal of A + B + C + D:	\$ 16,786.82	=	Subtotal E:	\$ 33,573.64
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**F. H-GAC Fee Calculation (From Current Fee Tables)** Subtotal F: \$ 600.00

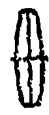
**G. Trade-Ins / Other Allowances / Special Discounts**

Description	Cost	Description	Cost
		<b>Subtotal G:</b>	\$ -

**Estimated Delivery Date:** 90-120 DAYS ARO

**H. Total Purchase Price (E+F+G):** \$ 34,173.64

BOBBY FORD INC.



DATE: 7-20-09

TIME: 2:02<sup>PM</sup>

TO: City of Angleton - Jeff

FAX #: 979-849-3184

FROM: Benny Morgan - 979-265-4224

# OF PAGES INCLUDING COVER SHEET: 3

COMMENTS: Reg CAB - 17235 + Fees

Super CAB - 21330 + Fees

Please give me a call.

Thanks

Benny  
979-236-6959



Print window sticker



Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

VIN 1FTRF12W39K C36513

F-150

2009 F150 4X2 SS R/C  
4.6L 2V EFI V8 ENGINE  
ELECTRONIC 4-SPD AUTO O/D

Exterior  
OXFORD WHITE CLEARCOAT  
Interior  
STONE INTERIORCLOTH 40/20/40

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- . INTERVAL WIPERS
- . LOCKING REMOVABLE TAILGATE W/ LIFT ASSIST
- . REAR SOLAR TINTED GLASS
- . SPARE TIRE & WHEEL LOCK

INTERIOR

- . AIR CONDITIONING
- . BLACK VINYL FLOOR COVERING
- . DAY-NIGHT REAR VIEW MIRROR
- . TILT STEERING WHEEL

FUNCTIONAL

- . 4 PIN TRAILER WIRING
- . AUXILIARY POWER POINT
- . CARGO BOX TIE DOWN HOOKS
- . EASY FUEL CAPLESS FILLER
- . FAIL-SAFE COOLING SYSTEM
- . FULLY BOXED FRAME
- . MAINT FREE BATTERY W/SAVER
- . MANUAL WINDOWS&DOOR LOCKS

- . OUTBOARD MNTD REAR SHOCKS
- . POWER RACK&PINION STEERING
- . STABILIZER BAR, FRONT
- . TIRE PRSURE MONITORING SYS
- . TRAILER SWAY CONTROL

SAFETY/SECURITY

- . 4-WHEEL DISC BRAKES W/ABS
- . ADVANCETRAC W/ ROLL STABILITY CONTROL
- . AIRBAGS, FRONT SIDE SEAT
- . REAR HIGH MOUNT STOP LAMP
- . SAFETY CANOPY
- . SECURILOCK ANTI THEFT IGN

WARRANTY

- . 3YR/36,000 BUMPER / BUMPER
- . 5YR/60,000 POWERTRAIN
- . 5YR/60,000 ROADSIDE ASSIST

Price Information

STANDARD VEHICLE PRICE MSRP \$21,865

Optional Equipment

- 2009 MODEL YEAR
- OXFORD WHITE CLEARCOAT
- STONE CLOTH 40/20/40
- PREFERRED EQUIPMENT PKG.502A
- .XL SERIES
- .FLOOR CARPET DELETE
- .MANUAL BLACK MIRRORS
- 4.6L 2V EFI V8 ENGINE
- ELECTRONIC 4-SPD AUTO O/D
- .P235/70R17 BSW ALL-SEASON
- 3.55 RATIO REGULAR AXLE
- 6750# GVWR PACKAGE
- JOB #2 ORDER
- FRONT LICENSE PLATE BRACKET
- XL PLUS PACKAGE 395
- .CRUISE CONTROL
- .AM/FM STEREO/CLOCK/SINGLE CD

TOTAL VEHICLE & OPTIONS 22,260  
DESTINATION & DELIVERY 975.00

TOTAL BEFORE DISCOUNTS 23,235

XL VALUE DISCOUNT -500  
TOTAL SAVINGS -500.00

TOTAL MSRP \$22,735

Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

\$ 17,235 + Fees



CITY MPG 14  
HIGHWAY MPG 19

Estimated Annual Fuel Cost: \$ 1,761

Vehicle Engine Information

Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition. Results reported to EPA indicate that the majority of vehicles with these estimates will achieve between 11 and 17 mpg in the city and between 15 and 23 mpg on the highway. For Comparison Shopping all vehicles classified as Standard Pickup have been issued mileage ratings from 08 to 16 mpg city and 12 to 21 mpg highway.

Ford Extended Service Plan is the ONLY service contract backed by Ford and honored by over 5,100 Ford and Lincoln-Mercury retailers. Ask your retailer for prices and additional details or see

# Gulf Coast



July 14, 2009

Mr. Robert Heinemeyer  
Public Works Director  
City of Angleton  
Angleton, Texas 77515

Dear Mr. Heinemeyer,

I appreciate the opportunity to provide a proposal to the City of Angleton for the purchase of two new 2009 Ford F-150 regular cab pickups.

Please review the following quotation.

**One each new 2009 Ford F-150 Regular Cab, XL trim ( manual windows & locks ), Oxford White, 5.4 litre V-8 gasoline engine, 6 speed automatic transmission, 145" wheel base with 8' bed, factory a/c, am/fm/cd, trailer tow package, black rubber floor covering, stone grey vinyl seat and tilt steering wheel.**

**\$ 17,365.00 Each Total Drive out for two units.....\$ 34,730.00**

*Please note: City of Angleton will be responsible for titling and licensing.*

Please advise how I can be of service.

A handwritten signature in black ink, appearing to read 'SR Hamilton', is written over the typed name 'Steve Hamilton'.

Steve Hamilton  
Fleet Manager  
Gulf Coast Ford



www.fordvehicles.com

VEHICLE DESCRIPTION

F-150

2009 F-150 4X2 REGULAR CAB  
 XL 146" WHEELBASE STYLESIDE  
 5.4L FFV V8 ENGINE  
 ELECTRONIC 6-SPD AUTO

EXTERIOR  
 OXFORD WHITE CLEARCOAT  
 INTERIOR  
 STONE VINYL 40/20/40

9K B32209

- STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**
- EXTERIOR**
- INTERVAL WIPERS
  - LOCKING REMOVABLE TAILGATE
  - W/ LIFT ASSIST
  - REAR SOLAR TINTED GLASS
  - SPARE TIRE & WHEEL LOCK
- INTERIOR**
- AIR CONDITIONING
  - BLACK VINYL FLOOR COVERING
  - DAY-NIGHT REAR VIEW MIRROR
  - TILT STEERING WHEEL
- FUNCTIONAL**
- 4 PIN TRAILER WIRING
  - AUXILIARY POWER POINT
  - CARGO BOX TIE DOWN HOOKS
  - EASY FUEL CAPLESS FILLER
  - FAIL-SAFE COOLING SYSTEM
  - FULLY BOXED FRAME
  - MAINT FREE BATTERY W/SAVER
  - MANUAL WINDOWS&DOOR LOCKS
- OUTBOARD MNTD REAR SHOCKS
  - POWER RACK&PINION STEERING
  - STABILIZER BAR, FRONT
  - TIRE PRSURE MONITORING SYS
  - TRAILER SWAY CONTROL
- SAFETY/SECURITY**
- 4-WHEEL DISC BRAKES W/ABS
  - ADVANCETRAC W/ROLL STABILITY CONTROL
  - AIRBAGS, FRONT SIDE SEAT
  - REAR HIGH MOUNT STOP LAMP
  - SAFETY CANOPY
  - SECURILOCK ANTI THEFT IGN
- WARRANTY**
- 3YR/36,000 BUMPER / BUMPER
  - 5YR/60,000 POWERTRAIN
  - 5YR/60,000 ROADSIDE ASSIST

PRICE INFORMATION

STANDARD VEHICLE PRICE	\$21,865.00
<b>OPTIONAL EQUIPMENT</b>	
PREFERRED EQUIPMENT PKG. 502A	
FLOOR CARPET DELETE	
5.4L FFV V8 ENGINE	1,525.00
ELECTRONIC 6-SPD AUTO	NO CHARGE
P235/70R17 BSW ALL-SEASON	
3.15 RATIO REGULAR AXLE	NO CHARGE
7050# GVWR PACKAGE	
FRONT LICENSE PLATE BRACKET	NO CHARGE
TRAILER TOW PACKAGE	350.00
XL PLUS PACKAGE	395.00
CRUISE CONTROL	
AM/FM STEREO/CLOCK/SINGLE CD	NO CHARGE
VINYL 40/20/40	
TOTAL OPTIONS	2,270.00
TOTAL VEHICLE & OPTIONS	24,135.00
DESTINATION & DELIVERY	975.00
TOTAL BEFORE DISCOUNTS	25,110.00
XL VALUE DISCOUNT	- 750.00
TOTAL SAVINGS	- 750.00

EPA Fuel Economy Estimates

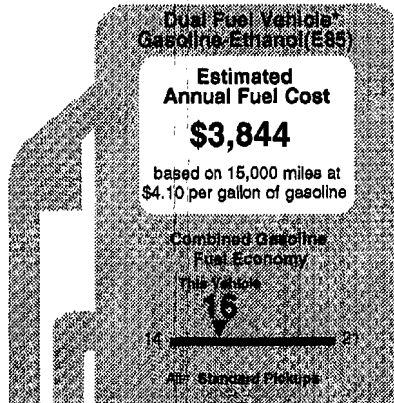
These estimates reflect new EPA methods beginning with 2008 models.

GASOLINE  
CITY MPG

14

Expected range  
for most drivers  
11 to 17 MPG

\*Fuel economy when  
operating on E85 will  
yield different values  
than gasoline. See Fuel  
Economy Guide for  
more information.



GASOLINE  
HIGHWAY MPG

20

Expected range  
for most drivers  
16 to 24 MPG

Your actual  
mileage will vary  
depending on how you  
drive and maintain  
your vehicle.

TOTAL MSRP

\$24,360.00

GOVERNMENT SAFETY RATINGS

Frontal Crash	Driver Passenger	Not Rated Not Rated
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Star ratings based on the risk of injury in a frontal impact. Frontal ratings should ONLY be compared to other vehicles of similar size and weight.

Side Crash	Front seat Rear seat	Not Rated Not Rated
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Star ratings based on the risk of injury in a side impact.

Rollover	To Be Rated
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Star ratings based on the risk of rollover in a single vehicle crash.

Star ratings range from 1 to 5 stars (\*\*\*\*\*), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or call 1-888-327-4236

SOLD TO	ONE	DEALER NO.	METHOD OF TRANSP. <b>CONVOY</b>
	<b>CD5B</b>		ITEM #: <b>52-A004 O/T 2</b>
SHIP TO (IF OTHER THAN SOLD TO)	TWO	1FTPF12V89KB32209	
SHIP THROUGH	FINAL ASSEMBLY POINT	This label is affixed pursuant to the Federal Automotive Information Disclosure Act, Executive Order 12812, and Title 49, USC and Local laws and regulations. Dealer-installed options are indicated, but not included unless listed above.	
	<b>KANSAS CITY</b>	<b>8M152 N RB 2X 925 000279 12 15 08</b>	

**EXTENDED SERVICE PLAN**  
 Ford Extended Service Plan is the only service contract backed by Ford and honored at all Ford and Lincoln Mercury Dealers. Ask your dealer for prices and additional details or see our website at [www.ford-sep.com](http://www.ford-sep.com).

2004177A REV. 8/07

