Texas Association of School Boards

Quotation Worksheet

Date: February 13,2008

Distributor Name: Hi-Way Equipment Co., LLC
Sales Person: Betty Howard / Jeff Patterson
Phone Number: 713-649-0940

Price list date: 1/1/2008

Customer name: City of Angleton
Customer Contact: Jeff Sifford

Model Discount: 1.4%
factor 98.6%

Machine Make	Model	Description	Sales Code	Factory List Price	Customer Price
Gradall	XL3300	Excavator		$ 197,315.00	$ 194,552.59
					$ -
				$ -	$ -
				$ -	$ -
					$ -
Factory Options & Attachments					
A/C				$ 2,100.00	$ 2,070.60
60" Ditching Bucket				$ 4,550.00	$ 4,486.30
					$ -
					$ -
					$ -
					$ -
				$ -	$ -
				$ -	$ -
				$ -	$ -
				$ -	$ -
				$ -	$ -
				$ -	$ -
Non-Factory Options & Attachments					
Shop Manuals, freight, assembly & training					$ 3,500.00
Freiight from factory					$ -
				$ -	$ -
				$ -	$ -
				$ -	$ -
Sub Total					$ 204,609.49
Extended Warranty					
Total Sale Price					$ 204,609.49

PRICE GOOD THRU 45 Days
Delivery 60-90 Days A.R.O.
FOB Customers Yard