

**BUSINESS FOR THE BOARD OF DIRECTORS
OF THE
ANGLETON BETTER LIVING CORPORATION**

**SUBJECT: DISCUSSION AND POSSIBLE ACTION ON PURCHASE/LEASE ON
NEW CARDIO EQUIPEMENT**

REQUESTED BY: Greg Smith

SUBMITTED BY: Greg Smith

DATE SUBMITTED: 4/18/08

FOR THE AGENDA OF: 4/21/08

Expenditure Required: \$ 49,043.00

Available Funding: \$150,040.00

Attachments: Price Quotes

SUMMARY STATEMENT:

The Recreation Center has seen increased membership over the past year. Our equipment is now 4 years old. The equipment is having mechanical failures, which is causing the equipment to taken out of service. The new equipment will have a 3 year warranty on all parts and labor, and we will have a guarantee of 24 hour response time and a repaired or demo unit on the floor with 72 hours. We feel this is critical for the continued growth and maintaining our membership. (Recently we have had a treadmill out of service for 8 weeks, and another time we were down to 1 out of 4 cross trainers). Lease payment for three years could be \$1,500.00 a month or \$18,000.00 a year.

You will find 2 different companies and the respective bids that they have submitted.

Marathon Fitness has 2 pieces of equipment on the ground for demo purposes. We have been soliciting comments on the equipment and have received all but one positive comment. The same company offers an option of a sound receiver in the units so the member can listen to selected audio through the equipment with a set of headphones. Marathon Fitness will also give us a 20% buyback guarantee.

Fitness Unlimited has agreed to allow us to demo some of the equipment if we feel it necessary. You will notice in their bid that they are purchasing our old equipment from us for \$7,700.00. They do not offer the sound option.

Staff is going to locations in the Houston area to look at some of the equipment that has been in service and taking to staff about the equipment

Recommendation:

Approval of the purchase/lease of new cardio equipment for the Recreation Center.